AGENDA

1. CALL TO ORDER AND ROLL CALL

2. PROOF OF PUBLICATION

3. ACTION ITEMS

   A. TRANSIT PROVIDER CONTRACT
      Staff will present the three transit provider proposals for selection and approval to start contract negotiations with the top bidder

      Staff is requesting approval of the proposal by RATP Development (McDonald Transit) as recommended by the Selection Committee.

   B. DRAFT UPWP 2018-2019 TO 2019-2020
      Staff will present the initial draft of the UPWP. The UPWP serves as the TPO Staff's biannual work outline and budget. Staff is recommending approval of the FY 2018/2019-2019/2020 UPWP.

4. PRESENTATIONS

   A. FLORIDA TURNPIKE ENTERPRISE COASTAL CONNECTOR PRESENTATION
      The Florida Turnpike representatives shall make a presentation regarding the status of the feasibility study of a new transportation corridor connecting the Tampa Bay area to the I-75/US 301 region.

5. COMMENTS BY FDOT

6. COMMENTS BY TPO STAFF

7. COMMENTS BY TAC MEMBERS

8. PUBLIC COMMENT (Limited to 5 minutes)
9. ADJOURNMENT

If reasonable accommodations are needed for you to participate in this meeting, please call the TPO Office at (352) 629-8297 forty-eight (48) hours in advance, so arrangements can be made.

The next regular meeting of the Technical Advisory Committee will be held on April 10, 2018.
MEMORANDUM

TO: TAC MEMBERS

FROM: MICHAEL DANIELS, DIRECTOR

SUBJECT: TRANSIT MANAGEMENT SERVICES (RFP #TPO/18-001)

On March 2nd, 2018, The City of Ocala Procurement Department received three proposals for Transit Management Services. The three firms are McDonald Transit (RATP Development), Midwest Paratransit Services and Transitions Commute Solutions. The proposals were reviewed by the Selection Committee Members which included:

Mike Daniels and Ken Odom from the TPO, Tom Wilder from Marion Transit Services, Councilwoman Mary Sue Rich and Commissioner Kathy Bryant.

At the Selection Committee Meeting on March 7th, McDonald Transit Associates was unanimously recommended by the Selection Committee members. The contract rates for all three firms are provided below:

<table>
<thead>
<tr>
<th>Proposer</th>
<th>Proposed Rate Hour</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>McDonald Transit Associates, Inc</td>
<td>$59.71</td>
<td>$1,880,865.00</td>
</tr>
<tr>
<td>Midwest Paratransit Services Inc.</td>
<td>$57.71</td>
<td>$1,817,865.00</td>
</tr>
<tr>
<td>Transitions Commute Solutions, LLC</td>
<td>$58.50</td>
<td>$1,842,750.00</td>
</tr>
</tbody>
</table>
Staff is requesting approval to proceed with the contract with RATP Development as recommended by the Selection Committee. If you have any questions, please contact our office at 629-8297.
REQUEST FOR PROPOSAL

SunTran – Transit Management Services
Ocala, Florida | RFP# TPO/18-001
March 1, 2018

Shay Roberts, Buyer
City of Ocala Procurement Department
110 SE Watula Avenue, 3rd Floor
Ocala, Florida, 34471

RE: RFP# TPO/18-001 – SunTran – Transit Management Services

RATP Dev USA (RATP Dev) is proud to participate in the proposal process to offer Transit Management Services to the City of Ocala and the Ocala/Marion County Transportation Planning Organization (TPO) including management and day-to-day operation of the Ocala/Marion County public transit system (SunTran). It has been our privilege to serve as the Transit Management Services contractor since 1998. Our company foundation is built on trust. Through that trust, we have built a long-lasting partnership with the City of Ocala and the TPO, and together, we have built a transit system of which you can be proud – a transit system that provides the quality of service your customers deserve.

RATP Dev brings 44 years of success in managing and operating high-quality, safe, responsive and efficient transit systems throughout the United States. In addition, as part of a broader, global organization, RATP Dev marshals the resources, talent and innovative spirit from our global operating units. With our unique history of designing, managing, operating, maintaining and modernizing all forms of public transport, we offer an unmatched level of expertise.

The City of Ocala and the TPO will continue to receive full support from our experienced staff, led by our General Manager, Mr. Oliver Cromwell. Mr. Cromwell will be available throughout the contract term unless otherwise negotiated.

Our senior executive team, including Mr. Steve Sherrer, will also provide guidance and support. RATP Dev will help our local personnel execute against the established goals while leveraging best practices developed and adopted from other systems across the globe. We believe in creating a culture of continuous improvement, recognizing that safety, security, and overall customer experience must never be compromised. We will continue to evolve our approach to achieve optimal results. Your brand is our brand.

As the President of RATP Dev, I am pleased to be in the position of presenting to you our proposal for managing SunTran. I am authorized to address issues and negotiate with the City and the TPO on all matters relating to this RFP and the Agreement. I look forward to the occasion when we speak further and present our proposal in more detail. Thank you for this exciting opportunity. We look forward to your positive review of our proposal.

Sincerely,

Blaine Rigler
President, RATP Dev USA
817-505-5274
blaine.rigler@ratpdev.com
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A. Proposer Information

One hundred twenty years ago, after less than eighteen months of construction, our parent company, RATP Group, opened the first Paris Metro line—an impressive feat. Since then, RATP Group has grown to operate transit services worldwide. RATP Développement SA, a subsidiary of RATP Group, maintains and operates urban networks across the globe, including North America. RATP Développement SA has expertise in providing all kinds of transportation, including buses, subways, streetcars, and light rail systems. RATP Dev USA is a wholly owned subsidiary of RATP Développement SA with a legacy of successfully managing and operating transit systems throughout the U.S. since 1972.

Since then, RATP Dev USA has entered into and developed an integral relationship with the City of Ocala and the Transportation Planning Organization (TPO) beginning in 1998. For almost 20 years RATP Dev has been committed to helping SunTran deliver excellence in transportation for the communities you serve. Some of the successes we have experienced together include the following accolades:

- Awarded the FPTA Safest System (small) yearly for over 15 years
- Retention of 50% of the staff for over 5 years
- A well maintained, up-to-date fleet of 11 Gillig Low Floor buses, with 3 more on order

An outstanding rapport with our passengers as a result of customer service always being top priority.

Our focus for this renewal contract will be on our continued work with the TPO on increasing ridership through new route realignments. RATP Dev has also developed marketing initiatives that will aid in this endeavor. We understand the importance of continued public transportation enhancements through proposed flex services and RATP Dev is excited about offering our drive2zero™ program along with technological innovations that will serve the Suntran transit system. We look forward to continuing this relationship and providing the best-in-class quality services for the City of Ocala.

Blaine Rigler,
President, RATP Dev USA
Thierry Deleger,
Chief Financial Officer, RATP Dev USA
3800 Sandshell Drive, Suite 180
Fort Worth, TX 76137
Office: (817) 232-9551
Fax: (817) 232-9560
www.ratpdevnorthamerica.com
Taxpayer ID: 75-1626932

B. Qualifications and Experience

RATP Dev’s collective expertise designing, project managing, operating, maintaining, and modernizing public transit in towns, cities, and suburbs on a regional scale is what shapes our unique approach. Our top priority is hiring top talent; we employ transit subject matter experts with global experience to provide regionally-tailored solutions.

RATP DEV USA’S OPERATIONAL LANDSCAPE

- Manage $500 million in operating budgets
- Operate 2,000 revenue vehicles
- Perform over 78 million passenger trips
Urban Fixed Route Experience

RATP Dev serves 31 communities across the United States, including Ocala and Marion County. We have proudly served the City of Ocala and the Ocala/Marion County Transportation Planning Organization (TPO) continuously since 1998. As the operations contractor of SunTran, we are proud of our legacy as a leader in small fixed route transit system innovation. Our local, progressive management team and staff have continuously surpassed SunTran customers’ expectations while increasing efficiencies in the operating system.

RATP Dev brings SunTran a vast portfolio of experience and qualifications for fixed route operations and maintenance services. In addition, RATP Dev offers the City and the TPO specific strategies for solving service-related challenges and problems. To that end, we concentrate on five key elements that serve as the foundation of RATP Dev’s proposed delivery model for SunTran.

1. Cost and Efficiency
2. Safety/Service Reliability
3. Customer Satisfaction
4. Continuous Process Improvements
5. Contractual/Service Transition

RATP Dev emphasizes the above hallmark elements with our existing clients in the US and around the world in our efforts to execute the very “Best-in-Class” solutions for fixed route transit services.

Management Evaluations

RATP Dev maintains several different methods of evaluation with varying metrics for each. Our evaluations are in alignment with the specific needs of the SunTran system goals. The General Manager’s evaluation is continuously updated to comport with the changing needs of the community and SunTran.

As a part of the implementation of our Continuous Improvement Program, the General Manager, Mr. Cromwell, will establish three to four improvement goals per year. He will be required to report the progress to Mr. Sherrer, the regional Senior Vice President, monthly. General Managers are furnished monthly with a summary of their Key Performance Indicators (KPIs) including On-Time Performance, Miles Between Road Calls, Collision Accidents per 100,000 miles, Complaints per 100,000 passenger boardings, and Preventative Maintenance on-time performance. Each General Manager performs a self-assessment at the end of each quarter. Their assessment is reviewed, evaluated, and discussed with the regional Senior Vice President.

All contract personnel receive quarterly evaluations.

Equal Employment Opportunity Program

RATP Dev is an equal employment opportunity employer and does not discriminate based on race, color, religion, sex, national origin, sexual orientation, disabilities, marital status, age or any other characteristic protected by law. The company reasonably accommodates individuals, based on disabilities and religious beliefs. The Equal Employment Opportunity (EEO) program is strictly enforced. Non-discrimination in employment, including recruitment, hiring, promotion, examination, training, performance evaluations, transfers, compensation and benefits, discipline, layoffs, recalls, and termination is required. Personnel actions are administered in accordance with EEO laws. The Corporate Equal Employment Opportunity Statement is enclosed at the end of our proposal.

Contract History

RATP Dev has never been adjudicated as non-responsible for contracting or bidding. Within the United States, RATP Dev has never been terminated for default on a transit services contract, nor has it defaulted on a transit services contract. RATP Dev has never completed any work by a surety.

In the past five years, the following contracts were not renewed with RATP Dev for the reasons provided:

- Athens Public Transit Fixed Route Operations – Athens, Ohio – In 2017, the client brought the services internal.
- Indiana University Northwest Shuttle Bus Operations – Gary, Indiana – In 2016, the client ended the shuttle service.
- Bryce Canyon National Park Visitor Transportation System (Bryce Canyon Shuttle) Shuttle Operations – Bryce, Utah – In 2015, the contract was awarded to another provider.
- Hall Area Transit Bus Operations – Gainesville, Georgia - In 2016, the client brought the services internal.
- Harrisburg Capital Area Transit Bus Operations – Harrisburg, Pennsylvania – In 2017, the client developed an interlocal agreement with a sister agency to provide services, this agency was not a specific competitor to RATP Dev.
Tenure of General Managers
The average tenure of the General Managers and other required Key Personnel at our 31 transit systems is 6.3 years.

FTA Triennial Reviews
FTA Triennial reviews have found no significant issues in any RATP Dev transit systems. Our Quality Assurance Review process ensures all records are compiled for FTA inspection and that our system is in compliance with all categories of the Triennial Review. We perform regular reviews of our systems to certify their compliance with FTA regulations. After these reviews are completed, we work with our clients to determine actions need to be taken to satisfy any deficiencies with the federal requirements.

FTA’s Region VI Office named our transit system in Lubbock, TX, Citibus, the 2016 Transit System of the Year. Citibus was honored because of its comprehensive compliance with FTA rules and regulations, with special emphasis in grants management. Citibus’s 2013 Triennial Review resulted in no deficiencies. Over the past ten years, several of our systems have had perfect Triennial Reviews.

Continuous Improvement Program
We have implemented strategies at SunTran to ensure the system meets its daily performance standards. These include: improving on-time performance, effective monitoring, addressing transit services in the field, and continual, responsive supervision of the delivery of all services, including responding to service interruptions and failures. These strategies ensure the City, the TPO and local residents receive effective and efficient, high quality service every day from SunTran.

Transit authorities must perpetually seek out ways to enhance daily operations; therefore, RATP Dev has created a Continuous Improvement Program to produce the best transit service possible for passengers and the best working atmosphere for employees. RATP Dev uses Results, Approach, Deployment, Assessment and Refinement (RADAR) logic to set improvement goals, define and implement approaches to achieve each goal, and continuously assess/evaluate to ensure better outcomes in transit operations. We use three categories to measure continuous improvement:

- **Safety** – total number of collision accidents, collision accidents and preventable collision accidents per 100,000 miles by service mode
- **Service Quality** – total number of complaints by service mode, number of complaints and justified complaints per 100,000 miles by service mode
- **Maintenance Efficiency** – on-time performance by service mode, miles per road call by service mode, and percentage of preventative maintenance checks performed on time by service mode

RATP Dev will continue to provide the City and the TPO effective and efficient management of the daily operations – specifically addressing on-time performance, monitoring, responsive delivery, and corrective actions to service interruptions and/or failures. Our goal is to promote ever increasing levels of performance in operations, customer service, vehicle cleanliness, and safety.

---

**GLOBAL EXPERTISE**
14 Countries

*Bus, Subway, Rail, Streetcar, Cable, Sightseeing, TAD, TPRM*
C. References

City of Edmond, Oklahoma

Susan Miller, Public Transit Coordinator

<table>
<thead>
<tr>
<th>Project Manager</th>
<th>John Pleveich</th>
<th>Client Since</th>
<th>07/2009</th>
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<tbody>
<tr>
<td>Contract Term</td>
<td>07/01/2014-06/30/2019 + 2 two-year option</td>
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<td></td>
</tr>
<tr>
<td>Service Provided</td>
<td>Fixed Route; Paratransit</td>
<td># of Vehicles</td>
<td>12</td>
</tr>
<tr>
<td>Employee Count</td>
<td>14</td>
<td>Trips</td>
<td>246,156</td>
</tr>
<tr>
<td>Service Hours</td>
<td>20,085</td>
<td>Service Miles</td>
<td>302,990</td>
</tr>
</tbody>
</table>

The City of Edmond, OK (the City) selected RATP Dev through competitive procurement to fulfill the City’s goal of providing the highest quality transportation services in both a cost-efficient and consumer-effective manner. RATP Dev operates, administers, and maintains the City’s Transit Service – Citylink. (The City provided transit vehicle maintenance.) Citylink operates fixed-route and citywide dial-a-ride service throughout the City with four local routes and express services to downtown Oklahoma City and the State Capital complex. Our local management and staff handle the scheduling and dispatching of both the dial-a-ride and fixed route services.

Hernando County, Florida

Mary Elwin, Operations Assistant

<table>
<thead>
<tr>
<th>Project Manager</th>
<th>Joe DeGeorge</th>
<th>Client Since</th>
<th>04/2011</th>
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<tbody>
<tr>
<td>Contract Term</td>
<td>04/01/2011-03/31/2016 + 5 one-year options</td>
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<tr>
<td>Service Provided</td>
<td>Fixed Route; Paratransit</td>
<td># of Vehicles</td>
<td>16</td>
</tr>
<tr>
<td>Employee Count</td>
<td>21</td>
<td>Trips</td>
<td>115,633</td>
</tr>
<tr>
<td>Service Hours</td>
<td>21,598</td>
<td>Service Miles</td>
<td>402,112</td>
</tr>
</tbody>
</table>

The Hernando County Metropolitan Planning Organization chose RATP Dev on January 11, 2011 to manage their fixed route and ADA paratransit service. On April 1, 2011, RATP Dev successfully completed the transition of both services from the incumbent non-profit operator. The transition included relocating office space to the County’s maintenance facility as well as transitioning the scheduling of the ADA service. Within the first year, RATP Dev made major revisions to the system that
reduced headways from two hours to one hour and 15 minutes. Over the past few years, we also added a route in Hernando that reduced headway from 75 minutes to 60. This change increased our daily revenue hours from 49.57 to 87.17. We are now operating service that connects further south to Pasco County.

In 2012, to generate advertising revenue, the Hernando County Board approved the use of vehicle advertisements on the County’s transit vehicles. Working with the County, we developed an advertising policy. The Transit Advertising Policy outlines Hernando County’s requirements for advertisements on its vehicles and other transit-related areas. RATP Dev administers and manages the transit advertising program in accordance with this policy and as directed by the County’s Land Services Department. In FY 2014, Hernando County realized $43,452 in advertising revenue. In FY 2015, we collected $61,445 with similar increases in the following two years.

RATP Dev was selected to provide transportation service to the City of Colorado Springs, El Paso County, City of Fountain, Green Mountain Falls and Manitou Springs, Colorado. Our service began on January 1, 2011, and was renewed in 2016. It is a three-year agreement with four, one-year renewal options.

The Colorado Association of Transit Agencies (CASTA) named Mountain Metropolitan Transit the 2011 Best Transit system. In 2012, CASTA recognized Mountain Metropolitan Transit for its role in successfully evacuating desperate nursing home residents – many of whom were in wheelchairs and dependent on mobile oxygen and medication packets – during the Waldo Canyon fire.

In June of 2013, local management supplied tablets to all our Colorado Springs employees and provided training that covered how the tablets worked and what materials they contained. The tablets come with the current CBA, Employee Handbook, fare box/radio procedures, and other operational policies preinstalled. With simple uploads, we can update the tablets with important safety bulletins and operations memos about service or procedural adjustments. This initiative improved communications between Operators and improved labor relations. It is also environmentally sound; it lowered our printing costs and reduced our paper usage.

In 2015, local management provided “Toughbook” tablets to our Street Supervisors. The tablets enabled them to track the buses in real time by monitoring AVL activity. Because the Supervisors could monitor all routes from one location rather than following the buses in their vehicles, there was an immediate fuel savings. Further, communication between Dispatchers, Street Supervisors, and management is streamlined and effortless. All staff reports are available in one comprehensive program. For example, as soon as the Dispatcher logs in sick calls, they are immediately visible to the Street Supervisors and managers.

When we assumed operations in Colorado Springs, the system employed at least eight Extra Board Operators daily to cover for unexpected absences. By implementing our attendance and employment procedures, we reduced the number of Extra Board Operators to only three per day, resulting in cost savings and more efficient service.
D. Staffing Plan/Proposed Personnel Abilities and Experience

Oliver Cromwell | General Manager

RATP Dev proposes Mr. Oliver Cromwell to serve as the General Manager for SunTran. Mr. Cromwell currently manages the daily operation of SunTran in an efficient and effective manner. He proficiently performs the management functions required by this RFP and Contract. Mr. Cromwell has progressed in transit management positions ranging from Maintenance Supervision, to Operations with specialized accomplishments with the scheduling software/telephone technology, and the management of the provision of paratransit service delivery. He has completed the State of Florida Police Officer Certification program and is certified Florida Department of Transportation Commercial Driver License Third Party Trainer/Tester.

Work Experience

SunTran

OCALA, FL, DECEMBER 2017 - PRESENT
GENERAL MANAGER
- Responsible for ensuring compliance of all SunTran and RATP Dev procedures and policies.
- Ensure services are provided within budget and action plans developed and implemented to improve operational efficiencies.
- Maintain company and City/TPO assets.
- Responsible for all contractual services to include administrative functions, information systems, parts purchasing, and inventory control.
- Analyze, prepare, and develop budgets and forecasts.
- Assess resource needs and trends and plans accordingly.

Votran

VOLUSIA COUNTY, FL, MAY 2016 – SEPTEMBER 2017
PARATRANSLT OPERATIONS SUPERVISOR/CONTRACTOR COMPLIANCE OFFICER

Votran

VOLUSIA COUNTY, FL, FEBRUARY 2016 – 05/2016
OPERATIONS SUPERVISOR/CONTRACTOR COMPLIANCE OFFICER

Votran

VOLUSIA COUNTY, FL, JANUARY 2012 – FEBRUARY 2016
MAINTENANCE SUPERVISOR

Votran

VOLUSIA COUNTY, FL, JULY 2011 – JANUARY 2012
FIXED ROUTE DRIVER,

OMC Demolition

SOUTH DAYTONA, FL, JANUARY 1999 – FEBRUARY 2011
OWNER/OPERATOR
Debbie Miller | Operations Manager

**SunTran**

*OCALA, FL, APRIL/2007 – PRESENT*

**OPERATIONS MANAGER**

- Responsible for hiring and training new Operators and maintaining quarterly training meetings.
- Responsible for creating and implementing office policies, procedures, dispatching, approving/sign off of payroll.
- Experienced in monitoring of inventory and overseeing all aspects of SunTran Operations on a day to day basis.
- Holds a CDL Class B with a “P” Endorsement.
- Certified in the Train-the-Trainer Program through Transportation Safety Institute
- Serves as the Drug & Alcohol Program Manager for SunTran.

**SunTran**

*OCALA, FL, NOVEMBER 1998 – APRIL 2007*

**EXECUTIVE ASSISTANT TO GENERAL MANAGER,**

- Aided with the implementation of a start-up transit system in Ocala, FL.
- Calculate and process payroll, audit fare box receipts and prepare summary reports to submit to client. Maintain personnel files, council employees on company benefits, and policies and procedures.
- Monitor monthly bus pass program.
- ADA Coordinator for the City of Ocala and Marion County and ensure that client applications are evaluated processed in a timely fashion while monitoring overall costs to the City of Ocala and Marion County.
- Responsible for accounts receivable and payables.

Carlos Zambrano | Maintenance Manager

**SunTran**

*OCALA, FL, FEBRUARY 2014 – PRESENT*

**MAINTENANCE MANAGER**

- Communicate with Operators and management on vehicle complaints and repair and verify concerns
- Maintain relationships with vendors resolve any billing discrepancies or issues with vendor
- Document mileage and fuel consumption on a daily base
- Ensure troubleshooting and repairs are done in a timely manner
- Collect and secure daily fares from buses
- On call six days of the week to resolve any issues mechanical or administrative

**SunTran**

*OCALA, FL, FEBRUARY 2005 – FEBRUARY 2014*

**LEAD MECHANIC (MECHANIC I)**

- Work with management on special projects; always available as needed
- Communicate with Operators and management on vehicle complaints and repair and verify concerns
- Document mileage and fuel consumption on a daily base
- Complete quarterly parts inventory checks, over 3,000 parts
- Ensure that the work is being accomplished and observing federal, state and local regulations
- Maintain a safe fleet by completing 100% PM’S since 2005 and maintain a clean shop for a safe work environment
- Collect and secure daily fares from buses

**Marion County Public Schools**

*OCALA FL, NOVEMBER 2004 – JANUARY 2005*

**TIRE TECHNICIAN**

**Swift Transportation, Inc.**

*OCALA, FL, NOVEMBER 2002 – NOVEMBER 2004*

**LEAD MECHANIC**
Steve Sherrer | Senior Vice President – Operations

Mr. Steve Sherrer, Senior Vice President – Operations, will continue to provide oversight of this Contract and our personnel. From his office in Volusia County, Mr. Sherrer will be available to the City of Ocala and TPO for consultation. He will provide guidance and technical assistance to Mr. Cromwell and our local personnel.

RATP Dev

**JANUARY 2017 - PRESENT**

**SENIOR VICE PRESIDENT – OPERATIONS**

- Provide management oversight services for public transportation operations in the southeast U.S.
- Responsible for ongoing continuous improvement efforts within RATP Dev

Votran

**VOLUSIA COUNTY, FL, JULY 2012 – JANUARY 2017**

**VICE PRESIDENT/GENERAL MANAGER**

- Responsible for overall management of 140 revenue vehicles and 300 employees providing fixed route, paratransit and rideshare programs throughout Volusia County
- Developed feeder bus service to SunRail commuter rail system
- Finalized 30-year lease for west side satellite operations and maintenance facility to improve overall system efficiency
- Implemented real time rider tools including text messaging for next bus and an iPhone mobile app for trip planning and route tracking

Lawton Area Transit System

**LAWTON, OK, JANUARY 2002 – JULY 2012**

**VICE PRESIDENT/GENERAL MANAGER**

- Successfully implemented public bus transportation in the Lawton/Fort Sill Community in 2002.
- Maintained relationships with stakeholders ranging from customers to board members and local/state/federal government officials
- Oversaw daily operation of fixed route bus transit services and ADA demand response transportation services
- Secured federal funding and local funding used to build a new administration facility and expanded maintenance facility

Citibus

**LUBBOCK, TEXAS**

**SEPTEMBER 1999 TO DECEMBER 2001**

**MANAGEMENT ASSISTANT**

Corporate Support

As an integral part of our commitment, RATP Dev provides unparalleled corporate assistance to ensure that operations meet our high standards as well as those set forth by the City of Ocala and the TPO. Our Executives and Managers provide support services in every area of fixed route service management and operations. We are highly skilled professionals with “hands-on” experience in all areas of public transportation. This expertise, combined with an absolute commitment to our founding principles of honesty, integrity, innovation and superior customer service, offers clients a truly unique suite of services. From our local managers to corporate staff to our worldwide network of professionals, we have a long record of exceeding our customer’s expectations with creative, innovative, and cost-effective solutions. We truly “think local, leverage global.”
RATP Dev Executive Team

BLAINE RIGLER, PRESIDENT, RATP DEV

With over 25 years of experience in leadership and operations management roles, Mr. Rigler’s expertise encompasses marketing leadership, international business acumen, operations, and technology systems innovation. Before joining RATP Dev in December 2016, Mr. Rigler served as Senior Vice President-Global Solutions at Iron Mountain, Inc., an S&P 500 company employing almost 17,000 professionals in over 1,000 facilities across 36 countries.

SANDY FREEMAN, VP - INNOVATION & PRODUCT DELIVERY, RATP DEV

Sandy Freeman, our Vice President of Innovation and Product Delivery, brings 23 years of experience as a Senior Innovation Delivery Leader. She has an established history of developing and delivering forward-thinking strategies and building strong partnerships to advance the right products and technologies for complex environments. She is a seasoned product development professional skilled in Business Development, Competitive Analysis, Marketing Requirements, and Product Strategy. She works closely with the General Management staff and our business partners to uncover ways to optimize and provide distinguishable value to our customers.

PATTY FRITZ, VP - HUMAN RESOURCES, RATP DEV

Patty Fritz, our Vice President of Human Resources, brings 25 years of multi-unit and cross-industry HR leadership experience from distribution and manufacturing to service and retail. She drives excellence in service delivery for RATP Dev through strong business relationships built on trust, integrity, and respect.

MIKE ANDERSON, VP - SAFETY & SECURITY, RATP DEV

Mike Anderson is leading RATP Dev’s bus and rail safety and security initiatives. He brings standardized models of excellence and years of safety and security management to the organization’s locations of operation. He brings his extensive experience in designing, developing, implementing, and enhancing Safety Management Systems (SMS) and security programs to all of our transit systems.

JOHN ROSLANSKY, LABOR & EMPLOYMENT ATTORNEY, RATP DEV

Mr. Roslansky has extensive experience in developing and overseeing labor and employment compliance programs, investigations, and litigation while acting as in-house and external counsel, and as senior human resources executive. His expertise in developing and managing departments and functional areas to achieve business objectives on a multi-state and international scope plays a critical role in helping with personnel management. Skilled in turnaround situations and managing organizational change, Mr. Roslansky brings his expertise in Domestic and International Compliance, Risk Assessment and Mitigation, Employment Litigation, Labor Relations, and Contracts to our clients.

ASE Certifications

CARLOS ZAMBRANO MASTER TRANSIT BUS TECHNICIAN ASC ID# ASE-2663-7792

- H2 Diesel Engines - 06/30/2011-06/30/2016
- H3 Drive Train and Transmission - 06/30/2012-06/30/2017
- H4 Brakes - 12/31/2011-12/31/2016
- H5 Suspension and Steering - 12/31/2011-12/31/2016
- H7 Heating Ventilation and A/C - 06/30/2012-06/30/2017
- H8 Preventive Maintenance and Insp. - 12/31/2010-12/31/2015

Start-Up Plan

As we are currently managing and operating SunTran, our Start-Up Plan is much less complicated than a new Contractor’s would be. Mr. Cromwell will be responsible for ensuring all policies, procedures, and plans will be in place at the time the new Contract begins. The personnel listed in the above Organization Chart will be in place and ready to perform their assigned duties May 1, 2018.

Additional Personnel

Mr. Sherrer, Mr. Ken Fischer, and the previously listed RATP Dev Executive Team will assist and advise our local SunTran personnel.

Investing in Our Employees

RATP Dev works diligently to provide a rewarding and motivating work environment for all personnel, utilizing many techniques to enhance the environment, promote trust, and support positive employee morale. These techniques are categorized in two ways: corporate culture and special programs. RATP Dev strives to create a corporate culture...
that promotes open communication, proactive decision making, and active participation by all employees. Special programs, like “Grow Our Own” reward exemplary employee performance.

As mentioned previously, RATP Dev recognizes that our employees are our most valuable resource. They are the key to a successful public transit system. To create an environment where employees feel respected and appreciated, we use a variety of methods, including:

- Accident-free performance is reinforced with awards, recognition, and cash incentives.
- Additional floating holidays are offered for exemplary performance.
- The “Million Mile” award for safe job performance.
- Financial rewards to employees who increase revenue.
- National Safety Council pins are provided.
- Financial rewards for employee suggestions and increased ridership.
- Recognizing high performance on specific service dates.

**Professional Development through the “Grow Our Own” Program**

RATP Dev provides continual learning opportunities to our employees. We will develop an outline of professional opportunities for SunTran employees, including attendance at Federal Transit Administration (FTA), National Transit Institute (NTI), or American Public Transit Authority (APTA) training courses. Employees are encouraged to attend local and state training courses, as well as university courses. Employees are regularly sent, at RATP Dev’s expense, to other systems so they can observe and learn first-hand the different operating practices and techniques.

RATP Dev believes in having our employees grow with us. We invest heavily in our management training program, “Grow Our Own,” to help our employees advance into new, expanded roles. Many of our current General Managers started their careers as office support staff, supervisors, and mechanics. They worked their way up at multiple systems, gaining valuable experiences along the way. RATP Dev is proud of the stable, home-grown nature of our corporate and local management teams. Below is a sample of employees who have grown with RATP Dev:

<table>
<thead>
<tr>
<th>Executive/Manager</th>
<th>Years of Service</th>
<th>Current Position with RATP Dev</th>
<th>First Position with RATP Dev</th>
</tr>
</thead>
<tbody>
<tr>
<td>Frank Austin</td>
<td>37</td>
<td>General Manager, Zion National Park, UT</td>
<td>Mechanic, Fort Worth Transportation Authority (FWTA)</td>
</tr>
<tr>
<td>Ken Fischer</td>
<td>36</td>
<td>Senior Vice President – East Coast Operations</td>
<td>General Manager, National City, CA</td>
</tr>
<tr>
<td>John Hendrickson</td>
<td>23</td>
<td>Senior Vice President – Midwest Operations</td>
<td>Mechanic, Citibus, Lubbock, TX</td>
</tr>
<tr>
<td>Steven Sherrer</td>
<td>19</td>
<td>Senior Vice President – Operations</td>
<td>Management Assistant, Citibus, Lubbock, TX</td>
</tr>
<tr>
<td>Janice Crow</td>
<td>19</td>
<td>General Manager, Estes Park &amp; Rocky Mountain National Park, CO</td>
<td>Transportation Enhancement Liaison, FWTA</td>
</tr>
<tr>
<td>John Pleveich</td>
<td>14</td>
<td>General Manager, Edmond, OK</td>
<td>Supervisor, Bloomington Transit, Bloomington, IN</td>
</tr>
<tr>
<td>Ryan Landers</td>
<td>10</td>
<td>General Manager, Lawton, OK</td>
<td>Management Intern, FWTA, Fort Worth, TX</td>
</tr>
<tr>
<td>Gennie Garcia</td>
<td>7</td>
<td>General Manager, Midland-Odessa, TX</td>
<td>Management Intern, Citylink, Edmond, OK</td>
</tr>
</tbody>
</table>

**Union Relations**

RATP Dev’s corporate and management personnel are not members of a labor union. At the present time, RATP Dev has 17 current Collective Bargaining Agreements (CBAs) with six different Unions at our 31 systems. Since 1978, we have successfully completed more than 100 CBAs in North America. In the 45-year history of our operations in the U.S., only two negotiations resulted in strikes. Both were short-lived and resulted in minimal service interruption. Moreover, in those cases, the final terms and conditions were no more favorable to the union than the company’s best and final offer at the bargaining table.
STAFFING PLAN/PROPOSED PERSONNEL ABILITIES AND EXPERIENCE

**Oliver Cromwell**
General Manager
100% Committed to this Contract

**Carlos Zambrano**
Maintenance Manager
(1 Full-time)

**Blaine Rigler**
President

**Steve Sherrer**
Senior Vice President Operations

**Debbie Miller**
Operations Manager
(1 Full-time)

**Receptionist**
(1 Full-time)

**Administrative Assistant**
(1 Full-time)

**Carlos Zambrano**
Maintenance Manager
(1 Full-time)

**Mechanic**
(1 Full-time)

**Fueler/Cleaner**
(1 Full-time)

**Road Supervisors/Dispatchers**
(4 Full-time)

**Fixed Route Operators**
(14 Full-time & 5 Part-time)
E. Operation and Maintenance Methodology

Every day, local residents rely on SunTran to get from Point A to Point B. But at RATP Dev, we know that exceptional transit is more than just efficiently moving people from point of origin to destination; it’s about creating an enjoyable journey. By closely supervising all aspects of SunTran operations, we create an outstanding transit experience for every rider. We bring innovative solutions to communications technology, on-time service, maintenance, and community engagement.

RATP Dev is committed to operating SunTran with special focus on employee development. Our management approach includes three key elements:

- **Hands-on:** From answering customer calls to operating our services, employees will be responsive and customer-focused.
- **Visible:** Management staff will be available and present at SunTran facilities whether in the break room, talking with operators, taking part in maintenance shop walkthroughs, or engaging with mechanics and service workers.
- **Collaborative:** We will establish a good rapport with the City and TPO staff, customers, stakeholders, and community groups on issues from ADA services to safety and scheduling.

RA TP DEV WILL ENSURE THAT THE CITY AND THE TPO CONTINUES TO RECEIVE:

- Client-focused partners who promote the City’s goals as the benchmark for success.
- Respectful, empathetic performance from employees, acknowledging that the work performed by front-line workers is fundamental to meeting goals.
- Transparent, responsive, and involved staff – with community and customers.
- Clear and honest communication.

Our General Manager, Mr. Cromwell, holds weekly meetings with management and supervision to ensure effective, efficient SunTran operations. Meetings include a review of any issues or incidents/accidents from the previous or current week and implementation of immediate corrective action(s), as well as on-time performance checks, with recommended adjustments if needed. To ensure adherence to operational policies and standard operating procedures, our local management monitors employee performance using the following:

- A review of daily and monthly reports including dispatcher/radio reports, accident reports/logs, supervision reports, on-time performance, and ridership reports.
- Regular meetings with staff and supervisors.
- A regular review of customer service complaints and recommendations.
- Performance evaluations and monitoring of all Operators and Road Supervisors/Dispatchers.
- **Gate Checks** – management will perform monthly gate checks during roll-out, measuring performance issues that impact service and quality. Management will use a checklist to record the exterior and interior vehicle condition and cleanliness, Operator appearance, on-time status, and other observable items. This data will help to measure performance and identify areas for improvement. The visibility of this team will also reinforce the engaged nature of management.
- **Ride Checks** – Road Supervisors perform an Operator ride check each month for review. The ride checks identify areas that need improvement and employees who deserve praise.

**Facilities**

RATP Dev will provide the requested SunTran services solely from the provided Administration and Maintenance Facility at 1805 NE 30th Ave, Building 900, Ocala, Florida 34471.

**Support Vehicles**

No additional vehicles are needed at this time beyond what is supplied by Marion County.
Safety Program

The RATP Dev Safety Management System (SMS) Solution provides the framework for a sound safety culture. The plan includes policies, procedures, and methods that support our safety values and ensures that risk is managed to the lowest possible level. drive2zero™ is our formal framework to create a safety culture in all RATP Dev operations. drive2zero™ includes four crucial components. By incorporating all four components, RATP Dev has a systematic approach to achieving levels of risk that are acceptable to our organization and transit systems. Embedded within the four components are software solutions and technologies that enable this framework to become a reality.

drive2zero™ is one of the only safety programs in the transit industry that encompasses all four components in one solution and meets OSHA, FTA and other regulations. These components provide a systematic approach to achieving acceptable levels of safety risk and are comprised of the following four functional components, including an intangible, but always critical, aspect called “safety culture:”

1. **Employees are responsible for reporting issues, managing a low level of risk and continually setting high organizational goals and safety standards.**

Understanding the full landscape of risk through employee participation allows you to set achievable goals to enhance your operations.

2. **drive2zero™ incorporates a pro-active risk management approach in which a risk assessment is conducted and potential hazards are defined. Once complete, this component of the framework plans systematic changes to address the problem, ultimately finding proper remediation.**

3. **Once potential hazards are identified and risk assessed, the quality assurance and evaluation processes are applied. Repeatedly evaluating and investigating data and systems with appropriate tools and technology allows for the correction of controls and supports informed decisions.**

4. **The last component is about safety education and awareness throughout one’s organization. From our organization to yours, promoting a solid safety education among employees and enabling teams to learn and train themselves on proper safety controls drives an overarching positive safety culture.**

Safety Management System (SMS) implementation begins with a Gap Analysis which will be performed using FTA guidelines and standards. Once the Gap between current state and future state is assessed an implementation plan is formed which will provide a guiding path for the full implementation. Pre Go Live tasks are accomplished on site and include SMS leadership training, in-depth investigator training, SMS training for all employees and the installation and configuration of the SMS software. The software will provide a means to quickly gather data and easily track, trend and record corrective actions that mitigate risk in the operation. After the Pre Go Live activities are completed, the implementation plan will include four levels of engagement ending in the achievement of a level four SMS status with the result being risk managed at an acceptable level and in the end lower accident rates.

GeoTab Telematics are currently installed in four vehicles in Ocala, telematics provides data to the operation that assists in the identification of driver behavior. This program identifies high risk driver behavior and provides a process to address the behaviors/situations before the accident occurs. Hard braking, accelerating, speeding are just examples of the type of measurements the system transmit through cell data to
a dashboard accessible to leadership. This information is used to address the drivers through training, coaching, and counseling efforts, assisting to lower the risk to an acceptable level throughout the operation.

Willful non-compliance with regulations or company procedures, or commission of a criminal act are unacceptable and can lead to disciplinary action, as laid out in the SunTran employee handbook.

**Application of the SMS**

Our “Safety Always” motto highlights the fact that safety is a top priority for RATP Dev. SMS standards are set, measured, and continuously improved.

**HOW IT WORKS:**

- **PLAN** – Set established SMS standards that meet and, in many ways, exceed the current Federal Transit Administration SMS guidelines. These standards are used to measure SMS compliance. We conduct GAP analysis at all new locations to determine the “GAP” between the current adherence to safety standards and future full SMS compliance.

- **ACT** – Based on the results of the GAP analysis, we develop a comprehensive implementation plan to address each of the missing standards. The implementation plan includes what tasks need to be done, who will do each task, and when each task will be accomplished.

- **DO** – Execute plan by assigning resources and tasks; then continuously monitor and measure as tasks are completed.

**WHAT IS DONE:**

- **Hazard Identification** – proactively identify hazards before a triggering event causes an incident or accident.

- **Risk Assessment** – prioritize actions based on highest level of risk.

- **Mitigation** – plan actions to Transfer, Eliminate, Accept, or Mitigate (TEAM) risk, based on the risk assessment.

- **Action** – assign corrective actions based on the outcome of the mitigation efforts.

- **Monitor and Repeat** – monitor the corrective actions for effectiveness and repeat the process as necessary.

**BENEFIT OF THE SMS**

RATP Dev’s drive2zero™ is our commitment to continually address and reduce risk in our operations. Our safety management system encourages employee engagement and promotes a safety culture which, ultimately, decreases costs thereby providing a strong return on investment (ROI).

**WHY IT IS DONE:**

<table>
<thead>
<tr>
<th>Decreases In</th>
<th>Increase In</th>
</tr>
</thead>
<tbody>
<tr>
<td>Work Comp Claims</td>
<td>Employee Engagement</td>
</tr>
<tr>
<td>Employee Injuries</td>
<td>Safety Reporting</td>
</tr>
<tr>
<td>Lost Work Days</td>
<td>Operational Performance</td>
</tr>
<tr>
<td>Auto Claims</td>
<td>Proactive/Predictive Hazard Identification</td>
</tr>
<tr>
<td>Vehicle Repairs/Out of Service Time</td>
<td>Safety Culture</td>
</tr>
</tbody>
</table>

The SMS is patterned after the best in class. This program is benchmarked against the US Department of Transportation of Federal Aviation Administration Regulations (FAA), Federal Transportation Administration (FTA) Guidelines, and the International Civil Aviation Organization (ICAO) rules.

**Safety-First Culture**

RATP Dev and our SunTran personnel are committed to an operating environment where safety and security are paramount. Our local management team has worked tirelessly to instill a safety-first culture, where employees take pride in maintaining a safe working environment. This emphasis on safety is at the core of all we do and it’s what makes our training, rules, and policies work successfully. The following are some of RATP Dev’s Steps for Safety Success:

- Employees will see and hear constant safety reminders from posters, bulletins/memos, and their supervisors and managers
- Accident review committees will meet on a regular basis to allow peer review of accident preventability
- Safety meetings, focusing on key safety topics, will be presented to all employees at least once a quarter
- Management will closely monitor all preventable accidents and unsafe acts, instituting progressive discipline that could eventually lead to employee termination, if behavior modifications are not successful
- Management will conduct monthly workplace/facility safety inspections with any unsafe conditions corrected promptly
SMS IMPLEMENTATION

SMS Pre Go Live Tasks
- Gap analysis
- Implementation plan
- Leadership training
- Documentation to include SMS policy, manual and guidebooks
- Safety team and council development
- SMS Software installed, configured, tested and training conducted

Level 1
DOCUMENTED AND DESIGNED
- SMS Components are visible and documentation is complete
- GO LIVE

Level 2
IMPLEMENTED AND PRACTICED
- SMS Components are utilized

Level 3
EFFECTIVE AND EVIDENTIAL
- SMS Components are in use with objective evidence of effective risk management

Level 4
ACHIEVED
- SMS Components achieving desired outcome

SunTran employees should take responsibility for their actions and share a focus on safety, however; this will only happen if management serves as a role model. Therefore, all managers, including the General Manager, will participate in safety training and meetings, and adhere to the same safety policies and procedures as their employees.

Resolution of Customer/Client Complaints
Incoming calls relating to Service Reports will be transferred to Operations (Dispatch or Manager) for processing. Operations may accept the call or return the call as soon as possible. Operations will complete the front page of the Service Report making sure all information is correct. A log number will be assigned to the Service Report and entered in the Service Report Log on Excel book by the Receptionist (On Share Drive).

The Operations manager will complete the “Resolution” section of the report and forward it to the General Manager for signature. After all appropriate sections of the report are complete, the Operations Manager and General Manager will sign off on it, and the Operations Manager will contact the complainant to inform him of the outcome. A copy of the report is kept for reference. The timeframe for this process is 72 hours.

Data Reporting
RATP Dev believes a sound management information system is crucial because it plays a significant role in the effective monitoring of all operations. Data must be collected and entered into the system daily, so the year-to-date database is current and the daily/weekly reports are reflective of the real-time status of the agency. RATP Dev pledges to have the necessary data and reports completed in a timely manner to meet all the requirements of the City of Ocala, the TPO, the National Transit Database (NTD), the Federal Transit Administration (FTA), and the Florida Department of Transportation (FDOT).

RATP Dev data reporting is specifically designed for each system and includes information that is needed by the members of the client’s governing bodies and staff. Operational data is always available for clients. Depending on the system, reports are submitted to clients daily, weekly, monthly, quarterly, and/or annually.
Fare Collection, Security, Reconciliation, and On-Board Security

With respect to fare collection, security, accounting, and cash handling, RATP Dev employs best practices and will meet or exceed the expectations of the City of Ocala and the TPO. RATP Dev recognizes that it has a fiduciary duty to Ocala, the TPO, and the public. Therefore, we carefully protect all funds. We require at least two people to be present whenever cash is handled. Even coinage is never allowed to be solely in the control of any one individual at any time.

When the fare box is “dropped” (daily), its identification number is checked and recorded. Two authorized staff members and the Operator must be present when the fare box is dropped. The fare box is then logged, checked to ensure there has been no tampering and placed in a secure vault for processing the next business day. Once all fare boxes are dropped, checked, and placed in the vault, the vault is secured.

The next business day, two authorized staff members who were not present at the drop open the vault make sure all fare boxes are accounted for, compare the box numbers to the record, and examine the boxes for tampering. They then move the boxes to a secure area for counting. The boxes remain locked until they are in this secure area. Once opened, the employees count the fare by box and prepare the daily deposit. They place the daily deposit in a sealed bank bag and transfer it to the bank.

Careful attention is paid to ridership counts daily by bus to ensure that fares collected match the ridership on that revenue vehicle.

Our policy calls for Operators to never handle cash. Operators who do so are subject to severe disciplinary action including immediate dismissal. We train Operators to immediately report malfunctioning fare boxes and dispatch/maintenance to immediately respond to correct the problem or trade out the vehicle. If a fare box is broken, the Operator is instructed to allow customers to ride for free until the problem can be resolved rather than handling cash.

To ensure the security of our fare collection, we investigate all irregularities such as: a complaint that an Operator accepted a fare, a difference in total fares collected and, in particular, the absence of one, five or ten-dollar bills where they would normally be expected. We address each issue and take immediate action if necessary to make sure our accounting and cash handling system is safe and precise.

Drug Testing Policy and Program

RATP Dev has established a Zero Tolerance Substance Abuse Policy Statement in accordance with 49 C.F.R. Part 32 and a substance abuse management and testing program in accordance with 49 C.F.R. Parts 40 and 655, October 1, 2009. Mr. Cromwell is responsible for ensuring the daily implementation of a drug and alcohol testing program for all safety-sensitive employees. Our policy:

- Ensures that employees are not impaired in their ability to perform assigned duties in a safe, productive, and healthy manner
- Creates a workplace environment free from the adverse effects of drug and alcohol abuse or misuse
- Prohibits the unlawful manufacture, distribution, dispensing, possession, or use of controlled substances
- Encourages employees to seek professional assistance when substance abuse adversely affects their ability to perform their assigned duties

All employees are required to pass both a drug and alcohol test before employment with RATP Dev. All drug and alcohol testing are conducted by a designated DOT-certified collection site(s) and laboratories. In all cases, proper chain-of-custody guidelines are followed, and DOT requirements are met. We have a DOT-compliant drug and alcohol testing program based on random selection process generated by DOT-approved computer software and administered by a third party.

Response to Vehicle Breakdowns

RATP Dev views vehicle breakdowns primarily as service interruptions, and the first consideration is the restoration of service with minimum passenger delay. We use the most expeditious method to restore service in the event of vehicle failure, factored by the location of the vehicle and nature of the failure. If the failure prevents safe operation of the vehicle, a replacement is dispatched to the scene immediately. Our customer-oriented approach requires scheduling repairs and inspections so that additional revenue vehicles are available for immediate service during all hours of operation, and personnel available to deliver them. If the failure does not prevent safe vehicle operation, the repair may be completed at a scheduled layover point.

A road call is a significant inconvenience for the customer and may be a critical factor in deciding whether to continue to use transit services. We strive to avoid road calls through our Preventative Maintenance Program; however, they do occur
and must be handled efficiently. The following is our road call response checklist:

1. Operator contacts the Dispatcher about a defective vehicle
2. The specific information is shared with the on-duty Mechanic
3. If insufficient information, maintenance supervision may be transferred directly to Operator
4. When sufficient information is gathered; determination is made if bus exchange is required
5. Maintenance informs the Operator of the resolution
6. If no vehicle exchange is needed, incident is closed and work order initiated as required, a work order is prepared whether a defect is found or not
7. If a vehicle exchange is required, a Mechanic is sent to the site of the defective vehicle
8. Vehicle exchange occurs in the timeliest manner to minimize service delays
9. The responding Mechanic converts the incident into a Work Order
10. The vehicle exchange is made. Mechanic confirms with Operator defect and symptoms/problem
11. Mechanic diagnoses vehicle defect and repairs defect.
12. Work Order is updated with all information and notes to confirm repair and troubleshooting procedure followed
13. Work Order type is confirmed. Corrected if needed
14. Work Order is closed when required repairs are made, and vehicle is road tested
15. A road call report is prepared if the vehicle is changed out or repaired and immediately returned to service

As soon as the Dispatcher is notified of the need for a road call, he/she sends the nearest Road Supervisor to assist the Operator and passengers. Depending on the vehicle defect, time of day, or location, either the responding Mechanic or an Extraboard Operator will drive the replacement bus to the site of the road call. The Operator who called in the road call will continue the trip as soon as possible, avoiding any further customer delay.

Quality Control Programs

To ensure high-quality and cost-effective service we have a clear philosophy – continuous improvement. We are constantly trying to improve levels of performance in operations, customer service, vehicle cleanliness, personnel appearance, and safety. RATP Dev tailored a set of Standard Operating Procedures (SOPs) for SunTran and embedded them into your daily operations. By adhering to our SOPs, unfavorable trends and challenges can be prevented or quickly addressed.

Our corporate personnel rely on the SOPs to conduct regular performance reviews. This includes changes, improvements and/or potential implementation of new technological advancements. Our approach includes:

1. Daily supervision and inspection
2. Regular reporting to client
3. Quarterly on-site visits by Corporate Executives
4. On-site audits by corporate staff

Mr. Steve Sherrer, Senior Vice President – Operations, will implement and adhere to our quality assurance program and procedures to ensure all stated performance standards are met. All performance specifications outlined in the RFP will be strictly followed to provide the highest level of service possible. We intend to meet or exceed your performance standard expectations every day.

RATP Dev is proactive, which guarantees reliable services are provided, service interruptions are prevented or minimized, and Operators are appropriately supported in the provision of their duties. Our goal is three-fold: on-time performance, safe operation, and exemplary customer service. To ensure Operators are providing the highest level of service, Supervisors will identify and record the following Operator behaviors, and provide training if necessary:

- Operating vehicles in a timely manner
- Exhibiting safe driving patterns and observing traffic laws
- Using proper driving protocol
- Practicing safe driving habits (driving with a seat belt, proper interaction with passengers, proper radio communication)
- Accepting and checking for proper fare from customers
- Adherence to the mandatory uniform/appearance policies
- Treating customers with courtesy and respect
- Adherence to ADA and established customer service policies
Training Program

RATP Dev is committed to a robust training program. We ensure our employees have the skills they need to maintain all required licenses and certifications, and teach them the skills they need to provide the highest quality customer service. A general company orientation will introduce them to our policies and procedures.

Our course for new Operators involves a detailed examination of the rules, policies, and safety procedures for the safe operation of SunTran services. This course emphasizes the skills needed to assist customers, know their routes, adhere to schedules, and drive defensively. With RATP Dev training, all Vehicle Operators will be successful. All Operators will be expected to:

• Work cooperatively with personnel, vendors, and the public. Discuss concerns about any aspect of employment with their assigned Operations Supervisor
• Accept responsibility for all work, including errors, without blaming others
• Give feedback to help create a positive work climate and build relationships with team

At least eight hours of the Operator classroom training is devoted to sensitivity training with specific emphasis on elderly and ADA eligible passengers. Training ensures each Operator understands all ADA laws and passenger rights.

To ensure successful SunTran operations, we will train new employees to uphold the high standards of RATP Dev.

New Employee Class Plans

<table>
<thead>
<tr>
<th>Participants</th>
<th>Length</th>
<th>Classroom (40 hrs.)</th>
<th>Behind the Wheel (80 hrs.)</th>
</tr>
</thead>
</table>
| **Operator**               | 120 Hours | • Sensitivity Training serving people with disabilities  
• Fares and fare box procedures  
• ADA regulations and proper wheelchair securement  
• Florida and local traffic rules and regulations  
• Employee rule book provisions and uniform requirements  
• Collision prevention, defensive driving and the concept of preventable accidents  
• Dealing effectively with customers  
• Emergency and accidents handling procedures  
• Policies and requirements for completed trips, on-time performance, and service performance penalties  
• First Aid | • Pre-trip inspection and defect reporting  
• Bus maneuvers, including acceleration, deceleration, and turning  
• Operation of all controls, lights, and gauges  
• Location and use of safety equipment  
• Clearances and curbside stops  
• Application of defensive driving techniques  
• Wheelchair lifts and other accessibility devices and securements  
• Revenue Service Operation with Veteran Operator  
• Radio communication procedures |
| **Road Supervisor/Dispatcher** | 40 Hours | • Operator management, counseling, and motivation  
• Policy compliance and administration of proper discipline  
• Proper Onboard Technology and Farebox usage, and troubleshooting | • Accident/incident response and investigation procedures  
• Proper reporting and documentation  
• Radio Console usage  
• Schedule compliance |
Participants | Length | Course Content
---|---|---
Mechanic* | 40 Hours | - RATP Dev Maintenance Policies and Procedures
- Original Equipment Manufacturers Training on the different vehicles and components in the fleet
- Preventative Maintenance Program
- Vehicle safety and repair responsibilities
- Proper use of equipment and facilities
- Proper reporting and documentation requirements
- Proper fueling facility usage

Service Worker* | 40 Hours | - RATP Dev Maintenance Policies and Procedures
- Familiarity with the different vehicles and components in the fleet
- Daily cleaning/maintenance procedures
- Proper use of equipment and facilities
- Proper fueling facility usage

* The 40 hours doesn’t include training on actual vehicle operation. If the new hire does not have already their Florida Commercial Operator’s License (CDL), they will participate in a modified version of the new-hire Operator training.

**Refresher Training**

To ensure operations run smoothly, RATP Dev enforces a strict refresher training process. All personnel will receive at least eight hours of refresher training annually. The refresher training is tailored to specific job classifications and designed to address system or performance needs at the time it is administered. It includes criteria for determining the success of the initial training program, as well as previous refresher training efforts. Customer and accident/incident reports are reviewed to determine if employees are using the techniques they were taught. Our local management will closely monitor this training.

The refresher training for Supervisors will include any changes to the CBA, reminders of SunTran and ADA policies and procedures, accident response/investigation techniques, sensitivity training, and employee/passenger relations skills.

All maintenance employees will receive at least eight hours of training annually. The refresher training will be tailored to the employee’s specific job classification. It includes a review of repair times, proper equipment/tool usage, and correct safety procedures. The training will also address improving efficiencies in maintenance checks and repairs, and any new information from the manufacturer(s). All refresher training will include proper fueling and facility use and safety reminders.

**Driver Assignments**

Every six months the Operators participate a sign-up (called a run-cut) which allows them to bid on different pieces of work. The sign-up is based on seniority. These pieces of work are broken up by day and “block” (6 Blocks = 6 Routes). All Operators on blocks 1-4 will serve all 4 quadrants of Ocala (NE, SE, SW, NW) every two hours and twenty minutes. Blocks 5 and 6 are independent routes. Operators will know all the routes before being released from training. This system provides continuity and ensures that Operators are knowledgeable of the bus system.

**Vehicle Cleaning**

At the end of each day, each service vehicle returned to the SunTran Yard is cleaned in the following manner:

- All trash/personal items are removed from the vehicle.
- All tight and hard to reach spots on the floor are swept and the entire vehicle is vacuumed out including the seats.
- All hand rails and walls are wiped down with a rag and cleaning solution.
- Interior side windows and windshield are cleaned.
- All floors are washed with an approved environmentally friendly cleaning solution. (Fixed route)
- All graffiti is removed as well as gum, sticker etc.
- The exterior is cleaned using a self-propelled vertical bus wash which uses a spinning brush and soap to remove dirt and debris.
- Once a month each vehicle is “Super Cleaned” which includes everything above and a complete detailing inside and out.

There are no extra service vehicles needed.
F. Achievements

Due to our many accomplishments, RATP Dev has been recognized repeatedly at the state, regional and national level:

- Named Best Transit Operations of their size in North America, including Athens, GA; Lubbock, TX; Daytona Beach, FL; Boise, ID; Abilene, TX; Grand River, OH; and Bloomington, IN by the American Public Transportation Association (APTA)
- APTA Minority and Woman Advancement award for the Fort Worth, TX transit system
- 25 awards for safety, including APTA’s top safety honor, the Elizabeth H. Dole Silver Award
- Top finishers in multiple state and national maintenance Roadeo competitions, including 3rd place in APTA’s 2015 Bus and Paratransit Conference and Roadeo and 3rd place in Texas Transit Association’s 2017 Roadeo.
- Texas Transit Association (TTA) honored our Midland-Odessa, TX General Manager with the Outstanding Public Transportation Resident Manager Award for 2016
- SunTran has received the following Safety Awards from the Florida Public Transportation Association:
  - Second Place Safety Awards in 2009 and 2012

Innovation Through

RATP Dev is proud to sponsor the Innov&Go Challenge. Through Innov&Go, our clients share the great ideas, innovations, and best practices they’ve developed while working in the field. Many of their suggestions have been adopted by other RATP Dev systems and are in use today! The results are published in the Innov&Go Annual Report. Here are a few examples:

- In Austin, TX, RATP Dev implemented a more efficient and inexpensive accident investigation and reporting process using computer-aided dispatch technologies and Google Maps. The team developed an e-form which auto-populates relevant, shareable information on-scene using wi-fi tablets. This ensures the accuracy and integrity of accident reports.
- In Fort Worth, TX, RATP Dev took a retired fleet bus and created a Mobile Public Outreach Space. This uniquely branded/wrapped transit bus includes television screens that display presentation slides and FWTA promotional videos, as well as computer terminals where visitors can complete ridership surveys online, providing information to improve system planning, route design, and scheduling. Riders can also sign up for customer services such as mobile ticketing. With the Mobile Public Outreach Space, we are reaching a broader cross-section of the community, including those who don’t use public transit. The HR department also uses this mobile outreach office to attract job candidates who can apply for employment on the spot.
- In Charlotte, NC, RATP Dev sponsors two apprentice/mentorship programs for high school students who are considering transit careers. In partnership with the City, we established a pre-apprenticeship program to introduce vehicle maintenance careers to young adults using work-based learning, hands-on training, and a variety of industry-specific classes. Upon completion of the pre-apprenticeship, students can apply for a CO-OP program at Central Piedmont Community College and earn college credit. If we were to establish a similar program in Waco, it would deliver a stream of quality candidates to WTS.

In the 2013, RATP Dev and the Ocala/Marion County Transportation Planning Organization worked together to complete engine and transmission rebuilds and upgrade the technology on the entire SunTran fleet. The engine and transmission rebuild project was completed as part of the Capital Improvement Plan, which also included the refurbishment of all seating areas in the fleet. The technology upgrades included:

- Installing Wi-Fi service on all buses
- Upgrading on board surveillance with Apollo Systems cameras
- Installing Avail technologies GPS and passenger counters on all buses
G. Management and Operation Fees/Financial Sustainability

RATP Dev USA is the new face of McDonald Transit Associates, Inc. RATP Dev has provided urban fixed route bus services in the United States since 1972 and been operating SunTran in Ocala since 1998. The 2016 audited financial statements are enclosed with our proposal. RATP Dev USA only uses Texas Capital Bank for banking purposes. Mr. Eddie R. Broussard, Senior Vice President, Texas Capital Bank, can attest to the financial stability of the firm. His contact information is:

Mr. Eddie Broussard  
300 Throckmorton, Suite 200  
Fort Worth, Texas 76102  
(817) 852-4008

Neither RATP Dev nor any of its subsidiaries have ever filed for bankruptcy.

Monthly Management and Operations Fee

RATP Dev’s Pricing Approach for the City of Ocala’s SunTran Transit Management Services reflects a strategic approach to managing risks and keeping proper cost containment measures in place to arrive at sustainable contract rates. Our pricing assumption ensures a smooth transition without any service disruption.

Since most of the contract expense is related to labor provisions, we want to specifically reference our methodology to developing a sustainable staffing plan. Initially, RATP Dev takes the baseline data points given through the RFP for total service miles and service hours included within the scope of service. RATP Dev then takes a thorough review of the scope of the operations to determine the specific economic conditions and work rule obligations for the employer. These additional non-productive hours, such as vacation, sick-leave, training, etc. are then added to the revenue hours to come up with a total service hour component that arrives at a total staffing count. Our experience has led us to utilize this methodology to develop our pricing proposals due to the accuracy it achieves in being able to predict accurate expenses and mitigate against the potential for contract modifications.

RATP Dev’s Price Proposal per fixed revenue hour is inclusive of the monthly management and operations fee for each year of the initial three-year contract. Please refer to the attached Price Proposal for detailed price breakdown.

Experience

The responsive philosophy of RATP Dev contributes to long-lasting client partnerships; our very first client, the Fort Worth Transportation Authority (FWTA), has relied on us since 1972. In addition to our long-term relationship with FWTA, RATP Dev has offered long-term, continuous service to the following clients:

- Volusia County, Florida – 42 years
- City of Waco, Texas – 41 years
- City of Lubbock, Texas – 34 years
- Bloomington, IN – 26 years
- Ocala, FL – 19 years
H. Price Proposal

The required Cost Proposal Forms are enclosed.

I. Summary of Litigation

RATP Dev has never had a situation in which the Company, an executive or manager was debarred, disqualified, or removed from a federal, state, or local government public transportation project. The company does not have any bankruptcy, pending litigation, or planned office closures that will impede the ability to complete the project. RATP Dev has never been involved in litigation against a client in the United States.

J. Insurance

Proof of insurance and the submitted Exhibit B- Price Proposal do not count towards the maximum number of pages.
Local Technology Improvements

The methodologies behind RATP Dev’s pillars of success are constantly enhanced as innovations continue to change the transit industry. Through the use of technology, integrated mobility can be achieved; riders can seamlessly move throughout your service communities through a web of transit options – bus, on-demand rides, bike share, etc. - while accessing amenities along the way and providing feedback to improve their day-to-day experience. The wheel below depicts our technology and innovation portfolio roadmap. These capabilities are achieved through RATP Dev’s data analytics platforms and RATP Dev home-grown technology tools. As technology evolves, so does RATP Dev’s technology portfolio, remaining at the forefront of the industry to service Fixed Route systems.

RATP Dev sees the future of transit as being one intersected system. By providing the opportunity to move from one mode of transit to the next, reaching any destination is possible for any passenger, at any time. In reviewing the current use of technology, RATP Dev is excited to see the recent technological improvements SunTran has implemented, such as Avail Technologies, Wi-Fi onboard the buses, and vehicle tracking through Apollo and Geotab. It is evident that SunTran and the City of Ocala are approaching the transit network with an innovative mindset. Below, you will read RATP Dev’s technical optimizations available to SunTran, that complement the technology previously implemented.

While Avail is focused specifically on GPS location and tracking passenger capacity, RATP Dev’s Insights® analyzes on-time performance per route, per direction, per trip and stop, and per time of the day with historical data showing recurrent delays and their level of severity. Insights® can identify runtime reliability and inadequate layover time on routes. It displays when a route is consistently running late beyond the scheduled arrival and beyond the scheduled next departure, and when a route runs consistently on time. Insights® uses very detailed...
data sets to analyze specific metrics, to enable better decision making regarding fleet optimization.

RATP Dev’s passenger wait time management capabilities can predict next arrival APIs produced by Avail’s GPS capabilities to visually display real-time next arrivals in a simple mobile application. Once fed with real-time data, the dedicated application is custom-made to read any timetable at all stops, on all routes, and at any time of the day.

1. Open the mobile application of any phone or tablet with access to WiFi or a data plan;
2. Tap on the screen to scan the paper or PDF timetable at home, on your computer, or at the stop; or scan the stop number;
3. The next two arrivals are then displayed in real time in augmented reality. The scanner recognizes the stop identification, bus route, and direction, and displays the information right on the customer’s device. This removes the need for LED signage and the associated expense of maintaining hardware and buying replacement parts.

Made available on both IOS and Android stores, the mobile application can be customized with Ocala’s designs and logo, include a live Twitter feed or Facebook feed, show a bus stop newsfeed displaying events or a situational map, and include links to planned route deviations and timetables changes – at no additional charge. After initial setup, the interface is managed and maintained by our teams. Therefore, there are no additional costly services. Customers receive real-time communications at only 1/10th the cost of a classic journey planning application or stop signage and display screens.

Lastly, unified fare collection is an easy way to provide your passengers options for purchasing the services they require. Multiplicity and complexity of fares and subscription periods (e.g., single, daily, and monthly) can be overwhelming to potential bus passengers and keep them from taking public transit. With you WiFi onboard buses, passengers have the option to book their next trip while on their current trip.

RATP Dev can make fare payment easier with Token Transit®, the unique free mobile application for passengers to pre-pay for tickets.

To use, passengers simply:

1. Open the free mobile application on any phone or tablet with access to Wi-Fi or data.
2. Enter credit card information on the secured and safe platform.
3. Pick the VVTA network and select their rider type and fare type, and pay.
4. Select and stock their purchased tickets for immediate or later use.

In summary, RATP Dev is excited to bring our technology portfolio to Ocala. Our goal is to optimize and increase the efficiency of an already well-run, strong fixed route bus network. As technology and the industry evolves, RATP Dev is investing in innovative concepts and technology to provide our agencies with the support and tools necessary to increase ridership, communicate with the public, and impact everyday lives through transit. While the following optimizations are recommended, our technology scope is vast, and we will partner with Ocala to discuss available options and further customize the technology approach.

**Value Added Marketing**

RATP Dev is excited to partner with the City of Ocala on marketing activities aimed to increase awareness of SunTran, thus leading to increased ridership. We have experience within the US and Europe in planning and executing marketing activities for transit agencies. When approaching marketing activities, RATP Dev will group the activities in the following ways: Promote, Attract, Retain.

RATP Dev is committed to working with SunTran to increase ridership through the implementation of the options listed below, but are not limited to the following:

**1. Promote**

Promotional activities aim to induce curiosity about the transit system. We can start with simple, free platforms, such as social media: Facebook, LinkedIn, and Twitter. By utilizing RATP Dev’s social network as well as your own, your views and interaction levels can increase. As we gauge and address the success of social we can explore additional digital options, for example, earned media. RATP Dev strives to earn media placements, as well as having owned and paid media. Paid promotional activities could also include co-branding materials such as posters, flyers, or postcards as a form of physical and direct mail marketing. All promotional activities would be targeted to the local area surrounding the Ocala Suntran routes.
2. Attract

As interest grows in SunTran, we will convert prospects to customers. A successful approach that RATP Dev has launched in the past and can replicate for SunTran is a first-time pass program or trial period.

FIRST TIME PASS PROGRAM

As a natural first step, a first-time user pass is an excellent step in converting prospects into paying customers. Individuals that have recently moved into the service area or are trying public transit for the first time can be eligible for a discounted or even free monthly or weekly pass. This program introduces public transit services and has excellent potential to increase ridership on the local service.

TRIAL/TRAINING PERIODS

Another type of program targets those who have previously been intimidated to try public transportation for one reason or another – senior citizens, young adults, or passengers with disabilities. It includes one-on-one training, along with a guided “tour” that provides individuals who are not familiar with the service an opportunity to learn exactly how it works without intimidation/nerves, getting lost in the route map and schedule, as well as dispel any other fears about using public transportation. After the one-on-one training, the “tour guide” takes the group on a real transit trip and shows them how to pay the fare, request a stop, and ultimately, enjoy their trip. A similar program where the entire day is devoted to a “Free Transit Day” is detailed in the Retain section below.

3. Retain

Retaining customers and obtaining new ones is extremely important. In an industry that is always changing and has many substitutes – taxis, rideshare, biking, walking, etc. it is essential to show our passengers that they are valued and appreciated.

One way to give back to the riding public is a “Free Ride” day, where all public transportation is free for one day. Leading up to the Free Ride day, promotions are communicated through various channels – social/digital marketing, physical marketing, etc. This type of program is typically run during a period of change – for example, if there is a new route, or changing route, as a way of saying thank you to customers for their constant ridership and patience.

INCREASE CUSTOMER KNOWLEDGE, NURTURE THE RELATIONSHIP:

It is crucial to educate passengers and use that information to nurture the relationship that has been built over their time using public transportation. This will be done through capturing user data, enriching user data through a permanent requalification process and maximizing the knowledge on each user’s journey by using behavioral data.

Depending on the maturity of the database, we will progressively implement the following actions:

- Proposing a loyalty system through a business transaction approach (i.e., card Club Tram);
- Competitions and games for all users (i.e. a “winning ticket” operation for single ticket users (if agreed upon by SunTran);
- An email reminder and alert system can be set up to encourage the renewal of monthly/weekly passes.

In summary, before any marketing activity is conducted, it is important to understand the current satisfaction level of passengers. RATP Dev will work with SunTran to understand past marketing activities and their correlating success metrics, including any customer feedback. Any relevant details will be included in future marketing activities. Once we have completed the assessment of previous marketing efforts, we will begin implementing our marketing, advertising, and public outreach plans.
Appendices

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STATEMENT OF POLICY
EQUAL EMPLOYMENT OPPORTUNITY

RATP Dev USA/McDonald Transit Associates, Inc.
STATEMENT OF POLICY EQUAL EMPLOYMENT OPPORTUNITY

Equal Employment Opportunity laws prevent employers and their contractors from implementing discriminatory employment practices. These laws ensure all qualified persons are entitled to equal employment opportunities based on merit. Discrimination against employees or applicants because of race, religion, gender, national origin, disability, medical condition, age marital status, sexual orientation, or veteran status is strictly prohibited.

McDonald Transit Associates, Inc. (RATP Dev USA) is committed to and complies with these laws. Non-discrimination is emphasized and prevails throughout every aspect of the employment relationship, including recruitment, hiring, promotion, examination, training, performance evaluation, transfer, compensation and benefits, discipline, layoff, recall and termination. All personnel actions are administered in accordance with the EEO laws.

RATP Dev USA is further committed to taking affirmative action in order to encourage minorities and women to apply for employment and advancement within the company. It is a goal of McDonald Transit to achieve an employee population representative of the locally available workforce. Successful achievement of this policy will allow McDonald Transit to reap the benefits of a diverse workforce.

RATP Dev USA requires each employee to conduct him/herself in support of this policy to ensure the working environment is free from intimidation, harassment, and all other discriminatory actions. In addition, RATP Dev USA management and administration will continue to encourage and implement employment practices based on fair and equitable job-related criteria. Reasonable accommodations for persons with disability, religious conviction, or belief will be pursued when such accommodation would enable an otherwise qualified individual to perform the essential functions of a position. The President of RATP Dev USA will conduct policy oversight.

An applicant or employee who feels his/her rights under this policy have been violated may file a complaint by contacting the President of RATP Dev USA. Employees and applicants may file a complaint alleging discrimination or participate in an investigation without fear of retribution or other penalty. An immediate investigation will ensue and a response made within 15 working days.
At any time, either party may pursue additional action by contacting the following external resource designed to protect Human Rights:

EEO Commission  
Dallas District Office  
207 S. Houston Street, 3rd Floor  
Dallas, Texas 75202-4726  
Phone: (214) 655-3355  
TTY: (214) 655-3363

DISSEMINATION

This policy will be disbursed internally to ensure all employees are aware of their rights and responsibilities. Copies may be obtained upon request from the President of RATP Dev USA. The policy statement will be included within the employee handbook and will also be posted in areas highly frequented by applicant and employees.

All new employees will receive a policy overview during the orientation training and the policy will be reviewed again during annual refresher training for existing employees. Management and administration will discuss the policy, their responsibilities for implementation, and any recommended changes in execution during selected staff meetings.

The policy will be disseminated externally through regular recruitment sources. All advertisements for personnel will include a statement that RATP Dev USA is an “EEO Employer.” External recruiting services will be kept informed of this policy. Only those sources that refer individuals on a non-discriminatory basis will be used. RATP Dev USA will pursue recruiting sources by contacting organizations, educational institutions, or other groups who have special contacts with minority and women groups.

DESIGNATION OF PERSONNEL

RATP Dev USA requires each employee to conduct him/herself in support of this policy to ensure the working environment is free from intimidation, harassment, and all other discriminatory actions. In addition, RATP Dev USA management and administration will continue to implement employment practices based on fair and equitable job-related criteria. Reasonable accommodations for persons with disability, religious conviction, or belief will be pursued when such accommodation would enable an otherwise qualified individual to perform the essential functions of
a position. The president of RATP Dev USA has been appointed the EEO Coordinator. Some of the responsibilities of this appointment include:

- developing and recommending an EEO policy, a written program, and internal and external communication procedures;
- assisting management in the collection and analysis of employment data, the definition of annual goals, and the design of programs to obtain goals;
- developing materials that allow for internal audit of program effectiveness, progress, and need for improvement;
- periodically providing progress reports;
- acting as liaison with community groups;
- assisting in recruiting efforts and working to establish outreach sources;
- disseminating legal information affecting equal employment and affirmative action to management and employees; and
- processing employment discrimination complaints and other related issues.

Management and administration have the following responsibilities which affect the success of the EEO program:

- assisting in the establishment of company goals;
- participating in audits of all aspects of employment in order to ensure compliance with the policy, identify problem areas and to remove any barriers to the achievement of set goals;
- participating in scheduled discussions with management to assure this policy is implemented correctly;
- reviewing qualifications of all applicants and employees to assure qualified individuals are given opportunities for advancement;
- participating in the investigation of employment discrimination complaints; and
- participating in community groups designed to promote EEO and conducting career counseling for interested employees.

**UTILIZATION ANALYSIS**

In an effort to establish a framework for affirmative action goals and opportunities, RATP Dev USA will conduct an annual work force and availability analysis illustrating the company’s utilization of the available labor force, specifically minority and women populations. The analysis will include a statistical breakdown and report for each department, job category, and job title according to placement of minority and women populations. The report will also include job descriptions; pay rates; and an organizational chart to show department progression.
Information gathered will be compared to local and regional labor force occupational data in order to determine if particular minority and women groups are being underutilized and if affirmative action goals should be altered. Specific goals will be set to correct any underutilization of available labor force minority and women groups.

GOALS AND TIMETABLES

RATP Dev USA management and administration will set short- and long-term goals to ensure minorities and women are represented in RATP Dev USA workforce at least to the extent those groups are represented in the local labor force. Specific goals will be implemented to correct any identified underutilization of a minority or women’s group. All goals will be included within a timetable providing realistic opportunity to achieve goals and correct deficiencies. If unable to meet such goals, RATP Dev USA will provide explanation in the annual report and will review existing procedures to determine if changes could be implemented to realize set goals.

Goals will be monitored and reports will be made annually. The EEO Coordinator, along with management, will analyze employment practices, revise goals, and amend the timetables as necessary.

ASSESSMENT OF EMPLOYMENT PRACTICES

RATP Dev USA policies and procedures have been developed in an effort to provide all applicants and employees equal employment opportunities based on merit. RATP Dev USA does not intentionally implement discriminatory employment practices that may contribute to underutilization of minority and women groups. However, management does recognize the need to periodically review policies and procedures to ensure practices are not discriminatory. The EEO Coordinator maintains documentation on applications, new hires, promotions, disciplinary actions, and terminations that occur each calendar year in an effort to gauge the impact of employment practices on race, gender, and national origin. If discriminatory practices are identified, remedial action will be undertaken immediately under the guidance of management and the EEO Coordinator.
MONITORING AND REPORTING SYSTEM

The President of RATP Dev USA will develop an internal monitoring and reporting system which is capable of tracking EEO accomplishments and providing a factual database for evaluation of the program and determination of future projections. This information will be requested from all applicants and employees; however, submissions of information are voluntary. Persons shall not suffer adverse treatment for choosing not to submit this information. Information obtained shall be kept confidential and used only for legitimate purposes in complying with the anti-discrimination acts.

Management will act in an advisory capacity and contact will be maintained with other external sources designed to promote EEO in order to monitor the effectiveness of the program. The EEO Coordinator, along with management, will analyze employment practices, revise goals, and amend the timetables as necessary. Goals will be monitored and reports will be made annually. Any actions taken to alter the direction of the program will be recorded with supporting documentation.

References: Title VI and VII of the Civil Rights Act if 1964, as amended
Age Discrimination in Employment Act of 1967
The Equal Pay Act of 1963
The Excessive Order 11246
Section 504 of the Rehabilitation Act of 1973
Americans with Disabilities Act
Vietnam Era Veteran’s Re-Adjustment Assistance Act of 1974
Urban Mass Tran
McDonald Transit Associates, Inc.
Consolidated Financial Report
December 31, 2016
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Independent Auditor’s Report

To the Board of Directors
McDonald Transit Associates, Inc.

We have audited the accompanying consolidated financial statements of McDonald Transit Associates, Inc. and its subsidiaries (the Company), which comprise the consolidated balance sheets as of December 31, 2016 and 2015, and the related consolidated statements of income, stockholders’ equity, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management’s Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor’s Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor’s judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity’s preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity’s internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.
To the Board of Directors  
McDonald Transit Associates, Inc.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all  
material respects, the financial position of McDonald Transit Associates, Inc. and its subsidiaries  
as of December 31, 2016 and 2015, and the results of their operations and their cash flows for the  
years then ended in accordance with accounting principles generally accepted in the United  
States of America.

WEAVER AND TIDWELL, L.L.P.

Fort Worth, Texas  
August 31, 2017
McDonald Transit Associates, Inc.
Consolidated Balance Sheets
December 31, 2016 And 2015

The Notes to Consolidated Financial Statements are an integral part of these statements.

### ASSETS

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<th></th>
<th>DECEMBER 31, 2016</th>
<th>DECEMBER 31, 2015</th>
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<tr>
<td><strong>CURRENT ASSETS</strong></td>
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<tr>
<td>Cash in bank</td>
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<td>Accounts receivable - other</td>
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<td>Deferred tax asset</td>
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<td>Total current assets</td>
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<td><strong>PROPERTY AND EQUIPMENT, AT COST</strong></td>
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<td>Buses</td>
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<td>Leasehold improvements</td>
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<td>Office furniture</td>
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<td>Automobiles</td>
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<td>Radios</td>
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<td>7,354,970</td>
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<td>Less accumulated depreciation</td>
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<td>Total property and equipment, net</td>
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<td><strong>OTHER ASSETS</strong></td>
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<td>Other receivables</td>
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<td>DECEMBER 31, 2015</td>
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<tr>
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<tr>
<td><strong>CURRENT LIABILITIES</strong></td>
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<td>Accounts payable - trade</td>
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<td>Accrued liabilities</td>
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<td>Salaries and bonus</td>
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<td>Other liabilities</td>
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<td>Current portion of long-term debt</td>
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<td><strong>LONG-TERM LIABILITIES</strong></td>
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<td>Long-term debt, less current portion</td>
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<td>Deferred tax liability</td>
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<td><strong>Total long-term liabilities</strong></td>
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<td><strong>Total liabilities</strong></td>
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<td><strong>STOCKHOLDERS’ EQUITY</strong></td>
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</tr>
<tr>
<td>Common stock, $0.01 par value per share</td>
<td></td>
<td></td>
</tr>
<tr>
<td>100,000,000 shares authorized; 20,269,851 shares issued and 18,433,803 and 18,601,228 outstanding at December 31, 2016 and December 31, 2015, respectively</td>
<td>20,270</td>
<td>20,270</td>
</tr>
<tr>
<td>Additional paid in capital</td>
<td>6,357,393</td>
<td>6,353,393</td>
</tr>
<tr>
<td>Retained earnings</td>
<td>5,512,139</td>
<td>4,803,802</td>
</tr>
<tr>
<td><strong>Total stockholders’ equity</strong></td>
<td>10,749,879</td>
<td>10,205,948</td>
</tr>
<tr>
<td><strong>TOTAL LIABILITIES AND STOCKHOLDERS’ EQUITY</strong></td>
<td>$ 25,657,604</td>
<td>$ 26,764,271</td>
</tr>
</tbody>
</table>
McDonald Transit Associates, Inc.  
Consolidated Statements of Income  
Years Ended December 31, 2016 And 2015

<table>
<thead>
<tr>
<th></th>
<th>DECEMBER 31, 2016</th>
<th>DECEMBER 31, 2015</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>REVENUES</strong></td>
<td>$104,591,942</td>
<td>$101,103,625</td>
</tr>
<tr>
<td><strong>COST OF REVENUES</strong></td>
<td>99,372,164</td>
<td>96,612,335</td>
</tr>
<tr>
<td>Gross profit</td>
<td>5,219,778</td>
<td>4,491,290</td>
</tr>
<tr>
<td><strong>OPERATING EXPENSES</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Promotion and proposals</td>
<td>1,796,908</td>
<td>1,501,072</td>
</tr>
<tr>
<td>General and administrative</td>
<td>2,034,838</td>
<td>1,597,304</td>
</tr>
<tr>
<td>Total operating expenses</td>
<td>3,831,746</td>
<td>3,098,376</td>
</tr>
<tr>
<td>Operating income</td>
<td>1,388,032</td>
<td>1,392,914</td>
</tr>
<tr>
<td><strong>OTHER INCOME (EXPENSE)</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Interest income</td>
<td>896</td>
<td>156</td>
</tr>
<tr>
<td>Interest expense</td>
<td>(132,021)</td>
<td>(155,077)</td>
</tr>
<tr>
<td>Equity in net income of affiliates</td>
<td>494,664</td>
<td>322,783</td>
</tr>
<tr>
<td>Gain (loss) on disposal of assets</td>
<td>(270,991)</td>
<td>224</td>
</tr>
<tr>
<td>Total other income (expense)</td>
<td>92,548</td>
<td>168,086</td>
</tr>
<tr>
<td><strong>NET INCOME BEFORE INCOME TAX EXPENSE</strong></td>
<td>1,480,580</td>
<td>1,561,000</td>
</tr>
<tr>
<td><strong>INCOME TAX EXPENSE</strong></td>
<td>(586,456)</td>
<td>(732,485)</td>
</tr>
<tr>
<td><strong>NET INCOME</strong></td>
<td>$894,124</td>
<td>$828,515</td>
</tr>
</tbody>
</table>

The Notes to Consolidated Financial Statements are an integral part of these statements.
McDonald Transit Associates, Inc.
Consolidated Statements of Stockholders’ Equity
Years Ended December 31, 2016 and 2015

<table>
<thead>
<tr>
<th></th>
<th>Common Stock</th>
<th>Additional Paid in Capital</th>
<th>Retained Earnings</th>
<th>Treasury Stock</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Shares</td>
<td>Amount</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Balance, December 31, 2014</td>
<td>20,269,851</td>
<td>$ 20,270</td>
<td>$ 6,353,393</td>
<td>$ 4,347,408</td>
<td>(837,647)</td>
</tr>
<tr>
<td>Dividends</td>
<td>-</td>
<td>-</td>
<td>-  (372,121)</td>
<td>-</td>
<td>- (372,121)</td>
</tr>
<tr>
<td>Purchase of treasury stock</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>(133,870)</td>
<td>(133,870)</td>
</tr>
<tr>
<td>Net income</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>828,515</td>
<td>-</td>
</tr>
<tr>
<td>Balance, December 31, 2015</td>
<td>20,269,851</td>
<td>$ 20,270</td>
<td>$ 6,353,393</td>
<td>4,803,802</td>
<td>(971,517)</td>
</tr>
<tr>
<td>Dividends</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>(185,787)</td>
<td>-</td>
</tr>
<tr>
<td>Capital contribution</td>
<td>-</td>
<td>-</td>
<td>4,000</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Purchase of treasury stock</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>(168,416)</td>
<td>(168,416)</td>
</tr>
<tr>
<td>Issuance of common stock</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>10</td>
</tr>
<tr>
<td>Net income</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>894,124</td>
<td>-</td>
</tr>
<tr>
<td>Balance, December 31, 2016</td>
<td>20,269,851</td>
<td>$ 20,270</td>
<td>$ 6,357,393</td>
<td>5,512,139</td>
<td>(1,139,925)</td>
</tr>
</tbody>
</table>

The Notes to Consolidated Financial Statements are an integral part of these statements.
McDonald Transit Associates, Inc.
Consolidated Statements of Cash Flows
Years Ended December 31, 2016 And 2015

The Notes to Consolidated Financial Statements are an integral part of these statements.

<table>
<thead>
<tr>
<th>CASH FLOWS FROM OPERATING ACTIVITIES</th>
<th>DECEMBER 31, 2016</th>
<th>DECEMBER 31, 2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net income</td>
<td>$894,124</td>
<td>$828,515</td>
</tr>
<tr>
<td>Adjustment to reconcile net income</td>
<td></td>
<td></td>
</tr>
<tr>
<td>provided by operating activities</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Depreciation and amortization</td>
<td>693,467</td>
<td>739,317</td>
</tr>
<tr>
<td>Undistributed earnings from investments</td>
<td>(494,664)</td>
<td>(322,783)</td>
</tr>
<tr>
<td>in equity affiliates</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Deferred income taxes</td>
<td>(438,254)</td>
<td>(20,372)</td>
</tr>
<tr>
<td>Loss (gain) on sale of assets</td>
<td>270,991</td>
<td>(224)</td>
</tr>
<tr>
<td>Changes in assets and liabilities</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Receivables</td>
<td>459,856</td>
<td>(1,635,570)</td>
</tr>
<tr>
<td>Inventory</td>
<td>318,703</td>
<td>(63,560)</td>
</tr>
<tr>
<td>Prepaid expenses</td>
<td>(226,967)</td>
<td>(293,609)</td>
</tr>
<tr>
<td>Deposits</td>
<td>47,853</td>
<td>34,870</td>
</tr>
<tr>
<td>Accounts payable and accrued liabilities</td>
<td>1,102,561</td>
<td>2,857,762</td>
</tr>
<tr>
<td>Deferred income</td>
<td></td>
<td>(402,157)</td>
</tr>
<tr>
<td>Income taxes</td>
<td>1,393,048</td>
<td>(1,187,625)</td>
</tr>
<tr>
<td><strong>Net cash provided by operating activities</strong></td>
<td><strong>4,020,718</strong></td>
<td><strong>534,564</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>CASH FLOWS FROM INVESTING ACTIVITIES</th>
<th>DECEMBER 31, 2016</th>
<th>DECEMBER 31, 2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Purchase of fixed assets</td>
<td>(112,005)</td>
<td>(530,321)</td>
</tr>
<tr>
<td>Proceeds from sale of assets</td>
<td>8,890</td>
<td>37,055</td>
</tr>
<tr>
<td><strong>Net cash used in investing activities</strong></td>
<td><strong>(103,115)</strong></td>
<td><strong>(493,266)</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>CASH FLOWS FROM FINANCING ACTIVITIES</th>
<th>DECEMBER 31, 2016</th>
<th>DECEMBER 31, 2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Proceeds from issuance of common stock</td>
<td>10</td>
<td>-</td>
</tr>
<tr>
<td>Proceeds from capital contributions</td>
<td>4,000</td>
<td>-</td>
</tr>
<tr>
<td>Purchase of treasury stock</td>
<td>(168,416)</td>
<td>(133,870)</td>
</tr>
<tr>
<td>Dividends paid</td>
<td>(185,787)</td>
<td>(372,121)</td>
</tr>
<tr>
<td>Net borrowings (payments) on line of credit</td>
<td>(3,000,000)</td>
<td>1,000,000</td>
</tr>
<tr>
<td>Payments on long-term debt</td>
<td>(340,716)</td>
<td>(355,322)</td>
</tr>
<tr>
<td><strong>Net cash provided by (used in) financing activities</strong></td>
<td><strong>(3,690,909)</strong></td>
<td><strong>138,687</strong></td>
</tr>
<tr>
<td>Net change in cash</td>
<td>226,694</td>
<td>179,985</td>
</tr>
<tr>
<td><strong>CASH, beginning of year</strong></td>
<td>416,725</td>
<td>236,740</td>
</tr>
<tr>
<td><strong>CASH, end of year</strong></td>
<td><strong>$643,419</strong></td>
<td><strong>$416,725</strong></td>
</tr>
</tbody>
</table>
McDonald Transit Associates, Inc.
Consolidated Statements of Cash Flows – Continued
Years Ended December 31, 2016 And 2015

<table>
<thead>
<tr>
<th>SUPPLEMENTAL CASH FLOW DISCLOSURES</th>
<th>DECEMBER 31, 2016</th>
<th>DECEMBER 31, 2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash paid during the period for</td>
<td>$ 132,021</td>
<td>$ 155,077</td>
</tr>
<tr>
<td>Interest</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Income taxes, net of refunds</td>
<td>(368,338)</td>
<td>1,940,482</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>NONCASH INVESTING AND FINANCING ACTIVITIES</th>
<th>DECEMBER 31, 2016</th>
<th>DECEMBER 31, 2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Equipment financed</td>
<td>$ 173,751</td>
<td>$ 171,531</td>
</tr>
</tbody>
</table>

The Notes to Consolidated financial statements are an integral part of these statements.
Note 1. Summary of Significant Accounting Policies

Nature of Operations

McDonald Transit Associates, Inc. and its subsidiaries (collectively, the Company) provide management contract services to various municipalities and other governmental entities located throughout the United States. These contracted services include consulting and providing the management of transit systems and, in some cases, the operation of these systems. The financial positions and results of operations of the subsidiaries have been consolidated into these statements. All significant intercompany transactions and balances have been eliminated in consolidation.

Cash and Cash Equivalents

For purposes of the statements of cash flows, the Company considers all temporary cash investments purchased with an initial maturity of three months or less to be cash equivalents.

Concentrations of Credit Risk

The Company maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. The Company has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash and cash equivalents.

Major customers are defined as those comprising more than 10% of the Company’s revenues or accounts receivable for the reporting period. For the year ended December 31, 2016, the Company received approximately 79% of its revenues from one customer and approximately 68% of accounts receivable at December 31, 2016 was due from the same customer. For year ended December 31, 2015, the Company received approximately 68% of its revenues from one customer and approximately 74% of accounts receivable at December 31, 2015 was due from the same customer.

Accounts Receivable

The Company grants credit to all of its clients, which are located throughout the United States. Management determines the allowance for doubtful accounts based upon prior experience and its assessment of the collectability of specific accounts. At December 31, 2016 and 2015, accounts receivable are considered fully collectible by management; therefore, no allowance for doubtful accounts has been provided. When management determines that a receivable is uncollectible, the balance is removed from the receivables balance and is charged as an expense. Subsequent recoveries of amounts previously written off are credited directly to earnings.

Inventory

Inventory consists of purchased materials and is stated at the lower of cost (determined using the first-in-first-out basis) or market.
Property and Equipment

Depreciation of property and equipment is computed using accelerated and straight line methods over the estimated useful lives of the related assets. Expenditures for major renewals and betterments which extend the useful lives of equipment are capitalized. Maintenance and repairs are charged to expense as incurred. Upon the retirement or sale of equipment, the cost and accumulated depreciation applicable thereto are removed from the accounts and any resulting gain or loss is recognized in income. Estimated useful lives are as follows:

- Buses: 2 - 10 years
- Leasehold improvements: 5 - 50 years
- Shop equipment: 7 - 50 years
- Office furniture: 5 - 7 years
- Office equipment: 5 - 7 years
- Automobiles: 5 years
- Radios: 5 - 7 years

Depreciation expense was $674,567 and $720,417 for the years ended December 31, 2016 and 2015, respectively.

Intangible Assets

Intangible assets consist of customer relationships and a noncompete agreement, both of which are amortized over their estimated useful lives of 20 years using the straight line method. Amortization expense for each of the years ended December 31, 2016 and 2015 was $18,900. Amortization expense is expected to be approximately $18,900 for each of the succeeding five fiscal years.

Investments in Equity Affiliates

Investments in less than majority owned subsidiaries in which the Company has significant influence are accounted for under the equity method. Whether or not the Company exercises significant influence with respect to an investee depends on an evaluation of several factors including, among others, representation on the investee company’s board of directors and ownership level, which is generally a 20% to 50% interest in the voting securities of the investee company.

Revenue Recognition

The Company recognizes revenue as services are provided.

Advertising Costs

Advertising costs are expensed as incurred. Advertising expense was $102,401 and $141,893 for the years ended December 31, 2016 and 2015, respectively.
McDonald Transit Associates, Inc.  
Notes to Consolidated Financial Statements

Income Taxes

The Company accounts for federal income taxes under an asset and liability approach that requires the recognition of deferred tax assets and liabilities for the expected future tax consequences of events that have been recognized in the Company's consolidated financial statements or tax returns. In estimating future tax consequences, all expected future events other than enactments of changes in the tax law or rates are considered. The Company provides a valuation allowance for the amount of the deferred tax assets not expected to be realized.

Accounting principles generally accepted in the United States of America (GAAP) require that the Company recognize the impact of a tax position that is more likely than not to be disallowed upon examination, including resolution of any appeals or litigation processes, based upon the technical merits of the position. Tax positions taken related to the Company’s tax status and federal and state filing requirements have been reviewed, and management is of the opinion that they would more likely than not be sustained by examination. Accordingly, the Company has not recorded an income tax liability for uncertain tax benefits. As of December 31, 2016, the Company’s tax years 2013 and thereafter remain subject to examination for federal tax purposes and 2012 and thereafter remain subject to examination for state tax purposes.

Use of Estimates

The preparation of consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Significant estimates include useful lives of property and equipment, and accrued liabilities for compensated absences and the payment of claims within specified self-insured retention limits.

Reclassifications

Certain reclassifications have been made to the 2015 financial statements to confirm to the 2016 financial statement presentation. Such reclassifications had no effect on stockholders’ equity or net income.

Note 2. Investment in Subsidiaries


McDonald Transit Associates, Inc.
Notes to Consolidated Financial Statements


Note 3. Investments

The Company’s investments in companies that are accounted for on the equity method of accounting consist of the following: (1) 20% interest in RATP Dev McDonald Transit, LLC; and (2) 20% interest in RATP Dev McDonald Transit – Tuscon, LLC. The operations of both of these entities are similar to those of the Company. The combined results of operations and financial position of the Company’s equity basis investments are summarized below:

<table>
<thead>
<tr>
<th></th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Condensed income statement information</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Revenue</td>
<td>$11,020,615</td>
<td>$9,352,000</td>
</tr>
<tr>
<td>Expenses</td>
<td>$8,632,043</td>
<td>$7,682,835</td>
</tr>
<tr>
<td>Net income</td>
<td>$2,388,572</td>
<td>$1,669,165</td>
</tr>
</tbody>
</table>

| **Condensed balance sheet information** |               |               |
| Current assets           | $2,936,188    | $2,657,000    |
| Noncurrent assets        | $2,400,075    | $1,369,500    |
| Total assets             | $5,336,263    | $4,026,500    |
| Current liabilities      | $968,269      | $2,119,390    |
| Noncurrent liabilities   | -             | -             |
| Equity                   | $4,367,994    | $1,907,110    |
| Total liabilities and equity | $5,336,263  | $4,026,500    |

Note 4. Retirement Plan

The Company maintains a 401(k) Plan, which is available to all employees who have completed a specified period of employment. The Company may elect to match a percentage of the employee’s elective deferred contribution or contribute based on compensation. The Company has elected to contribute 3% up to 4.3% of compensation for the years ended December 31, 2016 and 2015. The Company’s contributions were $1,646,054 and $1,670,149 for the years ended December 31, 2016 and 2015, respectively.
McDonald Transit Associates, Inc.
Notes to Consolidated Financial Statements

Note 5. Employee Stock Ownership Plan

The Company entered into an agreement to establish an Employee Stock Ownership Plan (ESOP) in 2001. Employees of the Company and its participating subsidiaries are generally eligible to participate in the plan after age 21 and after completing one year of service.

The financing of the original acquisition of shares was through a loan agreement between the ESOP and the Company. Company contributions, plan forfeitures and Company dividends, if any, are allocated to each participant's account based upon the relation of the participant's compensation to total compensation for the year. The amount of contributions to be made by the Company is discretionary. As of December 31, 2016 and 2015, the plan held 3,061,692 and 3,216,527 shares of Company stock, respectively. Net plan expenses for the years ended December 31, 2016 and 2015 amounted to $6,000 and $27,278, respectively.

Note 6. Income Taxes

The estimated provision for income tax expense differs from the amount calculated by applying the statutory federal income tax rates to income before taxes due to expenses which are nondeductible for federal income tax purposes.

The deferred tax assets and liabilities represent the future tax return consequences of those differences, which will either be deductible or taxable when the assets and liabilities are recovered or settled.

The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and liabilities are presented below:

<table>
<thead>
<tr>
<th></th>
<th>December 31, 2016</th>
<th>December 31, 2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Deferred tax asset (liability)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Inventory</td>
<td>$ (23,008)</td>
<td>$ (23,124)</td>
</tr>
<tr>
<td>Property and equipment, principally due to timing differences in depreciation</td>
<td>(843,093)</td>
<td>(990,519)</td>
</tr>
<tr>
<td>Intangible assets</td>
<td>(34,272)</td>
<td>(36,414)</td>
</tr>
<tr>
<td>Accrued vacation</td>
<td>1,180,767</td>
<td>1,049,207</td>
</tr>
<tr>
<td>Other accrued liabilities</td>
<td>328,948</td>
<td>171,938</td>
</tr>
<tr>
<td></td>
<td><strong>609,342</strong></td>
<td><strong>171,088</strong></td>
</tr>
</tbody>
</table>

13
The net deferred assets are classified on the balance sheet as follows:

<table>
<thead>
<tr>
<th></th>
<th>December 31, 2016</th>
<th>December 31, 2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current deferred tax asset</td>
<td>$ 1,486,707</td>
<td>$ 1,198,022</td>
</tr>
<tr>
<td>Long-term deferred tax liability</td>
<td>(877,365)</td>
<td>(1,026,934)</td>
</tr>
<tr>
<td><strong>Total deferred taxes</strong></td>
<td><strong>$ 609,342</strong></td>
<td><strong>$ 171,088</strong></td>
</tr>
</tbody>
</table>

Income tax expense consists of the following for the years ended December 31, 2016 and 2015:

<table>
<thead>
<tr>
<th></th>
<th>December 31, 2016</th>
<th>December 31, 2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Federal - current</td>
<td>$ 864,682</td>
<td>$ 459,371</td>
</tr>
<tr>
<td>Federal - deferred</td>
<td>(438,254)</td>
<td>(20,372)</td>
</tr>
<tr>
<td>State - current</td>
<td>160,028</td>
<td>293,486</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$ 586,456</strong></td>
<td><strong>$ 732,485</strong></td>
</tr>
</tbody>
</table>

As of December 31, 2016, the Company had no unused federal net operating losses available for carryover.

**Note 7. Operating Leases**

The Company rents equipment and office space under operating lease agreements. Total rent expense amounted to $275,630 and $309,878 for the years ended December 31, 2016 and 2015, respectively. Minimum future lease payments required under the various operating lease agreements in effect at December 31, 2016 are as follows:

<table>
<thead>
<tr>
<th>Years ending December 31:</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>2017</td>
<td>$184,458</td>
</tr>
<tr>
<td>2018</td>
<td>154,742</td>
</tr>
<tr>
<td>2019</td>
<td>42,283</td>
</tr>
<tr>
<td>2020</td>
<td>8,740</td>
</tr>
<tr>
<td>2021</td>
<td>4,370</td>
</tr>
</tbody>
</table>
Note 8. Long-Term Debt

Long-term debt consists of the following at December 31, 2016 and 2015:

<table>
<thead>
<tr>
<th>Note payable to a bank, payable at $15,000 principal monthly plus interest at a rate of prime plus 0.25% (3.75% at December 31, 2016), maturing April 2019. Secured by liens on two transit buses.</th>
<th>December 31, 2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$ 420,000</td>
<td>$ 600,000</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Note payable to a bank, payable at $3,000 principal monthly plus interest at the Wall Street Journal prime rate plus 0.25% (3.75% at December 31, 2016), maturing March 2017. Secured by lien on trolley shuttle bus.</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>9,000</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Note payable to a bank, payable at $3,574 principal monthly plus interest at the Wall Street Journal prime rate (3.50% at December 31, 2016), maturing January 2019. Secured by lien on trolley.</th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>89,329</td>
<td>132,217</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Note payable to a bank, payable at $2,896 principal monthly plus interest of 3.50%, maturing January 2021. Secured by lien on trolley.</th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>141,895</td>
<td>-</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Note payable to a bank, payable at $8,334 principal monthly plus interest at the Wall Street Journal prime rate plus 0.25%, retired.</th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>-</td>
<td>49,972</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Less current portion</th>
<th>December 31, 2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>266,640</td>
<td>308,860</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Long-term debt</th>
<th>December 31, 2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$ 393,584</td>
<td>$ 518,329</td>
</tr>
</tbody>
</table>

Maturities of long-term debt are as follows:

<table>
<thead>
<tr>
<th>Year</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>2017</td>
<td>$ 266,640</td>
</tr>
<tr>
<td>2018</td>
<td>257,640</td>
</tr>
<tr>
<td>2019</td>
<td>98,305</td>
</tr>
<tr>
<td>2020</td>
<td>34,752</td>
</tr>
<tr>
<td>2021</td>
<td>2,887</td>
</tr>
</tbody>
</table>

| Total | $ 660,224 |
Note 9. Line of Credit

At December 31, 2016, the Company had a $7,000,000 line of credit under the terms of a revolving loan agreement from a financial institution. The agreement provides for interest at the LIBOR rate plus 2.75% (3.50% at December 31, 2016). The line of credit matures on May 31, 2018 and is secured by substantially all assets of the Company. At December 31, 2016 and 2015, there were no outstanding advances on the line of credit.

Under the agreement terms, the Company is required to maintain certain debt covenants and financial ratios related to debt leverage and fixed charge coverage. The Company was in compliance with these covenants at December 31, 2016.

Note 10. Stock Options

The Company grants stock options to certain employees as part of their employment agreements. Each grant is for the right to purchase 10,000 shares of the Company’s common stock for $10 and vests after three years of employment. As of December 31, 2016, there were no such options outstanding. Compensation expense related to these options is not material to the financial statements.

Note 11. Related Party Transactions

The Company receives management and administrative services from the majority stockholder. The expense related to these services totaled $1,192,905 and $1,117,149 for the years ended December 31, 2016 and 2015, respectively.

At December 31, 2016, the Company had a $3,000,000 uncommitted line of credit from the majority stockholder, which matures in September 2017. The agreement provides for a variable interest rate based on Eurodollar deposit rates (2.28% as of December 31, 2016) and is unsecured. $0 and $3,000,000 was drawn and payable on this line of credit at December 31, 2016 and 2015, respectively.

The line of credit agreement contains covenants with which the Company is required to maintain compliance during the term of the agreement. The Company was in compliance with these covenants at December 31, 2016.

Note 12. Contingencies

The Company is subject to legal proceedings and claims which arise in the ordinary course of business. In the opinion of management, the ultimate outcome of the claims and litigation will not have a material adverse effect on the Company’s financial position.

Note 13. Subsequent Events

The Company evaluated all events or transactions that occurred after December 31, 2016 through August 31, 2017, the date these consolidated financial statements were available to be issued.

Under an amendment effective February 1, 2017, no additional Company or participant contributions are permitted to be made to the ESOP and participants’ years of service (other than for vesting purposes) are frozen as of the effective date. Additionally, no employees hired on or after that date are eligible to participate in the plan.
CERTIFICATE OF LIABILITY INSURANCE

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CITY OF OCALA, MARION COUNTY BOARD OF COUNTY COMMISSIONERS, OCALA/MARION COUNTY TPO
P.O. BOX 1270
OCALA, FL 34478

STATED LIMITS

EXCESS LIABILITY COVERAGE SITS ABOVE PRIMARY GENERAL LIABILITY AND EMPLOYERS LIABILITY COVERAGE ONLY.

CERTIFICATE HOLDER

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

© 1988-2015 ACORD CORPORATION. All rights reserved.

ACORD 25 (2016/03)  The ACORD name and logo are registered marks of ACORD
Exhibit B – Cost Proposal Form

1. REVENUE HOUR COSTS

Please complete the following forms to indicate scheduled revenue hour charge. Fill out all tables.

For Contract Years One, Two, and Three, the City will pay the rate for each hour of service operated as proposed in the table below. Should the City decide to extend the Agreement, compensation in Contract Years four through ten will be subject to negotiation between both parties at the end of each contract year. There will not be separate pay rates for weekday versus weekend service or special trip requests or for any other service (if provided).

The calculation of total cost will include the cost to the City, as well as any indirect costs of the City associated with monitoring the contract.

<table>
<thead>
<tr>
<th>Service</th>
<th>Annual Revenue Hours*</th>
<th>Proposed Rate</th>
<th>Vehicle Revenue Hour Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fixed Route Transit System Service (City of Ocala provides the vehicles)</td>
<td>31,500</td>
<td>$59.71</td>
<td>$59.71</td>
</tr>
</tbody>
</table>

\*Year 1 Proposed Rate = $57.75  
Year 2 Proposed Rate = $59.69  
Year 3 Proposed Rate = $61.70  
Thus average of all three rates listed above equal $59.71

*These are estimated hours only. Actual payment will be made on the actual service hours provided.
### Exhibit B – Cost Proposal Form

**COST SCHEDULE BREAKDOWN FOR REVENUE HOURS**

Complete the attached forms detailing unit and total costs for key items in each of your proposals. Your total costs, divided by the annual revenue hours, should total to the fixed revenue hourly rate you specified in the Revenue Hour Cost Table.

**COST SCHEDULE FOR REVENUE HOURS**

<table>
<thead>
<tr>
<th>Personnel</th>
<th>Year One</th>
<th>Year One</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Annual Hours</td>
<td>Hourly Wage Salary</td>
</tr>
<tr>
<td>Full-Time Drivers</td>
<td>32,000</td>
<td>$13.4</td>
</tr>
<tr>
<td>Part-Time Drivers</td>
<td>5,320</td>
<td>$11.0</td>
</tr>
<tr>
<td>Street Supervisors</td>
<td>2,080</td>
<td>$27.6</td>
</tr>
<tr>
<td>Dispatchers</td>
<td>6,240</td>
<td>$17.9</td>
</tr>
<tr>
<td>Maintenance Manager</td>
<td>2,080</td>
<td>$25.5</td>
</tr>
<tr>
<td>Mechanics</td>
<td>2,080</td>
<td>$18.7</td>
</tr>
<tr>
<td>Administrative/Clerical</td>
<td>NA</td>
<td>NA</td>
</tr>
<tr>
<td>a. Administrative Assistant</td>
<td>4,160</td>
<td>$12.5</td>
</tr>
<tr>
<td>b.</td>
<td>NA</td>
<td>NA</td>
</tr>
<tr>
<td>c.</td>
<td>NA</td>
<td>NA</td>
</tr>
<tr>
<td>Other</td>
<td>NA</td>
<td>NA</td>
</tr>
<tr>
<td>a. Cleaners/Fuelers</td>
<td>2,080</td>
<td>$16.3</td>
</tr>
<tr>
<td>b. General Manager</td>
<td>2,080</td>
<td>$28.8</td>
</tr>
<tr>
<td>c.</td>
<td>NA</td>
<td>NA</td>
</tr>
<tr>
<td>Subtotal</td>
<td>58,120</td>
<td>NA</td>
</tr>
</tbody>
</table>
## Exhibit B – Cost Proposal Form

### Maintenance and Subcontracted Services

<table>
<thead>
<tr>
<th>Maintenance</th>
<th>Total Annual Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tires</td>
<td>$28,723.7</td>
</tr>
<tr>
<td>Parts &amp; Supplies</td>
<td>$66,285.4</td>
</tr>
<tr>
<td>Bus Wash Supplies &amp; Other</td>
<td>$2,200.0</td>
</tr>
<tr>
<td>Oil &amp; Lubricants</td>
<td>$9,721.9</td>
</tr>
</tbody>
</table>

### Description of Subcontracted Services

<table>
<thead>
<tr>
<th>Description</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>a. ADA Service</td>
<td>TBD</td>
</tr>
<tr>
<td>b.</td>
<td>NA</td>
</tr>
<tr>
<td>c.</td>
<td>NA</td>
</tr>
</tbody>
</table>

### Other

<table>
<thead>
<tr>
<th>Description</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>a. Other Maintenance Expenses</td>
<td>$51,641.4</td>
</tr>
<tr>
<td>b. Recruitment &amp; Uniform Expenses</td>
<td>$50,197.0</td>
</tr>
<tr>
<td>c. Insurance, Depreciation, G&amp;A and Profit</td>
<td>$373,398.8</td>
</tr>
</tbody>
</table>

**Subtotal**

- **$582,168.2**

The Price Proposal Total for Year One:

Form B-2 and B-3 = $1,237,079.6 + $582,168.2 = $1,819,247.8

Therefore, $1,819,247.8 / 31,500 hours = $57.75 (Year One)
RATP Dev USA

3800 Sandshell Drive | Suite 180
Fort Worth, Texas 76137
(817) 232 9551
**Request for Taxpayer Identification Number and Certification**

**Give Form to the requester. Do not send to the IRS.**

1. **Name (as shown on your income tax return).** Name is required on this line; do not leave this line blank.
   
   McDonald Transit Associates, Inc.

2. **Business name/disregarded entity name, if different from above**

3. **Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes.**

   - [ ] Individual/sole proprietor or single-member LLC
   - [ ] C Corporation
   - [ ] S Corporation
   - [ ] Partnership
   - [ ] Trust/estate
   - [ ] Limited liability company. Enter the tax classification (C=i.e. corporation, S=i.e. corporation, P=Partnership) ▶

   **Note:** Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner under the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.

4. **Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):**

   - Exempt payee code (if any)

   - Exemption from FATCA reporting code (if any)

   (Apply to accounts maintained outside the U.S.)

5. **Address (number, street, and apt. or suite no.) See instructions.**

   3800 Sandshell Drive, Suite 180

6. **City, state, and ZIP code**

   Fort Worth, Texas 76137

7. **List account number(s) here (optional)**

   Requester's name and address (optional)

**Part I Taxpayer Identification Number (TIN)**

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see How to get a TIN, later.

**Note:** If the account is in more than one name, see the instructions for line 1. Also see What Name and Number To Give the Requester for guidelines on whose number to enter.

<table>
<thead>
<tr>
<th>Social security number</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
</tr>
</tbody>
</table>

**OR**

<table>
<thead>
<tr>
<th>Employer identification number</th>
</tr>
</thead>
<tbody>
<tr>
<td>7 5 1 6 2 6 9 3 2</td>
</tr>
</tbody>
</table>

**Part II Certification**

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

<table>
<thead>
<tr>
<th>Sign Here</th>
<th>Signature of U.S. person ▶</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Date</th>
<th>2 - 12 - 18</th>
</tr>
</thead>
</table>

**General Instructions**

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

**Purpose of Form**

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following:

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.
1. REVENUE HOUR COSTS

Please complete the following forms to indicate scheduled revenue hour charge. Fill out all tables.

For Contract Years One, Two, and Three, the City will pay the rate for each hour of service operated as proposed in the table below. Should the City decide to extend the Agreement, compensation in Contract Years four through ten will be subject to negotiation between both parties at the end of each contract year. There will not be separate pay rates for weekday versus weekend service or special trip requests or for any other service (if provided).

The calculation of total cost will include the cost to the City, as well as any indirect costs of the City associated with monitoring the contract.

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Year 1 Proposed Rate = $57.75
Year 2 Proposed Rate = $59.69
Year 3 Proposed Rate = $61.70
Thus average of all three rates listed above equal $59.71

*These are estimated hours only. Actual payment will be made on the actual service hours provided
COST SCHEDULE BREAKDOWN FOR REVENUE HOURS

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<th>Year One</th>
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<td>$12.5</td>
</tr>
<tr>
<td>a.</td>
<td>NA</td>
<td>NA</td>
</tr>
<tr>
<td>b.</td>
<td>NA</td>
<td>NA</td>
</tr>
<tr>
<td>c.</td>
<td>NA</td>
<td>NA</td>
</tr>
<tr>
<td>Other</td>
<td>NA</td>
<td>NA</td>
</tr>
<tr>
<td>a. Cleaners/Fuelers</td>
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<td>$16.3</td>
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<td>NA</td>
</tr>
<tr>
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<td>NA</td>
</tr>
</tbody>
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## Exhibit B – Cost Proposal Form

### Maintenance and Subcontracted Services

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</tr>
<tr>
<td>Oil &amp; Lubricants</td>
<td>$9,721.9</td>
</tr>
</tbody>
</table>

#### Description of Subcontracted Services

- **a.** ADA Service: TBD
- **b.** NA
- **c.** NA

#### Other

- **a.** Other Maintenance Expenses: $51,641.4
- **b.** Recruitment & Uniform Expenses: $50,197.0
- **c.** Insurance, Depreciation, G&A and Profit: $373,398.8

### Subtotal

$582,168.2

The Price Proposal Total for Year One:

Form B-2 and B-3 = $1,237,079.6 + $582,168.2 = $1,819,247.8

Therefore, $1,819,247.8 / 31,500 hours = $57.75 (Year One)
Midwest Paratransit Services Inc.
Proposal for SUNTRAN-Transit Management Services
RFP# TPO/18-001
Midwest Paratransit Services, Inc. (MPS) would like to thank the City of Ocala for allowing us to enter a proposal for this Request for Bid to operate the SUNTRAN Transit Management Services contract. MPS has a long history of providing quality transit services to the Minnesota Metropolitan area and are looking forward to bringing our brand of service to the state of Florida. MPS is a medium sized transportation company that prides itself on being responsive and available for its contracted clients. MPS boasts a tremendous performance history: our safety record, maintenance history, performance numbers and our Drug & Alcohol policy is used as an example to other providers to demonstrate a standard of excellence. While we are growing, we still maintain the small business attention to detail. We also pride ourselves on concentrating on our customer’s needs and maintaining longstanding relationships with both agencies and the public that we serve.

MPS has never had a contract terminated by a client, in fact MPS was chosen to take over two failing contracts from other providers. In 2007 MPS was selected to replace a service provider who was operating Edina DAR, Minnetonka DAR and Senior transportation. Then in 2014, MPS replaced an operator of the Dakota County Transit Link that was committing fraudulent acts. Both contracts MPS still operates!

MPS has had no issues raised in the last triennial review by the FTA in fact we received praise for our commitment to excellence and is looking forward to a repeat performance again this year.

MPS believes in communication with its service contract holders and this will continue with the designated representative of the City of Ocala. General Managers with MPS work hand in hand with the management team including discussing all pertinent matters with the CEO and the President of MPS daily and seeking their guidance on high level issues and concerns. MPS has a distinguished record pertaining to contract compliance and specifically known for following thru on commitments that we make and ensuring our integrity remains outstanding.

**Corporate Office:** Midwest Paratransit Services Inc.,
6487 Sycamore Court North
Maple Grove, MN 55369

**Corporate Officers:** Heather Liveringhouse:
CEO, Owner
HeatherLiveringhouse@midwestparatransit.com

Matt Liveringhouse:
Chairman of the Board
MattLiveringhouse@Gmail.com
MPS PROPOSAL FOR SUNTRAN RFP 2018

MPS is registered to do business in Florida our FL Taxpayer ID: 3407767

History of MPS

MPS began in 1995 with the creation of AC Transportation. AC Transportation was a medical transportation service that rapidly grew from a two-person operation (Owner Matt Liveringhouse and Operations Manager Jamie Seppanen) into a small fleet of ten medical vans. In 1996 AC Transportation was awarded the original Maple Grove Dial a Ride. Midwest Paratransit Services Inc. was formed in 1997 to concentrate efforts on public transit such as the Maple Grove Dial a Ride while AC Transportation focused on non-emergency medical transportation. The Hopkins Hop a Ride Service Contract followed in 1998. The company’s focus was to give the best possible service one customer at a time with an emphasis on safety.

MPS continued to grow in the following years, adding a maintenance department, extending contract resources to meet demand, and in 2001 acquired Clinic Cab, another non-emergency medical transportation. This allowed both companies to achieve greater economies of scale and allowed MPS to take on new public transit contracts. MPS was awarded fixed route service in Maple Grove in June 2007.

MPS was excited with the opportunity of assuming responsibility of the Minnetonka Dial a Ride in September of 2007. The Edina Dial a Ride, West Hennepin Dial a Ride, and the Senior Transportation Services followed in January 2008. The Met Council consolidated these services into the new county wide Hennepin County Transit Link to create efficiencies and to avoid the duplication of service between the Dial a Ride services and the Metro Transit Fixed Route. The Transit Link Program is a new type of demand response transit service that supplements the existing fixed route service for suburban clients that don't have access to existing routes. MPS was at the forefront of the
development and implementation of the policies and procedures that were needed to establish this system.

In November and December of 2009, MPS was awarded the Hennepin County and the Washington/SE Ramsey County Transit Link Dial a Ride services. November of 2014 saw the addition of the Dakota County Transit Link Service. As an experienced Dial a Ride provider, the additional challenge of taking over a distressed service was met with a renewed sense of enthusiasm and energy. We were honored to step in and provide the service needed to continue the Met Council’s vision of Transit Link service in the Dakota County area.

In 2015 MPS was awarded the Smartlink contract servicing Scott and Carver counties in Southwest Minnesota increasing our total Fleet of buses to 67 covering 5 metropolitan counties which coincided with Heather Liveringhouse assuming the role as CEO of MPS overseeing all aspects of the day to day operations and to develop and implement the goals of the company. The shift in leadership allowed Matt Liveringhouse to step back and concentrate on Transit Services Group which develops and implements training software.

Our corporate goal is to provide the customer with a service that is industry leading for quality, compliance, safety, and responsibility.

Equal Employment Opportunity Program

Why focus on diversity?

Because it is the right and practical thing to do for our business, people and community.

- **Business** — Achieving maximum performance from all our divisions depends on using the full potential of all our human resources.

- **People** — Our employees are more productive working in an environment where everyone has an opportunity to grow and excel.

- **Community** — Having the community recognize us as an employer of choice—one that reflects the community, attracting and retaining employees from an array of backgrounds-helps ensure MPS’s place in the region.

Workforce diversity

We pursue recruiting and retaining methods that are as thorough, extensive and creative as possible. With this approach, we hope to identify the most capable and diverse pool of potential employees. Once they’re on board, we then provide our employees with an atmosphere that encourages them to succeed. Ongoing efforts to build and understand diversity issues include formal training, informal group sessions, and brown bag lunches.
Business and program diversity

We strive to ensure the voice of all people in the seven-county region is heard in all aspects of our business. We are committed to providing our customers, individuals and organizations with whom we do business, both internally and externally, with effective, comprehensive, unbiased programming and communications.

Supplier diversity

Our Disadvantaged Business Enterprise (DBE) policy/plan directs MPS to utilize businesses owned and controlled by women, minorities and disadvantaged individuals in the procurement of goods and services.

Integrity, hard work and mutual respect guides our strategic diversity initiatives. Our challenge is to continually seek out and use diversity to bring new and richer perspectives to our jobs, our business and our region.

Management History of MPS

Bill Patten-Regional Manager

Mr. Patten has been employed with Midwest Paratransit Services, Inc., since 1996. As the full time General Manager for all contracts, he oversaw planning, directing, and coordinating daily operations while ensuring guidance to the organizations employees toward the centralize objective of being the best in Contractual Transit Services.

Mr. Patten was directly responsible for all manager, supervisor, and department lead positions. His other General Manager Responsibilities included coordination for the Board of Directors, managing and supervising the Management Team, the formulation of policies, supervising and coordinating policy reviews and development, evaluating performance standards, ensuring compliance with Federal and State Statutes and Rules, the management of service delivery and the coordination with contractual agencies.

Mr. Patten presently serves as the Regional Manager for MPS and will utilize his years of experience with similar contract roll-outs such as the Hennepin and Dakota Transit Link contracts in 2014 and the Maple Grove DAR contract in 2009 to oversee the SUNTRAN Start-Up

Kevin Dale- Project Manager SUNTRAN

Mr. Dale has been employed with Midwest Paratransit Services since 2015. He was hired to serve as the General Manager for all contracts, He oversaw planning, directing, and coordinating daily operations while ensuring guidance to the organizations employees toward the centralize objective of being the best in Contractual Transit Services.

Mr. Dale was previously employed as a General Manager with MV Transportation that operated both the Anoka County transit service and
the Washington County transit system which included multiple fixed routes and combined DAR service.

Mr. Dale has experience both with MV Transportation in Washington County and with MPS in training and mentoring General Managers, his extensive experience with multiple transit services gives him the knowledge base to guide managers in their day to day activities. Mr. Dale has provided the needed leadership and mentoring to Deb Hackenmueller to allow her to succeed in her role as General Manager.

Mr. Dale will serve as the Project Manager for the Ocala service and will be the main contact for the city and will oversee all day to day operations of this service.

**Deb Hackenmueller- General Manager Minnesota**

Ms. Hackenmueller has been employed with Midwest Paratransit Services since 2006 and has recently been promoted into the full-time position of General Manager of all contracts in the MN metropolitan area. In her role, Ms. Hackenmueller manages and supervises the Management Team, formulates policies, supervising and coordinating policy reviews and development, evaluating performance standards, ensuring compliance with Federal and State Statutes and Rules, the management of service delivery and the coordination with contractual agencies.

**Proposed Management for the SUNTRAN Transit Services contract:**

**General Manager:**

Mr. Kevin Dale  
E-Mail: Kevindale@midwestparatransitservices.com

**EXPERIENCE**

**General Manager 12/2015 – 2017**  
**Midwest Paratransit Services, Inc.**

- Responsible for overall management of operations, maintenance of all locations.  
- Manage and supervise management team  
- Coordinate policy compliance  
- Responsible for budget and accountability

**General Manager 03/2015 – 12/2015**  
**MV Transportation Inc.**

- Responsible for overall management of site, operations, maintenance, recruiting and training  
- Ensure contractual compliance and client satisfaction  
- Oversee service to ensure on-time operating performance, ridership, and safety on all routes  
- Oversee payroll  
- Ensure contractual compliance and client satisfaction  
- Responsible for budget and accountability
Operations Manager  
**Discover Ride Inc. 10/2014 – 03/2015**  
- Dispatch drivers  
- Routing  
- Accounts payable/receivable  
- Customer service

Dispatch Manager  
**MV Transportation Inc. 10/2011 – 10/2014**  
- Dispatch drivers  
- Supervise daily operations  
- Schedule drivers/dispatchers/reservationist’s  
- Meet with Client’s to discuss daily operations  
- Routing  
- Hiring, firing and managing of all employees and independent contractors

**Education:**  
**University of Minnesota Crookston** Current  
Major: Business Management

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**Maintenance Manager**

Mr. Chris Griep  
E-Mail: ChrisGriep@midwestparatransit.com

**Experience**

**Fleet Maintenance Manager**  
**Midwest Paratransit Services Inc.**  
**February 2016 to Present**  
- Highly skilled and dependable with hands-on experience and excellent training to perform service, diagnostics, and repairs on domestic and imported automobiles and trucks.  
- Supervise three full-time mechanics in troubleshooting, diagnosing, and repairing a wide variety of vehicle makes and models.  
- Manage day-to-day schedule and operations of repair shop, maintaining strong focus on quality workmanship. Evaluate accuracy of diagnoses and approve recommended repairs. Complete records, warranty documentation, and ensure proper maintenance of tools and equipment.

**Fleet Maintenance Manager**  
**MV Transportation**  
**March 2014 to September 2015**  
- Highly skilled and dependable with hands-on experience and excellent training to perform service, diagnostics, and repairs on domestic and imported automobiles and trucks.  
- Manage day-to-day schedule and operations of repair shop, maintaining strong focus on quality workmanship. Evaluate accuracy of diagnoses and approve recommended repairs. Complete records, warranty documentation, and ensure proper maintenance of tools and equipment.
**Work Study Student**  
Anoka Technical College - Anoka, MN  
2013 to 2013  
Graduated General Automotive, 05-2015  

**Education:**  
**Automotive Technologies in Automotive**  
Anoka Technical College  

**Certifications/Licenses**  
**CDL Class B**  
March 2014 to Present  
With Passenger and air brake endorsement  

**DOT Medical Card**  
February 2017 to February 2019  

**DOT INSPECTOR CERTIFICATE**  
March 2017 to March 2019  

Chris holds 5 current ASE certifications (see attached)  

**Drug and Alcohol Program Manager/Compliance**  

**Cynthia K. Erickson-Uecker**  
Cindy Erickson-Uecker has been employed with Midwest Paratransit Services since 2000. As the full time Human Resource Manager, she oversees facilitating effective operations by matching the workforce to MPS business needs, ensuring cost-effective measures and the effective use of workforce potential while maintaining positive employer / employee relations. Ms. Erickson-Uecker maintains responsibility for analyzing and directing all related activities within the scope of the Human Resources Team. Other responsibilities include managing and supervising all Hiring and compliance regarding MPS policy, evaluating and developing employee benefits, the compliance of Drug and Alcohol Policies - procedures and documentation, the management of employee reviews and wages, the disciplinary actions and documentation, and the worker compensation claims.
Operations Manager/Safety Manager

Perry Berger

Perry Berger has been working for MPS since 2007, initially as a vehicle operator, then in 2012 being promoted to Vehicle Operator Supervisor (AVOS). Perry was promoted to the Street Supervisor in 2015 as the Street Supervisor, Perry is responsible to support vehicle operator activity, assess service quality, and respond to operational events.

Connie Merges-Admin Assistant, Record Keeper

Connie Merges has been employed with Midwest Paratransit Services, Inc., since 2005. As the full time Admin Assistant, Record Keeper, she is responsible for directing all business activities toward the optimum levels of Customer Service in support of Midwest Paratransit Services. Ms. Merges oversees the daily operations of the Call Center, ensuring compliance for all trip requests through her direct supervision of the reservationists. Additional responsibilities include assessing staffing levels, recruitment and placement.

Organization Chart for MPS Operation of SUNTRAN
Below is a chart showing the routes as scheduled under our proposal. The Bus Operator Shift definition chart shows the duration both of the workday of the Vehicle Operator but also the Revenue time based on this we have determined that this would require 111.42 wage hours to complete.

<table>
<thead>
<tr>
<th>Route</th>
<th>Start</th>
<th>Pull out</th>
<th>Revenue Start</th>
<th>Revenue End</th>
<th>Pull In</th>
<th>End</th>
<th>Total Service Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>Green AM</td>
<td>4:20</td>
<td>4:45</td>
<td>5:00</td>
<td>12:45</td>
<td>12:55</td>
<td>13:05</td>
<td>8:10</td>
</tr>
<tr>
<td>Blue AM</td>
<td>4:20</td>
<td>4:45</td>
<td>5:00</td>
<td>12:45</td>
<td>12:55</td>
<td>13:05</td>
<td>8:10</td>
</tr>
<tr>
<td>Purple AM</td>
<td>4:20</td>
<td>4:45</td>
<td>5:00</td>
<td>12:45</td>
<td>12:55</td>
<td>13:05</td>
<td>8:10</td>
</tr>
<tr>
<td>Orange AM</td>
<td>4:15</td>
<td>4:40</td>
<td>5:00</td>
<td>12:45</td>
<td>12:55</td>
<td>13:05</td>
<td>8:15</td>
</tr>
<tr>
<td>Orange PM</td>
<td>13:20</td>
<td>13:30</td>
<td>12:50</td>
<td>22:00</td>
<td>22:15</td>
<td>22:30</td>
<td>8:45</td>
</tr>
<tr>
<td>Red AM</td>
<td>4:10</td>
<td>4:30</td>
<td>4:45</td>
<td>12:10</td>
<td>12:25</td>
<td>12:35</td>
<td>7:55</td>
</tr>
<tr>
<td>Yellow AM</td>
<td>4:20</td>
<td>4:45</td>
<td>5:00</td>
<td>12:45</td>
<td>12:55</td>
<td>13:05</td>
<td>8:10</td>
</tr>
</tbody>
</table>

We have determined that we would utilize 20 drivers to accomplish these routes and below is a chart demonstrating the Driver, the number of shifts that they would be scheduled, the total of hours they would work in a scheduled shift and their status either full or part time.

<table>
<thead>
<tr>
<th>Driver #</th>
<th>Weekly Shifts</th>
<th>Total Hours</th>
<th>Status</th>
<th>Routes</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>4</td>
<td>35</td>
<td>Full Time</td>
<td>Green AM M-Th</td>
</tr>
<tr>
<td>2</td>
<td>4</td>
<td>37.7</td>
<td>Full Time</td>
<td>Green AM Fr, Sa/Green PM W, Th</td>
</tr>
<tr>
<td>3</td>
<td>4</td>
<td>40.3</td>
<td>Full Time</td>
<td>Green PM M, Tu, Fr, S</td>
</tr>
<tr>
<td>4</td>
<td>4</td>
<td>35</td>
<td>Full Time</td>
<td>Blue AM M-Th</td>
</tr>
<tr>
<td>5</td>
<td>4</td>
<td>37.7</td>
<td>Full Time</td>
<td>Blue AM Fr, Sa/Blue PM W, Th</td>
</tr>
<tr>
<td>6</td>
<td>4</td>
<td>40.3</td>
<td>Full Time</td>
<td>Blue PM M, Tu, Fr, S</td>
</tr>
<tr>
<td>7</td>
<td>4</td>
<td>35</td>
<td>Full Time</td>
<td>Purple AM M-Th</td>
</tr>
<tr>
<td>8</td>
<td>4</td>
<td>37.7</td>
<td>Full Time</td>
<td>Purple AM Fr, Sa/Purple PM W, Th</td>
</tr>
<tr>
<td>9</td>
<td>4</td>
<td>40.3</td>
<td>Full Time</td>
<td>Purple PM M, Tu, Fr, S</td>
</tr>
<tr>
<td>10</td>
<td>4</td>
<td>35.3</td>
<td>Full Time</td>
<td>Orange AM M-Th</td>
</tr>
<tr>
<td>11</td>
<td>4</td>
<td>36</td>
<td>Full Time</td>
<td>Orange AM Fr, S/Orange PM W, Th</td>
</tr>
<tr>
<td>12</td>
<td>4</td>
<td>36.7</td>
<td>Full Time</td>
<td>Orange PM M, Tu, Fr, S</td>
</tr>
<tr>
<td>13</td>
<td>4</td>
<td>33.7</td>
<td>Full Time</td>
<td>Red AM M, Tu, Th, Fr</td>
</tr>
<tr>
<td>14</td>
<td>4</td>
<td>38.7</td>
<td>Full Time</td>
<td>Red PM M, W, Th, Fr</td>
</tr>
<tr>
<td>15</td>
<td>2</td>
<td>18.1</td>
<td>Part Time</td>
<td>Red AM W/Red PM Tu</td>
</tr>
<tr>
<td>16</td>
<td>4</td>
<td>35</td>
<td>Full Time</td>
<td>Yellow AM M-Th</td>
</tr>
<tr>
<td>17</td>
<td>4</td>
<td>37.7</td>
<td>Full Time</td>
<td>Yellow AM Fr, S/Yellow PM W, Th</td>
</tr>
<tr>
<td>18</td>
<td>4</td>
<td>40.3</td>
<td>Full Time</td>
<td>Yellow PM M, Tu, Fr, S</td>
</tr>
<tr>
<td>19</td>
<td>3</td>
<td>20</td>
<td>Part Time</td>
<td>Back up driver M-W</td>
</tr>
<tr>
<td>20</td>
<td>3</td>
<td>20</td>
<td>Part Time</td>
<td>Back up driver Th-S</td>
</tr>
</tbody>
</table>
Hiring Process

MPS hiring process is defined clearly in our activity book (see attached). The process begins with recruiting, using job posting websites, social media and traditional print advertisements. This would also involve interaction with local job recruiters and work agencies to accommodate the need for drivers throughout the life of the contract.

Application process

MPS allows applicants to search and apply to positions online at: www.MidwestParatransitServices.com
MPS utilizes an online application called Workable that allows us to streamline and accelerate the hiring process reducing greatly any delays from the initial application, interview, hiring and training.

Once an application has been received the next process is to review the application.

Upon review and acceptance of the application an interview is scheduled.
After the interview the applicant is reviewed for possible hire

Upon successful review the applicant is offered the position

Training

MPS utilizes a Learning Management System (LMS) which is designed and maintained by Transit Services Group to maintain up to date training and help track the process of training by its employees. MPS uses a blended training approach in which we utilize LMS as well as a live trainer. We believe this allows for a more immediate training experience and allows our Safety Manager to focus on the core parts of the training program. This also allows for a more consistent message and delivery for our training and curriculum. Employees can log in to this service and fulfill their weekly Concurrent Training requirements, DOT required classroom training, Company Orientation, Safety and any other items that need to be covered. All these software solutions are “cloud” based and saved indefinitely. Utilizing this system MPS management can quickly check if employees have finished their required training.

MPS training program for its new SUNTRAN vehicle operators will consist of 167 hours. However, for the current SUNTRAN drivers we will offer an accelerated course which will involve 30 hours of training. We expect and welcome most of the current drivers and office staff to be retained in their current position when MPS assumes the operation of the SUNTRAN account.
MPS Training programs include:

- Safety & Security, including:
  - Safe vehicle operation Defensive Driver Training per the National Safety Council standards or an equivalent course approved by Collier County
  - Vehicle breakdown, passenger incidents, adverse weather and other emergency/safety procedures including emergency vehicle evacuation.
  - Accident prevention
  - Hazard recognition
- Customer Services, including:
  - Customer Relations Course. The purpose of the course is to help provide employees with customer service skills and reinforce that these employees are the first point of contact with the public and that interaction must be professional and pleasant for the public.
  - Role of Transit Operation
  - Customer Basics
  - Communications
  - Difficult Situations
  - Customers with Disabilities & ADA requirements
  - Sensitivity training to develop skills and increase understanding of people with disabilities, all sexual orientations, diverse cultures, races and ages.
- SunTran Area Transit Specific, including:
  - Local Policies and Procedures
  - Fare Policies
  - Documentation & Paperwork
  - Reporting for Duty
  - Appearance
  - Code of Conduct
  - Employee/Operator Handbook
  - Policy instruction, such as trip scheduling, service hours, service area, complaint procedures, wait time, fare structure, transfer locations, ADA operation, etc.
  - Knowledge of service area, map reading, address locating and familiarity with streets and landmarks.
  - Sexual Harassment
- Regulatory, including:
  - Drug & Alcohol Program Training
  - Commercial Driver's License Training
  - Occupation Safety and Health Administration (OSHA) Training
  - Americans with Disabilities Act Training
  - Rule 14-90
- Technical Operator Skills (on bus training time), including:
• Vehicle Familiarization
• Pre/Post Trip Inspections
• Seat Positioning/Mirrors
• Vehicle Start-Up Procedures
• Steering/Maneuvering
• Lift/Ramp Deployment
• Signaling
• Braking
• Routine Procedures
• Service/ Stops/ Transfer Facilities
• Driving Conditions/ Adverse Weather
• Vehicle and equipment operations, including proper two-way radio protocol, wheelchair and scooter securement, ramp operations, and operation of any automated devices installed in the vehicle.

• Route/ Line Training (on the job training), including:
  • System and Route Familiarization
  • Line Instructor Training and Observation
  • On the Job Training

• Passenger Assistance Technique (PAT). This training must satisfy the paratransit service Passenger Assistance Training/ Sensitivity Requirement of Rule 14-90. Training shall include elderly and disability sensitivity components, passenger relations and assistance, passenger handling, securement of wheelchairs, use of seatbelts, assistance to the visually impaired and dealing with service animals.

• Adult and juvenile Cardiopulmonary Resuscitation training including general first aid, proper response to emergency medical needs of riders and hazardous waste disposal procedures.

• The Contractor shall test each driver trainee at the end of the training to determine competency and shall monitor performance throughout employment to ensure each driver follows all procedures introduced in training.

Concurrent Training – 2 hours per month (LMS)
Safety Meeting - 1 hour per month (Meeting)
Annual Training 4.5 hours per month (Classroom/Hands on)
Proposed Operational procedure for SUNTRAN

- Maintenance Manager arrives at 4:00 am to open the facility
- Dispatcher arrives at 4:30 am to begin operations for the day
- Drivers arrive between 4:30 am and 4:45 am to begin preparing for the day
- Drivers begin revenue service at 4:45 am
- Operations Manager begins work at 5:00 am

- Driver Supervisor begins work at 12:00 am
- Operations Manager and Driver Supervisor oversee and assist in the driver shift change at 2:00 pm by utilizing admin. vehicles to shuttle drivers to and from the transit locations
- Shift change occurs at approximately 2:00 pm for drivers and dispatchers

- Managers and administrative staff begin working at 7:00 am
- Operations Manager and Administrative staff perform fare count at 8:00 am
- Maintenance Manager reviews RO’s and assigns repair schedule for Mechanics
- Administrative staff prepares and sends NTD reports and all needed documentation as needed by contractor
- Drivers end revenue service at 10:00 pm and return to the garage

- Maintenance Utility person begins fueling and washing buses upon their arrival at garage
- Maintenance Mechanic begins reviewing and inspecting vehicles as needed
- Dispatch ends operations at completion of last revenue route
Operation and Maintenance Methodology

MPS utilizes a policies and procedures driven methodology regarding its business activities. These policies are instrumental in the optimization of performance controls to include company goals, cost effective procedures, and the maximization of safety standards. Our management principles and guidelines are defined in the Administration and Business Management Policy. This policy is used to govern and regulate all business activities to fulfill the vision established by the company leadership.

Communication. The Communication Policy details procedures for our employees to communicate operational events in an effective and efficient manner to ensure professional interaction with our clients. This policy establishes our operational event notification and responses which create a frame of reference that makes certain our internal communication is effective.

Customer Service. The interaction between MPS employees and our customers affects all levels of MPS operation, and everyone involved needs to have the same mindset and follow the same policies. The goal of MPS service is to meet transit user expectations for service while fulfilling MPS’s mission.

Ethics. MPS staff will seek to carry out the mission of MPS in a way that provides an optimum service in fulfillment of client’s requests, while maintaining an environment which is fair, humane and respectful for employees, clients and community members; an environment which supports, and rewards based on relevant considerations and is free from discriminatory, inappropriate and disrespectful conduct or communication.

Appearance. MPS staff will follow the uniform and dress code requirements as described by the City of Ocala. Vehicle Operators will be required to follow the MPS uniform requirements as described in our Driver Handbook (Attached). MPS staff will always present a neat and organized appearance and represent both MPS and the City of Ocala with the highest standards.

Vehicle Operator. The Vehicle Operator Policy establishes procedures for our Vehicle Operators to maintain a safe working environment, meet internal performance goals, provide excellent customer service, and attain the highest standards of integrity.

Dispatch. The Dispatch Policy is meant to direct controls to create consistent, efficient, and effective procedures in handling driver deployment, driver scheduling and route organization; while making safety our priority.

Complaint Resolution. MPS will investigate and evaluate all complaints received and try to resolve the issue quickly.
Minor Complaint

- Resolved at the Operation Manager level;
- May involve a policy violation;
- Disciplinary procedures are not required;

Major Complaint

- A significant incident or security event occurs;
- Customer Service violation that requires disciplinary actions;
- Disciplinary actions that require termination of employee;
- Outside Agency notification required; and,
- Outside Agency involvement.

The Operations manager will manage and resolve all Minor Complaints. Minor Complaints require little investigation and requires only limited documentation. Complaint resolutions are simple and offered verbally. Any unresolved Minor Complaint becomes a Moderate Complaint.

The General Manager will manage and Resolve all Major Complaints. Major Complaints are serious in nature and may involve outside agency representatives such as Law Enforcement, Human Service Agency, or Advocacy groups. Coordination will be maintained with outside agencies to determine if their activities will affect any outcome or resolution. The General Manager will establish Findings of Fact and a formal response. All resolutions to the Major Complaints will take into consideration requirements of the involved outside agencies.

Building/Office Management. MPS provides a safe working environment to all employees at MPS facilities to include proper cleaning, maintenance, access, security, storage, and conservation of resources and energy.

Maintenance. The Maintenance Program (attached) is a comprehensive set of directives that guide the Maintenance Department in its goal of ensuring that all MPS and Service provider owned vehicles are maintained to not only meet the contract requirements, but with the approach of preventing all vehicle failures. MPS will conduct bi-weekly inspections to ensure that all vehicles are maintained properly in accordance with contract requirements.
**Repairs.** MPS will employ both a full time Maintenance Manager and a full time Maintenance mechanic who will fix or outsource all repairs and submit invoices to the contractor for payment, all minor and moderate repairs will be done by MPS staff in-house.

**Fueling.** MPS will employ maintenance utility personnel to refuel all vehicles to provide a safe and efficient flow of operational staff at the completion of the work day, the utility will fuel, wash and park the vehicle at the end of the shift.

The Maintenance Manager will review the Deployment summaries to see if there are any repairs that need to be done.

**Safety and Security Policy.** MPS is committed to safety and security both of its facilities and vehicles for our staff, riders and the communities we operate in. MPS has in place a comprehensive safety plan (SSPP and SSEPP both are attached) which serves as our policy for dealing with all safety and security issues that may occur.

**Activity Book.** MPS has adopted an activity book (Attached) that defines all activities that occur at the company. This allows us to define all procedures and ensures that we can assign accountability for all actions and to train and supervise the implementation of MPS policies correctly.

**Substance Abuse Policy.** MPS is committed at all levels to provide a safe workplace for our employees. It is our intent and obligation to provide a drug-free, healthy, safe and secure work
environment. Our Substance Abuse Policy (Attached) is used to enforce the values that MPS holds and ensure that our employees meet the legal and regulatory requirements of their jobs. MPS provides safe, dependable and economical transportation services to our public transit system passengers. MPS employees are our most valuable resource and it is our goal to provide a safe, satisfying work environment which promotes personal opportunities for growth. In meeting this goal, it is our policy to:

(1) assure that employees are not impaired in their ability to perform assigned duties in a safe, productive and healthy manner.
(2) create a workplace environment free from the adverse effects of drug abuse and alcohol misuse.
(3) prohibit the unlawful manufacture, distribution, dispensing, possession, or use of controlled substances.
(4) encourage employees to seek professional assistance any time personal problems, including alcohol or drug dependency, adversely affect their ability to perform their assigned duties.

Adherence to this policy is a condition of employment although it should not be considered an offer of employment. The purpose of this policy is to assure worker fitness for duty and to protect our employees, passengers, and the public from the risks posed by the misuse of alcohol and use of prohibited drugs. This policy is also intended to comply with all applicable Federal regulations governing workplace anti-drug and alcohol programs in the transit industry.

MPS has a zero tolerance for the abuse of prohibited substances. MPS will terminate an employee upon notification of a verified positive test result or a refusal to submit.

PROPER APPLICATION OF THE POLICY

MPS is dedicated to ensuring fair and equitable application of this substance abuse policy. Therefore, supervisors/managers are required to use and apply all aspects of this policy in an unbiased and impartial manner. Any supervisor/manager who knowingly disregards the requirements of this policy, or who is found to deliberately misuse the policy regarding subordinates, shall be subject to disciplinary action, up to and including dismissal.

TRAINING FOR SAFETY-SENSITIVE EMPLOYEES & SUPERVISORS

All safety-sensitive employees shall receive a minimum of 60 minutes of training on the effects and consequences of prohibited drug use on personal health, safety, and the work environment and indicators of prohibited drug use.
Supervisors responsible for making the decision to generate a reasonable suspicion test must receive a minimum of 60 minutes of training on drug and 60 minutes of training on alcohol information regarding the physical, behavioral, speech and performance indicators of probable drug and alcohol use.
Summary

We would like to thank you for reading our proposal for the SUNTRAN Transit Service, we look forward to hopefully being awarded this contract and to providing the city of Ocala with our brand of exceptional service. MPS will bring a commitment to excellence and our high standards of safety and accountability to central Florida and help make SUNTRAN the premiere transit system in the region.
Christopher E Gaep
Blaine, MN 55449-4913
ASE ID: ASE-5533-5036

This individual currently has the ASE certification status shown below:

<table>
<thead>
<tr>
<th>Certification</th>
<th>Test Series</th>
</tr>
</thead>
<tbody>
<tr>
<td>Automobile Technician</td>
<td>A: Auto</td>
</tr>
<tr>
<td>Maintenance and Light Repair Technician</td>
<td>B: Maintenance and Light Repair</td>
</tr>
<tr>
<td>Transit Bus Technician</td>
<td>H: Transit Bus</td>
</tr>
<tr>
<td>Medium/Heavy Truck Technician</td>
<td>T: Medium/Heavy Truck</td>
</tr>
</tbody>
</table>

ASE Certification Details

<table>
<thead>
<tr>
<th>Test</th>
<th>Description</th>
<th>Expiration Date</th>
<th>Status</th>
</tr>
</thead>
<tbody>
<tr>
<td>A4</td>
<td>Suspension and Steering</td>
<td>12/31/2021</td>
<td>Current</td>
</tr>
<tr>
<td>A5</td>
<td>Brakes</td>
<td>12/31/2021</td>
<td>Current</td>
</tr>
<tr>
<td>C1</td>
<td>Auto Maintenance and Light Repair</td>
<td>12/31/2021</td>
<td>Current</td>
</tr>
<tr>
<td>H3</td>
<td>Preventive Maintenance and Inspection</td>
<td>12/31/2022</td>
<td>Current</td>
</tr>
<tr>
<td>T3</td>
<td>Preventive Maintenance and Inspection</td>
<td>12/31/2022</td>
<td>Current</td>
</tr>
</tbody>
</table>

To become ASE certified, you must pass an ASE test and have the required amount of relevant hands-on work experience. You can download the Work Experience Form at www.ase.com/expform.

Any expired certification can be renewed by taking the corresponding recertification test. If you have any questions, please contact us.

Sincerely,

ASE Customer Service
E-mail: contactus@ase.com
Maple Grove Transit

January 23, 2018

To Whom It May Concern:

The purpose of this is to provide a letter of reference for Midwest Paratransit Service, Inc. who is the current provider under contract for Maple Grove Transit’s dial-a-ride service and fixed route shuttle bus services.

Our dial-a-ride program began in 1997, and Midwest Paratransit Service, Inc. was one of five bidders vying for the initial three-year contract. During the bid solicitation process, Midwest Paratransit Service, Inc. distinctly stood out from the rest of the potential providers in their approach, desire, and commitment to securing this contract. Even though Midwest Paratransit Service, Inc. at that point had never operated a general public dial-a-ride service in the past, the City awarded them the contract. The solicitation and award process considered factors other than cost alone. Midwest Paratransit Service, Inc. clearly demonstrated that they were the best qualified to provide the service.

Since 2007, the City has contracted with Midwest Paratransit Service for the provision of our regular route shuttle bus services, specifically the Route 787 and 788. The routes are an integral component of marking our express bus routes successful. We felt our positive experience with Midwest Paratransit in the dial-a-ride services made it a natural extension to contract with them for regular route service even though they did not have a vast experience in this area of service. They have proved to be excellent providers of regular route services greatly understanding the nuances of this type of service.

The City has been extremely pleased with the track record of Midwest Paratransit Service, Inc. over the past 10 years. As a result, the City has renewed their contracts several times without hesitation. Midwest has been able to contain costs, so contract rate increases have been minimal. Midwest has shown the leadership to try new things and they always deliver on their promises. Midwest is also willing to make sure they are using the most update-to-date and appropriate technology for both vehicles and dispatching software.

Midwest has taken great care in hiring qualified drivers, dispatchers, and maintenance staff to ensure safe and efficient provision of the service. We have never had a serious accident or any major problems with his employees. I rarely receive complaints from customers, and if I do it is usually a factor out of their control. Midwest also does an excellent job in maintaining the publicly-owned vehicles. On-time performance has been great. All of the required written reports are accurate and turned in on time. Their rapport with customers, including senior citizens and persons with disabilities has been a paramount reason for the success of the service.

The core leadership team has the transit knowledge, experience and attention to detail that is the catalyst to the success of this organization. They are especially adept at understanding all the federal transit regulations and reporting requirements. The entire Midwest staff gives our service a very positive image out in the public, and we look forward to a continued relationship with them. To summarize, the City is very pleased with the overall performance of Midwest Paratransit Service, Inc. I can be contacted at mopatz@maplegrove.org or 763-494-6005. Thank you.

Sincerely,

Michael Opatz

Michael Opatz
Transit Administrator
1.25.18

To whom it may concern,

Our department, Ramsey County Workforce Solutions, has worked with Midwest Paratransit Services (MPS) for over three years on a special transportation project for workers to and from their jobs at the MSP Airport. I have found MPS to be extremely responsive and creative in their approach to addressing this particular transportation program. This includes in the professional and timely provision of services directly to the riders and the professional communication they maintain with the employer customer. I would recommend others engaging in programming with MPS. Feel free to reach out to me with questions.

Sincerely,

Karyn Berg
Planning and Evaluation Analyst
Ramsey County Workforce Solutions
Karyn.berg@ramseycounty.us
651-266-6042
May 17, 2016

Matthew Liveringhouse, CEO
Midwest Paratransit Services, Inc.
11765 Justin Circle
Maple Grove, MN 55369

Dear Matthew,

It is with great pleasure that I write this letter of recommendation on behalf of SmartlinkTransit and your management team.

SmartLink would like to congratulate Midwest Paratransit Services on its great transitional period beginning on October 1st, 2015. We had been given warning from organizations that when you transition from a self-operated system to contracted services that SmartLink would have many difficulties and the service to customers could be sacrificed. Midwest has proven themselves through this arduous transition, which was accomplished with excellence, and a difficult timeline. Your team’s dedication, knowledge and commitment have been beneficial to a successful daily operation.

Midwest and all of its employees worked very tirelessly over the past six months to make sure all of SmartLink’s customers received excellent care and follow-up to any issues or concerns that came up. Open communication has been a key to problem solving, and we have benefited from each other’s knowledge and resources. SmartlinkTransit has seen improvements in on time performance ranging from 97-99% monthly. We also appreciate your dedication to timeliness in responding to customers as this is the backbone of any great organization. Passengers per hour continue over 4.0, ranging from 4.1-4.5 monthly, which is fantastic for demand response service.

SmartLink also does some special events like Future Leaders Day that brings in school kids from all over the County to experience County Government. Midwest did a superb job of accommodating all of the requested extra service this day, but also responded well to any last minute changes that can happen when timing is critical and many scheduled events must be done in a timely manner.

I would like to express my thanks to the Midwest management team for all of their dedication to making the SmartlinkTransit system safe and reliable. I look forward to our continued joint success in the future.

Sincerely,

[Signature]

Alan Hermann, Operations Supervisor
SmartlinkTransit 16115 Weston Court Shakopee, MN 55379
1. REVENUE HOUR COSTS

Please complete the following forms to indicate scheduled revenue hour charge. Fill out all tables.

For Contract Years One, Two, and Three, the City will pay the rate for each hour of service operated as proposed in the table below. Should the City decide to extend the Agreement, compensation in Contract Years four through ten will be subject to negotiation between both parties at the end of each contract year. There will not be separate pay rates for weekday versus weekend service or special trip requests or for any other service (if provided).

The calculation of total cost will include the cost to the City, as well as any indirect costs of the City associated with monitoring the contract.

<table>
<thead>
<tr>
<th>YEARS 1-3</th>
<th>Service</th>
<th>Annual Revenue Hours*</th>
<th>Proposed Rate</th>
<th>Vehicle Revenue Hour Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fixed Route Transit System Service (City of Ocala provides the vehicles)</td>
<td>31,500</td>
<td>61.51</td>
<td>57.71</td>
<td></td>
</tr>
</tbody>
</table>

*These are estimated hours only. Actual payment will be made on the actual service hours provided
COST SCHEDULE BREAKDOWN FOR REVENUE HOURS

Complete the attached forms detailing unit and total costs for key items in each of your proposals. Your total costs, divided by the annual revenue hours, should total to the fixed revenue hourly rate you specified in the Revenue Hour Cost Table.

COST SCHEDULE FOR REVENUE HOURS

<table>
<thead>
<tr>
<th>Personnel</th>
<th>Annual Hours</th>
<th>Hourly Wage Salary</th>
<th>Fringe &amp; Health Benefits</th>
<th>Total Annual Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>Full-Time Drivers</td>
<td>31,500</td>
<td>$590,297.83</td>
<td>$41,041.00</td>
<td>$631,389.83</td>
</tr>
<tr>
<td>Part-Time Drivers</td>
<td>31,500</td>
<td>$65,588.65</td>
<td></td>
<td>$65,588.65</td>
</tr>
<tr>
<td>Street Supervisors</td>
<td>31,500</td>
<td>$69,300</td>
<td>$4,800.00</td>
<td>$74,100</td>
</tr>
<tr>
<td>Dispatchers</td>
<td>31,500</td>
<td>$92,400</td>
<td>$6,400</td>
<td>$98,800</td>
</tr>
<tr>
<td>Maintenance Manager</td>
<td>31,500</td>
<td>$80,850</td>
<td>$5,600</td>
<td>$86,450</td>
</tr>
<tr>
<td>Mechanics</td>
<td>31,500</td>
<td>$46,200</td>
<td>$3,200</td>
<td>$49,400</td>
</tr>
<tr>
<td>Administrative/Clerical</td>
<td>31,500</td>
<td>$73,920</td>
<td>$5,120</td>
<td>$79,040</td>
</tr>
<tr>
<td>a.</td>
<td>31,500</td>
<td>$57,750</td>
<td>$4,000</td>
<td>$61,750</td>
</tr>
<tr>
<td>b.</td>
<td>31,500</td>
<td>$27,720</td>
<td>$1,920</td>
<td>$29,640</td>
</tr>
<tr>
<td>c.</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other</td>
<td>31,500</td>
<td></td>
<td></td>
<td>$555,367.51</td>
</tr>
<tr>
<td>a.</td>
<td>31,500</td>
<td></td>
<td></td>
<td>$86,399.01</td>
</tr>
<tr>
<td>b.</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>c.</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Subtotal</td>
<td></td>
<td></td>
<td></td>
<td>$1,817,865</td>
</tr>
</tbody>
</table>
Maintenance and Subcontracted Services

<table>
<thead>
<tr>
<th>Maintenance</th>
<th>Total Annual Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tires</td>
<td>$20,000</td>
</tr>
<tr>
<td>Parts &amp; Supplies</td>
<td>$23,500</td>
</tr>
<tr>
<td>Bus Wash Supplies &amp; Other</td>
<td>$7,000</td>
</tr>
<tr>
<td>Oil &amp; Lubricants</td>
<td>$11,500</td>
</tr>
<tr>
<td><strong>Description of Subcontracted Services</strong></td>
<td><strong>$58,000</strong></td>
</tr>
<tr>
<td>a.</td>
<td></td>
</tr>
<tr>
<td>b.</td>
<td></td>
</tr>
<tr>
<td>c.</td>
<td></td>
</tr>
<tr>
<td><strong>Other</strong></td>
<td></td>
</tr>
<tr>
<td>a.</td>
<td></td>
</tr>
<tr>
<td>b.</td>
<td></td>
</tr>
<tr>
<td>c.</td>
<td></td>
</tr>
<tr>
<td><strong>Subtotal</strong></td>
<td><strong>$120,000.00</strong></td>
</tr>
</tbody>
</table>
Request for Taxpayer Identification Number and Certification

Go to www.irs.gov/FormW9 for instructions and the latest information.

Give Form to the requester. Do not send to the IRS.

1. Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.
   Midwest Paratransit Services Inc.

2. Business name/disregarded entity name, if different from above.

3. Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes.
   - Individual/sole proprietor or single-member LLC
   - C Corporation
   - S Corporation
   - Partnership
   - Trust/estate
   - Limited liability company. Enter the tax classification (C=Corporation, S=S corporation, P=Partnership).
   - Other (see instructions)

4. Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):
   - Exempt payee code (if any)
   - Exemption from FATCA reporting code (if any)

5. Address (number, street, and apt. or suite no.) See instructions.
   6481 Sycamore Court North
   Maple Grove, MN 55369

6. City, state, and ZIP code

7. List account number(s) here (optional).

Part I
Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see How to get a TIN, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see What Name and Number To Give the Requester for guidelines on whose number to enter.

Social security number

Employer identification number

4 3 2 0 5 4 2 6 4

Part II
Certification

Under penalties of perjury, I certify that:
1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II later.

Sign Here
Signature of U.S. person

Date

1-17-18

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following:

- Form 1099-INT (interest earned or paid)
Review Phase

Scoring:

Use a Scoring Matrix: Display Criteria and Worth to Bidders

Score Needed

REJECT

FINALIST

[?]

BAFO

[?]

Award Status

No Award

Set Award Status

Transitions Commute Solutions, LLC

45 West Smith St.

Winter Garden, FL, 34787

James Brown

Email: james.brown@transit4u.com

Work: +1(321)5211133

Cell: +1(321)5271133

(0) (0 Ratings)

Bid Details

Bidder: Transitions Commute Solutions, LLC

Submitted: 3/2/2018 11:23:13 AM

1. Response Requirements

1.1. General Terms & Conditions

One or more items in this section are required.

By checking this box you have read and agree to the City’s Terms & Conditions.

Enter your full name (Owner/Authorized Company Representative only):

Transitions Commute Solutions, LLC

ANTI-LOBBYING/COMMUNICATION WITH CITY STAFF AND OFFICIALS:

To ensure fair consideration for all proposers/bidders, the City strictly prohibits any communication, whether or not written, verbal, or through a third party, relative to this solicitation with any department, City official, City Council member, or employee during the submission process, except inquiries directly made to the Procurement Department, Procurement Director, or as provided in the protest policy located at: www.bidocala.com/vendor-resources/

Additionally, the City prohibits communications initiated by a proposer/bidder, or agent, or third party of proposer/bidder to any City official(s), City Council member(s), or employee(s) evaluating or considering the proposals/bids prior to, and up to the time an award decision is made at a scheduled City Council meeting.

*** Any prohibited communications initiated by a proposer/bidder, or a third party on behalf of proposer/bidder, will be grounds for disqualifying the offending proposer/bidder from consideration for award of the solicitation >AND< will face a three (3) year debarment from doing any business with the City of Ocala. ***

1.2. Anti-Lobbying/Communication

ANTI-LOBBYING/COMMUNICATION WITH CITY STAFF AND OFFICIALS:

To ensure fair consideration for all proposers/bidders, the City strictly prohibits any communication, whether or not written, verbal, or through a third party, relative to this solicitation with any department, City official, City Council member, or employee during the submission process, except inquiries directly made to the Procurement Department, Procurement Director, or as provided in the protest policy located at: www.bidocala.com/vendor-resources/

Additionally, the City prohibits communications initiated by a proposer/bidder, or agent, or third party of proposer/bidder to any City official(s), City Council member(s), or employee(s) evaluating or considering the proposals/bids prior to, and up to the time an award decision is made at a scheduled City Council meeting.

*** Any prohibited communications initiated by a proposer/bidder, or a third party on behalf of proposer/bidder, will be grounds for disqualifying the offending proposer/bidder from consideration for award of the solicitation >AND< will face a three (3) year debarment from doing any business with the City of Ocala. ***

1.3. Vendor Agreements

One or more items in this section are required.

Compliance Certification:

As an authorized company representative, I certify my firm or corporation:

Complies fully with the requirements of Florida Statute 287.087 for a Drug Free Workplace.

Agrees to use the Department of Homeland Security’s E-Verify system when hiring new employees for the term of the contract. (E-Verify is an electronic system designed to verify the documentation of job applicants. It is operated by the U.S. Department of Homeland Security.)

Owner/Authorized Company Representative initials: JB

Bidder Certification (Non-Construction):
By my submission of a bid response, and in accordance with your solicitation, I hereby submit this proposal and agree, if my proposal is accepted, to execute a contract with the City of Ocala in accordance with the solicitation and proposer response. I certify I have read, and will be bound by, all the terms and conditions of this solicitation and any resulting addenda and amendments, in its entirety and understand the scope of work and specification requirements.

**1.4. Insurance**

Click [HERE](#) to download the Standard Insurance Requirements for the City of Ocala.

**1.5. SPECIAL CONDITIONS**

*One or more items in this section are required.*

**LOBBYING RESTRICTIONS:**


The lobbying requirements apply to all contracts and subcontracts of $100,000 or more at any tier under a Federal grant.

The undersigned certifies, to the best of his or her knowledge and belief, that:

1. No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.

2. If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.

3. The undersigned shall require that the language of this certification be included in the award documents for all sub-awards at all tiers (including subcontracts, sub-grants, and contracts under grants, loans, and cooperative agreements) and that all sub-recipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by section 1352, title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than $10,000 and not more than $100,000 for each such failure.

Typed Signature of Contractor's Authorized Official:

James M. Brown

Name and Title of Contractor's Authorized Official:

James M. Brown, Chief Operating Officer

Date: 2/28/18

**CHARTER SERVICE:**

49 U.S.C. 5323(d) and (r), 49 C.F.R. part 604

The Charter Bus requirements apply to contracts for operating public transportation service. The Charter Bus requirements flow down from FTA recipients and sub-recipients to first tier service contractors.

The contractor agrees to comply with 49 U.S.C. 5323(d), 5323(r), and 49 C.F.R. part 604, which provides that recipients and subrecipients of FTA assistance are prohibited from providing charter service using federally funded equipment or facilities if there is at least one private charter operator willing and able to provide the service, except as permitted under:

1. Federal transit laws, specifically 49 U.S.C. § 5323(d);
2. FTA regulations, “Charter Service,” 49 C.F.R. part 604;
3. Any other federal Charter Service regulations; or
4. Federal guidance, except as FTA determines otherwise in writing.

The contractor agrees that if it engages in a pattern of violations of FTA's Charter Service regulations, FTA may require corrective measures or impose remedies on it. These corrective measures and remedies may include:

1. Barring it or any subcontractor operating public transportation under its Award that has provided prohibited charter service from receiving federal assistance from FTA;
2. Withholding an amount of federal assistance as provided by Appendix D to part 604 of FTA's Charter Service regulations; or
3. Any other appropriate remedy that may apply.

The contractor should also include the substance of this clause in each subcontract that may involve operating public transit services.

**ENERGY CONSERVATION:**

42 U.S.C. 6321 et seq., 49 C.F.R. part 622, subpart C

The Energy Policy and Conservation requirements are applicable to all contracts. These requirements extend to all third party contractors and their contracts at every tier and sub-recipients and their subcontracts at every tier.

The contractor agrees to comply with mandatory standards and policies relating to energy efficiency, which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act.

**BUY AMERICA REQUIREMENTS:**

49 U.S.C. 5323(j), 49 C.F.R. part 661

The Buy America requirements apply to the following types of contracts: Construction Contracts and Acquisition of Goods or Rolling Stock (valued at more than $150,000). The Buy America requirements flow down from FTA recipients and sub-recipients to first tier contractors, who are responsible for ensuring that lower tier contractors and subcontractors are in compliance.

The contractor agrees to comply with 49 U.S.C. 5323(j) and 49 C.F.R. part 661, which provide that Federal funds may not be obligated unless all steel, iron, and manufactured products used in FTA funded projects are produced in the United States, unless a waiver has been granted by FTA or the product is subject to a general waiver. General waivers are listed in 49 C.F.R. § 661.7. Separate requirements for rolling stock are set out at 49 U.S.C. 5323(j)(2)(C) and 49 C.F.R. § 661.11.

A bidder or offeror must submit to the FTA recipient (City of Ocala) the appropriate Buy America certification below with its bid. Bids or offers that are not accompanied by a completed Buy America certification will be rejected as non-responsive.

---------COMPLETE ONE OF THE BELOW CERTIFICATIONS----------

**Certificate of Compliance with Buy America Requirements:**

- The bidder or offeror hereby certifies that it will comply with the requirements of 49 U.S.C. 5323(j)(1), and the applicable regulations in 49 C.F.R. part 661.

  Date: 2/28/18
  Typed signature: James M. Brown
  Company: Transitions Commute Solutions, LLC
  Name: James M. Brown
  Title: Chief Operating Officer

**Certificate of Non-Compliance with Buy America Requirements:**

- The bidder or offeror hereby certifies that it cannot comply with the requirements of 49 U.S.C. 5323(j), but it may qualify for an exception to the requirement pursuant to 49 U.S.C. 5323(j)(2), as amended, and the applicable regulations in 49 C.F.R. § 661.7.

  Date: 
  Typed Signature: 
  Company: 
  Name: 
  Title: 


The Cargo Preference requirements apply to all contracts involved with the transport of equipment, material, or commodities by ocean vessel.

Cargo Preference - Use of United States-Flag Vessels

The contractor agrees:

(a) to use privately owned United States-Flag commercial vessels to ship at least 50 percent of the gross tonnage (computed separately for dry bulk carriers, dry cargo liners, and tankers) involved, whenever shipping any equipment, material, or commodities pursuant to the underlying contract to the extent such vessels are available at fair and reasonable rates for United States-Flag commercial vessels;

(b) to furnish within 20 working days following the date of loading for shipments originating within the United States or within 30 working days following the date of loading for shipments originating outside the United States, a legible copy of a rated, "on-board" commercial ocean bill-of-lading in English for each shipment of cargo described in the preceding paragraph to the Division of National Cargo, Office of Market Development, Maritime Administration, Washington, DC 20590 and to the FTA recipient (through the contractor in the case of a subcontractor's bill-of-lading); and

(c) to include these requirements in all subcontracts issued pursuant to this contract when the subcontract may involve the transport of equipment, material, or commodities by ocean vessel.

ACCESS TO RECORDS AND REPORTS:


The record keeping and access requirements apply to all contracts funded in whole or in part with FTA funds. Under 49 U.S.C. § 5325(g), FTA has the right to examine and inspect all records, documents, and papers, including contracts, related to any FTA project financed with Federal assistance authorized by 49 U.S.C. Chapter 53.

The record keeping and access requirements extend to all third party contractors and their contracts at every tier and sub-recipients and their subcontracts at every tier.

Record Retention. The Contractor will retain, and will require its subcontractors of all tiers to retain, complete and readily accessible records related in whole or in part to the contract, including, but not limited to, data, documents, reports, statistics, sub-agreements, leases, subcontracts, arrangements, other third party agreements of any type, and supporting materials related to those records.

Retention Period. The Contractor agrees to comply with the record retention requirements in accordance with 2 C.F.R. § 200.333. The Contractor shall maintain all books, records, accounts and reports required under this Contract for a period of at not less than three (3) years after the date of termination or expiration of this Contract, except in the event of litigation or settlement of claims arising from the performance of this Contract, in which case records shall be maintained until the disposition of all such litigation, appeals, claims or exceptions related thereto.

Access to Records. The Contractor agrees to provide sufficient access to FTA and its contractors to inspect and audit records and information related to performance of this contract as reasonably may be required.

Access to the Sites of Performance. The Contractor agrees to permit FTA and its contractors access to the sites of performance under this contract as reasonably may be required.

FEDERAL CHANGES:

49 CFR Part 18

The Federal Changes requirement applies to all contracts.

Contractor shall at all times comply with all applicable FTA regulations, policies, procedures and directives, including without limitation those listed directly or by reference in the Master Agreement between Purchaser and FTA, as they may be amended or promulgated from time to time during the term of this contract. Contractor's failure to so comply shall constitute a material breach of this contract.

CLEAN AIR ACT AND FEDERAL WATER POLLUTION CONTROL ACT:


The Clean Air and Clean Water Act requirements apply to each contract and subcontract exceeding $150,000.

The Clean Air Act and Federal Water Pollution Control Act requirements extend to all third party contractors and their contracts at every tier and sub-recipients and their subcontracts at every tier.
The Contractor agrees:

1) It will not use any violating facilities;

2) It will report the use of facilities placed on or likely to be placed on the U.S. EPA “List of Violating Facilities;”

3) It will report violations of use of prohibited facilities to FTA; and

4) It will comply with the inspection and other requirements of the Clean Air Act, as amended, (42 U.S.C. §§ 7401 – 7671q); and the Federal Water Pollution Control Act as amended, (33 U.S.C. §§ 1251-1387).

NO GOVERNMENT OBLIGATION TO THIRD PARTIES:

The No Obligation clause applies to all third party contracts that are federally funded.
The No Obligation clause extends to all third party contractors and their contracts at every tier and sub-recipients and their subcontracts at every tier.

The Recipient and Contractor acknowledge and agree that, notwithstanding any concurrence by the Federal Government in or approval of the solicitation or award of the underlying Contract, absent the express written consent by the Federal Government, the Federal Government is not a party to this Contract and shall not be subject to any obligations or liabilities to the Recipient, Contractor or any other party (whether or not a party to that contract) pertaining to any matter resulting from the underlying Contract. The Contractor agrees to include the above clause in each subcontract financed in whole or in part with Federal assistance provided by the FTA. It is further agreed that the clause shall not be modified, except to identify the subcontractor who will be subject to its provisions.

PROGRAM FRAUD AND FALSE OR FRAUDULENT STATEMENTS AND RELATED ACTS:


The Program Fraud clause applies to all third party contracts that are federally funded.
The Program Fraud clause extends to all third party contractors and their contracts at every tier and subrecipients and their subcontracts at every tier. These requirements flow down to contractors and subcontractors who make, present, or submit covered claims and statements.

The Contractor acknowledges that the provisions of the Program Fraud Civil Remedies Act of 1986, as amended, 31 U.S.C. § 3801 et seq., and U.S. DOT regulations, “Program Fraud Civil Remedies,” 49 C.F.R. part 31, apply to its actions pertaining to this Project. Upon execution of the underlying contract, the Contractor certifies or affirms the truthfulness and accuracy of any statement it has made, it makes, or causes to be made, pertaining to the underlying contract or the FTA assisted project for which this contract work is being performed. In addition to other penalties that may be applicable, the Contractor further acknowledges that if it makes, or causes to be made, a false, fictitious, or fraudulent claim, statement, submission, or certification, the Federal Government reserves the right to impose the penalties of the Program Fraud Civil Remedies Act of 1986 on the Contractor to the extent the Federal Government deems appropriate.

The Contractor also acknowledges that if it makes, or causes to be made, a false, fictitious, or fraudulent claim, statement, submission, or certification to the Federal Government under a contract connected with a project that is financed in whole or in part with Federal assistance originally awarded by FTA under the authority of 49 U.S.C. chapter 53, the Government reserves the right to impose the penalties of 18 U.S.C. § 1001 and 49 U.S.C. § 5323(l) on the Contractor, to the extent the Federal Government deems appropriate.

The Contractor agrees to include the above two clauses in each subcontract financed in whole or in part with Federal assistance provided by FTA. It is further agreed that the clauses shall not be modified, except to identify the subcontractor who will be subject to the provisions.

TERMINATION:

2 C.F.R. § 200.339, 2 C.F.R. part 200, Appendix II (B)

All contracts in excess of $10,000 must address termination for cause and for convenience, including the manner by which it will be effected and the basis for settlement. For all contracts in excess of $10,000, the Termination clause extends to all third party contractors and their contracts at every tier and sub-recipients and their subcontracts at every tier.

a. Termination for Convenience (General Provision): The City of Ocala may terminate this contract, in whole or in part, at any time by written notice to the Contractor when it is in the City of Ocala’s best interest. The Contractor shall be paid its costs, including contract close-out costs, and profit on work performed up to the time of termination. The Contractor shall promptly submit its termination claim to City of Ocala to be paid the Contractor. If the Contractor has any property in its possession belonging to City of Ocala, the Contractor will account for the same, and dispose of...
b. Termination for Default [Breach or Cause] (General Provision): If the Contractor does not deliver supplies in accordance with the contract delivery schedule, or if the contract is for services, the Contractor fails to perform in the manner called for in the contract, or if the Contractor fails to comply with any other provisions of the contract, the City of Ocala may terminate this contract for default. Termination shall be effected by serving a Notice of Termination on the Contractor setting forth the manner in which the Contractor is in default. The Contractor will be paid only the contract price for supplies delivered and accepted, or services performed in accordance with the manner of performance set forth in the contract. If it is later determined by the City of Ocala that the Contractor had an excusable reason for not performing, such as a strike, fire, or flood, events which are not the fault of or are beyond the control of the Contractor, the City of Ocala, after setting up a new delivery of performance schedule, may allow the Contractor to continue work, or treat the termination as a Termination for Convenience.

c. Opportunity to Cure (General Provision): The City of Ocala, in its sole discretion may, in the case of a termination for breach or default, allow the Contractor [an appropriately short period of time] in which to cure the defect. In such case, the Notice of Termination will state the time period in which cure is permitted and other appropriate conditions. If Contractor fails to remedy to City of Ocala’s satisfaction the breach or default of any of the terms, covenants, or conditions of this Contract within [10 days] after receipt by Contractor of written notice from City of Ocala setting forth the nature of said breach or default, City of Ocala shall have the right to terminate the contract without any further obligation to Contractor. Any such termination for default shall not in any way operate to preclude City of Ocala from also pursuing all available remedies against Contractor and its sureties for said breach or default.

d. Waiver of Remedies for any Breach: In the event that City of Ocala elects to waive its remedies for any breach by Contractor of any covenant, term or condition of this contract, such waiver by City of Ocala shall not limit City of Ocala’s remedies for any succeeding breach of that or of any other covenant, term, or condition of this contract.

e. Termination for Convenience (Professional or Transit Service Contracts): The City of Ocala, by written notice, may terminate this contract, in whole or in part, when it is in the City of Ocala’s interest. If this contract is terminated, the City of Ocala shall be liable only for payment under the payment provisions of this contract for services rendered before the effective date of termination.

f. Termination for Default (Supplies and Service): If the Contractor fails to deliver supplies or to perform the services within the time specified in this contract or any extension, or if the Contractor fails to comply with any other provisions of this contract, the City of Ocala may terminate this contract for default. The City of Ocala shall terminate by delivering to the Contractor a Notice of Termination specifying the nature of the default. The Contractor will only be paid the contract price for supplies delivered and accepted, or services performed in accordance with the manner or performance set forth in this contract. If, after termination for failure to fulfill contract obligations, it is determined that the Contractor was not in default, the rights and obligations of the parties shall be the same as if the termination had been issued for the convenience of the City of Ocala.

g. Termination for Default (Transportation Services): If the Contractor fails to pick up the commodities or to perform the services, including delivery services, within the time specified in this contract or any extension, or if the Contractor fails to comply with any other provisions of this contract, the City of Ocala may terminate this contract for default. The City of Ocala shall terminate by delivering to the Contractor a Notice of Termination specifying the nature of the default. The Contractor will only be paid the contract price for services performed in accordance with the manner of performance set forth in this contract. If this contract is terminated while the Contractor has possession of City of Ocala goods, the Contractor shall, upon direction of the City of Ocala, protect and preserve the goods until surrendered to the City of Ocala or its agent. The Contractor and City of Ocala shall agree on payment for the preservation and protection of goods. Failure to agree on an amount will be resolved under the Dispute clause. If, after termination for failure to fulfill contract obligations, it is determined that the Contractor was not in default, the rights and obligations of the parties shall be the same as if the termination had been issued for the convenience of the City of Ocala.

h. Termination for Convenience or Default (Architect and Engineering): City of Ocala may terminate this contract in whole or in part, for City of Ocala’s convenience or because of the failure of the Contractor to fulfill the contract obligations. The City of Ocala shall terminate by delivering to the Contractor a Notice of Termination specifying the nature, extent, and effective date of the termination. Upon receipt of the notice, the Contractor shall (1) immediately discontinue all services affected (unless the notice directs otherwise), and (2) deliver to the Contracting Officer all data, drawings, specifications, reports, estimates, summaries, and other
information and materials accumulated in performing this contract, whether completed or in process. If the termination is for the convenience of City of Ocala, the Contracting Officer shall make an equitable adjustment in the contract price but shall allow no anticipated profit on unperformed services. If the termination is for failure of the Contractor to fulfill the contract obligations, the City of Ocala may complete the work by contract or otherwise and the Contractor shall be liable for any additional cost incurred by the Recipient. If, after termination for failure to fulfill contract obligations, it is determined that the Contractor was not in default, the rights and obligations of the parties shall be the same as if the termination had been issued for the convenience of the Recipient.

i. Termination for Default (Construction): If the Contractor refuses or fails to prosecute the work or any separable part, with the diligence that will ensure its completion within the time specified in this contract or any extension or fails to complete the work within this time, or if the Contractor fails to comply with any other provision of this contract, City of Ocala may terminate this contract for default. The City of Ocala shall terminate by delivering to the Contractor a Notice of Termination specifying the nature of the default. In this event, the City of Ocala may take over the work and compete it by contract or otherwise, and may take possession of and use any materials, appliances, and plant on the work site necessary for completing the work. The Contractor and its sureties shall be liable for any damage to the City of Ocala resulting from the Contractor’s refusal or failure to complete the work within specified time, whether or not the Contractor’s right to proceed with the work is terminated. This liability includes any increased costs incurred by the City of Ocala in completing the work. The Contractor’s right to proceed shall not be terminated nor shall the Contractor be charged with damages under this clause if: 1. The delay in completing the work arises from unforeseeable causes beyond the control and without the fault or negligence of the Contractor. Examples of such causes include: acts of God, acts of City of Ocala, acts of another contractor in the performance of a contract with City of Ocala, epidemics, quarantine restrictions, strikes, freight embargoes; and 2. The Contractor, within [10] days from the beginning of any delay, notifies City of Ocala in writing of the causes of delay. If, in the judgment of City of Ocala, the delay is excusable, the time for completing the work shall be extended. The judgment of City of Ocala shall be final and conclusive for the parties, but subject to appeal under the Disputes clause(s) of this contract. If, after termination of the Contractor’s right to proceed, it is determined that the Contractor was not in default, or that the delay was excusable, the rights and obligations of the parties will be the same as if the termination had been issued for the convenience of City of Ocala.

j. Termination for Convenience or Default (Architect and Engineering): The City of Ocala may terminate this contract in whole or in part, for the convenience of City of Ocala or because of the failure of the Contractor to fulfill the contract obligations. The City of Ocala shall terminate by delivering to the Contractor a Notice of Termination specifying the nature, extent, and effective date of the termination. Upon receipt of the notice, the Contractor shall (1) immediately discontinue all services affected (unless the notice directs otherwise), and (2) deliver to the City of Ocala’s Contracting Officer all data, drawings, specifications, reports, estimates, summaries, and other information and materials accumulated in performing this contract, whether completed or in process. City of Ocala has a royalty-free, nonexclusive, and irrevocable license to reproduce, publish or otherwise use, all such data, drawings, specifications, reports, estimates, summaries, and other information and materials. If the termination is for the convenience of the City of Ocala, the City of Ocala’s Contracting Officer shall make an equitable adjustment in the contract price but shall allow no anticipated profit on unperformed services. If the termination is for failure of the Contractor to fulfill the contract obligations, the City of Ocala may complete the work by contract or otherwise and the Contractor shall be liable for any additional cost incurred by the City of Ocala. If, after termination for failure to fulfill contract obligations, it is determined that the Contractor was not in default, the rights and obligations of the parties shall be the same as if the termination had been issued for the convenience of City of Ocala.

k. Termination for Convenience of Default (Cost-Type Contracts): The City of Ocala may terminate this contract, or any portion of it, by serving a Notice of Termination on the Contractor. The notice shall state whether the termination is for convenience of City of Ocala or for the default of the Contractor. If the termination is for default, the notice shall state the manner in which the Contractor has failed to perform the requirements of the contract. The Contractor shall account for any property in its possession paid for from funds received from the City of Ocala, or property supplied to the Contractor by the City of Ocala. If the termination is for default, the City of Ocala may fix the fee, if the contract provides for a fee, to be paid the Contractor in proportion to the value, if any, of work performed up to the time of termination. The Contractor shall promptly submit its termination claim to the City of Ocala and the parties shall negotiate the termination settlement to be paid the Contractor. If the termination is for the convenience of City of Ocala, the Contractor shall be paid its contract close-out costs, and a fee, if the contract provided for...
payment of a fee, in proportion to the work performed up to the time of termination. If, after serving a Notice of Termination for Default, the City of Ocala determines that the Contractor has an excusable reason for not performing, the City of Ocala, after setting up a new work schedule, may allow the Contractor to continue work, or treat the termination as a Termination for Convenience.

**GOVERNMENT-WIDE DEBARMENT AND SUSPENSION:**


A contract award (of any tier) in an amount expected to equal or exceed $25,000 or a contract award at any tier for a federally required audit (irrespective of the contract amount) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 C.F.R. part 180.

These requirements extend to all third party contractors and their contracts at every tier and sub-recipients and their subcontracts at every tier.

**Debarment, Suspension, Ineligibility and Voluntary Exclusion:**


These provisions apply to each contract at any tier of $25,000 or more, and to each contract at any tier for a federally required audit (irrespective of the contract amount), and to each contract at any tier that must be approved by an FTA official irrespective of the contract amount. As such, the Contractor shall verify that its principals, affiliates, and subcontractors are eligible to participate in this federally funded contract and are not presently declared by any Federal department or agency to be:

a) Debarred from participation in any federally assisted Award;
b) Suspended from participation in any federally assisted Award;
c) Proposed for debarment from participation in any federally assisted Award;
d) Declared ineligible to participate in any federally assisted Award;
e) Voluntarily excluded from participation in any federally assisted Award; or
f) Disqualified from participation in any federally assisted Award.

By signing and submitting its bid or proposal, the bidder or proposer certifies as follows:

The certification in this clause is a material representation of fact relied upon by the City of Ocala. If it is later determined by the City of Ocala that the bidder or proposer knowingly rendered an erroneous certification, in addition to remedies available to the City of Ocala, the Federal Government may pursue available remedies, including but not limited to suspension and/or debarment. The bidder or proposer agrees to comply with the requirements of 2 C.F.R. part 180, subpart C, as supplemented by 2 C.F.R. part 1200, while this offer is valid and throughout the period of any contract that may arise from this offer. The bidder or proposer further agrees to include a provision requiring such compliance in its lower tier covered transactions.

**CIVIL RIGHTS LAWS AND REGULATIONS AND REQUIREMENTS:**

The following Federal Civil Rights laws and regulations apply to all contracts. The Civil Rights requirements flow down to all third party contractors and their contracts at every tier.

**Civil Rights and Equal Opportunity:** The City of Ocala is an Equal Opportunity Employer. As such, the City of Ocala agrees to comply with all applicable Federal civil rights laws and implementing regulations. Apart from inconsistent requirements imposed by Federal laws or regulations, the City of Ocala agrees to comply with the requirements of 49 U.S.C. § 5323(h) (3) by not using any Federal assistance awarded by FTA to support procurements using exclusionary or discriminatory specifications.

Under this Agreement, the Contractor shall at all times comply with the following requirements and shall include these requirements in each subcontract entered into as part thereof.

1. **Nondiscrimination.** In accordance with Federal transit law at 49 U.S.C. § 5332, the Contractor agrees that it will not discriminate against any employee or applicant for employment because of race, color, religion, national origin, sex, disability, or age. In addition, the Contractor agrees to comply with applicable Federal implementing regulations and other implementing requirements FTA may issue.

2. **Race, Color, Religion, National Origin, Sex.** In accordance with Title VII of the Civil Rights Act, as amended, 42 U.S.C. § 2000e et seq., and Federal transit laws at 49 U.S.C. § 5332, the Contractor agrees to comply with all applicable equal employment opportunity requirements of
U.S. Department of Labor (U.S. DOL) regulations, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity Department of Labor," 41 C.F.R. chapter 60, and Executive Order No. 11246, "Equal Employment Opportunity in Federal Employment," September 24, 1965, 42 U.S.C. § 2000e note, as amended by any later Executive Order that amends or supersedes it, referenced in 42 U.S.C. § 2000e note. The Contractor agrees to take affirmative action to ensure that applicants are employed, and that employees are treated during employment, without regard to their race, color, religion, national origin, or sex (including sexual orientation and gender identity). Such action shall include, but not be limited to, the following: employment, promotion, demotion or transfer, recruitment or recruitment advertising, layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. In addition, the Contractor agrees to comply with any implementing requirements FTA may issue.


RESOLUTION OF BREACHES AND DISPUTES:
49 CFR Part 18, FTA Circular 4220.1E

All contracts in excess of $100,000 shall contain provisions or conditions which will allow for administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as may be appropriate. This may include provisions for bonding, penalties for late or inadequate performance, retained earnings, liquidated damages or other appropriate measures.

Disputes - Disputes arising in the performance of this Contract which are not resolved by agreement of the parties shall be decided in writing by the authorized representative of City of Ocala. This decision shall be final and conclusive unless within [ten (10)] days from the date of receipt of its copy, the Contractor mails or otherwise furnishes a written appeal to the City of Ocala Project Manager. In connection with any such appeal, the Contractor shall be afforded an opportunity to be heard and to offer evidence in support of its position. The decision of the City of Ocala Project Manager shall be binding upon the Contractor and the Contractor shall abide by the decision.

Performance During Dispute - Unless otherwise directed by City of Ocala, the Contractor shall continue performance under this Contract while matters in dispute are being resolved.

Claims for Damages - Should either party to the Contract suffer injury or damage to person or property because of any act or omission of the party or of any of his employees, agents or others for whose acts he is legally liable, a claim for damages therefore shall be made in writing to such other party within a reasonable time after the first observance of such injury of damage.

Remedies - Unless this contract provides otherwise, all claims, counterclaims, disputes and other matters in question between the City of Ocala and the Contractor arising out of or relating to this agreement or its breach will be decided by arbitration if the parties mutually agree, or in a court of competent jurisdiction within the State of Florida, in which City of Ocala is located.

Rights and Remedies - The duties and obligations imposed by the Contract Documents and the rights and remedies available thereunder shall be in addition to and not a limitation of any duties, obligations, rights and remedies otherwise imposed or available by law. No action or failure to act by City of Ocala or Contractor shall constitute a waiver of any right or duty afforded any of them under the Contract, nor shall any such action or failure to act constitute an approval of or acquiescence in any breach thereunder, except as may be specifically agreed in writing.

PUBLIC TRANSPORTATION EMPLOYEE PROTECTIVE ARRANGEMENTS:
49 U.S.C. § 5333(b) ("13(c)") 29 C.F.R. part 215

The Public Transportation Employee Protective Arrangements apply to each contract for
Transit operations performed by employees of a Contractor recognized by FTA to be a transit operator.

The employee protective arrangements clause flows down to all third party contractors and their contracts at every tier.

The Contractor agrees to comply with the following employee protective arrangements of 49 U.S.C. § 5333(b):

1. U.S. DOL Certification. Under this Contract or any Amendments thereto that involve public transportation operations that are supported with federal assistance, a certification issued by U.S. DOL is a condition of the Contract.

2. Special Warranty. When the Contract involves public transportation operations and is supported with federal assistance appropriated or made available for 49 U.S.C. § 5311, U.S. DOL will provide a Special Warranty for its Award, including its Award of federal assistance under the Tribal Transit Program. The U.S. DOL Special Warranty is a condition of the Contract.

3. Special Arrangements. The conditions of 49 U.S.C. § 5333(b) do not apply to Contractors providing public transportation operations pursuant to 49 U.S.C. § 5310. FTA reserves the right to make case-by-case determinations of the applicability of 49 U.S.C. § 5333(b) for all transfers of funding authorized under title 23, United States Code (flex funds), and make other exceptions as it deems appropriate, and, in those instances, any special arrangements required by FTA will be incorporated herein as required.

DISADVANTAGED BUSINESS ENTERPRISE (DBE) REQUIREMENTS:
49 CFR Part 26

The Disadvantaged Business Enterprise (DBE) program applies to all prime contracts (excluding transit vehicle purchases).

The DBE contracting requirements flow down to all third party contractors and their contracts at every tier.

Contractor agrees to ensure that disadvantaged business enterprises as defined in 49 CFR Part 26 have the maximum opportunity to participate in the performance of contracts and subcontracts under this solicitation. In this regard, contractors shall take all necessary and reasonable steps in accordance with 49 CFR Part 26 to ensure that disadvantaged business enterprises have the maximum opportunity to compete for contracts, when applicable.

Contractor shall not discriminate on the basis of race, creed color, national origin, age, or sex in the award and performance of contracts.

INCORPORATION OF FEDERAL TRANSIT ADMINISTRATION (FTA) TERMS:
FTA Circular 4220.1E

The incorporation of FTA terms applies to all contracts.

Incorporation of Federal Transit Administration (FTA) Terms - The preceding provisions include, in part, certain Standard Terms and Conditions required by DOT, whether or not expressly set forth in the preceding contract provisions. All contractual provisions required by DOT, as set forth in FTA Circular 4220.1E (or current version, which prevails) are hereby incorporated by reference. Anything to the contrary herein notwithstanding, all FTA mandated terms shall be deemed to control in the event of a conflict with other provisions contained in this Agreement. The Contractor shall not perform any act, fail to perform any act, or refuse to comply with any City of Ocala requests which would cause City of Ocala to be in violation of the FTA terms and conditions.

ACCESS FOR INDIVIDUALS WITH DISABILITIES:
Contractor agrees to comply with 49 U.S.C. § 5301(d), which acknowledges that elderly individuals and individuals with disabilities have the same right as other individuals to use public transportation, and that special efforts must be made to plan and assure that they do have similar access. Contractor also agrees to comply with all applicable provisions of Section 504 of the Rehabilitation Act of 1973, as amended, 29 U.S.C. § 794, which prohibits discrimination on the basis of disability in the administration of programs or activities receiving Federal financial assistance; with the Americans with Disabilities Act of 1990 (ADA), as amended, 42 U.S.C. §§ 12101, et seq., which requires that accessible facilities and services be made available to individuals with disabilities; with the Architectural Barriers Act of 1968, as amended, 42 U.S.C. §§ 4151, et seq., which requires that buildings and public accommodations be accessible to individuals with disabilities; and with other laws and amendments thereto pertaining to access for individuals with disabilities that may be applicable. In addition, Contractor agrees to comply with applicable implementing Federal regulations and any later amendments thereto, and agrees to follow applicable Federal implementing directives. Among these regulations and directives are:
a. U.S. DOT regulations, "Transportation Services for Individuals with Disabilities (ADA)," 49 C.F.R. Part 37;
j. FTA regulations, "Transportation for Elderly and Handicapped Persons," 49 C.F.R. Part 609; and
k. Federal civil rights and nondiscrimination directives implementing those Federal laws and regulations, except to the extent the Federal Government determines otherwise in writing.

DRUG AND ALCOHOL TESTING:


The Drug and Alcohol testing provisions apply to Operational Service Contracts.

Drug and Alcohol Testing Option 1 -
The contractor agrees to: (a) participate in (grantee's or recipient's) drug and alcohol program established in compliance with 49 CFR 653 and 654.

Drug and Alcohol Testing Option 2-
The contractor agrees to establish and implement a drug and alcohol testing program that complies with 49 CFR Parts 653 and 654, produce any documentation necessary to establish its compliance with Parts 653 and 654, and permit any authorized representative of the United States Department of Transportation or its operating administrations, the State Oversight Agency of (name of State), or the (insert name of grantee), to inspect the facilities and records associated with the implementation of the drug and alcohol testing program as required under 49 CFR Parts 653 and 654 and review the testing process. The contractor agrees further to certify annually its compliance with Parts 653 and 654 before (insert date) and to submit the Management Information System (MIS) reports before (insert date before March 15) to (insert title and address of person responsible for receiving information). To certify compliance the contractor shall use the "Substance Abuse Certifications" in the "Annual List of Certifications and Assurances for Federal Transit Administration Grants and Cooperative Agreements," which is published annually in the Federal Register.

Drug and Alcohol Testing Option 3-
The contractor agrees to establish and implement a drug and alcohol testing program that complies with 49 CFR Parts 653 and 654, produce any documentation necessary to establish its compliance with Parts 653 and 654, and permit any authorized representative of the United States Department of Transportation or its operating administrations, the State Oversight Agency of (name of State), or the (insert name of grantee), to inspect the facilities and records associated with the implementation of the drug and alcohol testing program as required under 49 CFR Parts 653 and 654 before (insert date) and to submit the Management Information System (MIS) reports before (insert date before March 15) to (insert title and address of person responsible for receiving information). To certify compliance the contractor shall use the "Substance Abuse Certifications" in the "Annual List of Certifications and Assurances for Federal Transit Administration Grants and Cooperative Agreements," which is published annually in the Federal Register. The Contractor agrees further to [Select a, b, or c] (a) submit before (insert date or upon request) a copy of the Policy Statement developed to implement its drug and alcohol testing program; OR (b) adopt (insert title of the Policy Statement the recipient wishes the contractor to use) as its policy statement as required under 49 CFR 653 and 654; OR (c) submit for review and approval before (insert date or upon request) a copy of its Policy Statement developed to implement its drug and alcohol testing program. In addition, the contractor agrees to: (to be determined by the recipient, but may address areas such as: the selection of the certified laboratory, substance abuse professional, or Medical Review Officer, or the use of a consortium).
RECYCLED PRODUCTS:

These requirements extend to all third party contractors and their contracts at every tier and sub-recipients and their subcontracts at every tier where the value of an EPA designated item exceeds $10,000.

Recovered Materials:
The Contractor agrees to provide a preference for those products and services that conserve natural resources, protect the environment, and are energy efficient by complying with and facilitating compliance with Section 6002 of the Resource Conservation and Recovery Act, as amended, 42 U.S.C. § 6962, and U.S. Environmental Protection Agency (U.S. EPA), "Comprehensive Procurement Guideline for Products Containing Recovered Materials," 40 C.F.R. part 247.

AUDIT AND INSPECTION OF RECORDS:

The contractor shall permit the authorized representatives of the U.S. Department of Transportation and of the Comptroller General of the United States to inspect and audit all data and records of the contractor relating to its performance and its subcontracts under this contract with which federal funds are used from the date of the contract through and until the expiration of three years after completion of the contract. This section excludes the inspection data and records required in Part III: Quality Assurance Provisions. The inspection and audit provided in this section does not include an audit of the manufacturer's cost and/or profit, with the execution of single bid or sole source situations.

BUS TESTING:
49 U.S.C. § 5318(e), 49 C.F.R. part 665

The Bus Testing requirements pertain only to the purchase or lease of any new bus model, or any bus model with a major change in configuration or components to be acquired or leased with funds obligated by FTA. Recipients are responsible for determining whether a vehicle to be acquired requires full or partial testing or has already satisfied the bus testing requirements by achieving a passing test score in accordance with 49 C.F.R. part 665. Recipients must certify compliance with FTA's bus testing requirements in all grant applications for FTA funding for bus procurements.

The Contractor [Manufacturer] agrees to comply with the Bus Testing requirements under 49 U.S.C. 5318(e) and FTA's implementing regulation at 49 C.F.R. part 665 to ensure that the requisite testing is performed for all new bus models or any bus model with a major change in configuration or components, and that the bus model has achieved a passing score. Upon completion of the testing, the contractor shall obtain a copy of the bus testing reports from the operator of the testing facility and make that report(s) publicly available prior to final acceptance of the first vehicle by the recipient.

PROMPT PAYMENT:
49 CFR 26.29

Monthly actual payment reporting requirements for prime contractors and consultants are based on prompt payment rules and laws. The same holds true for return of retainage after the sub-contractor has completed its work, not when the overall project is finished. Florida Law requires timely payment for both construction and non-construction services. Generally, invoices for construction contracts must be paid within 25 days of receipt. Invoices for consultant contracts are payable per the contract terms, but shall not exceed federal regulations in 49 CFR 26.29 that requires payment of all subcontractors for satisfactory performance within thirty (30) days of payment to the Prime.

VETERANS EMPLOYMENT:
FTA Circular- 4220.1F - Chapter IV, Part 2, c.(1)

Recipients and subrecipients of Federal financial assistance under this contract shall ensure that contractors working on a capital project funded using such assistance give a hiring preference, to the extent practicable, to veterans (as defined in section 2108 of title 5) who have the requisite skills and abilities to perform the construction work required under the contract. This subsection shall not be understood, construed or enforced in any manner that would require an employer to give a preference to any veteran over any equally qualified applicant who is a member of any racial or ethnic minority, female, an individual with a disability, or a former employee.

CONTRACT WORK HOURS AND SAFETY STANDARDS:

The Contract Work Hours and Safety Standards Act apply to all FTA funded contracts in excess of $100,000 that involve the employment of mechanics or laborers. These requirements extend to all third party contractors and their contracts at every tier and sub-recipients and their subcontracts at every tier.

Contract Work Hours and Safety Standards:
For all contracts in excess of $100,000 that involve the employment of mechanics or laborers, the Contractor shall comply with the Contract Work Hours and Safety Standards Act (40 U.S.C. §§ 3701-3708), as supplemented by the DOL regulations at 29 C.F.R. part 5. Under 40
U.S.C. § 3702 of the Act, the Contractor shall compute the wages of every mechanic and laborer, including watchmen and guards, on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. § 3704 are applicable to construction work and provide that no laborer or mechanic be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchase of supplies or materials or articles ordinarily available on the open market, or to contracts for transportation or transmission of intelligence.

In the event of any violation of the clause set forth herein, the Contractor and any subcontractor responsible therefor shall be liable for the unpaid wages. In addition, the Contractor and subcontractor shall be liable to the United States (in the case of work done under contract for the District of Columbia or a territory, to such District or to such territory), for liquidated damages. Such liquidated damages shall be computed with respect to each individual laborer or mechanic, including watchmen and guards, employed in violation of this clause in the sum of $10 for each calendar day on which such individual was required or permitted to work in excess of the standard workweek of forty hours without payment of the overtime wages required by this clause.

The FTA shall upon its own action or upon written request of an authorized representative of the Department of Labor withhold or cause to be withheld, from any moneys payable on account of work performed by the Contractor or subcontractor under any such contract or any other Federal contract with the same prime Contractor, or any other federally-assisted contract subject to the Contract Work Hours and Safety Standards Act, which is held by the same prime Contractor, such sums as may be determined to be necessary to satisfy any liabilities of such Contractor or subcontractor for unpaid wages and liquidated damages as provided in this section.

The Contractor or subcontractor shall insert in any subcontracts the clauses set forth in this section and also a clause requiring the subcontractors to include these clauses in any lower tier subcontracts. The prime Contractor shall be responsible for compliance by any subcontractor or lower tier subcontractor with the clauses set forth in this agreement.

**Contract Work Hours and Safety Standards for Awards Not Involving Construction:**


The Contractor shall maintain payrolls and basic payroll records during the course of the work and shall preserve them for a period of three (3) years from the completion of the contract for all laborers and mechanics, including guards and watchmen, working on the contract. Such records shall contain the name and address of each such employee, social security number, correct classifications, hourly rates of wages paid, daily and weekly number of hours worked, deductions made, and actual wages paid.

Such records maintained under this paragraph shall be made available by the Contractor for inspection, copying, or transcription by authorized representatives of the FTA and the Department of Labor, and the Contractor will permit such representatives to interview employees during working hours on the job.

The contractor shall require the inclusion of the language of this clause within subcontracts of all tiers.

**DAVIS-BACON ACT AND COPELAND ANTI-KICKBACK ACT:**


The Davis-Bacon Act and the Copeland “Anti-Kickback” Act apply to all prime construction, alteration or repair contracts in excess of $2,000. These requirements extend to all third party contractors and their contracts at every tier and sub-recipients and their subcontracts at every tier.

**Prevailing Wage and Anti-Kickback:**

For all prime construction, alteration or repair contracts in excess of $2,000 awarded by FTA, the Contractor shall comply with the Davis-Bacon Act and the Copeland “Anti-Kickback” Act. Under 49 U.S.C. § 5333(a), prevailing wage protections apply to laborers and mechanics.

In accordance with the statute, the Contractor shall pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination* made by the Secretary of Labor. In addition, the Contractor agrees to pay wages not less than once a week. The Contractor shall also comply with the Copeland “Anti-Kickback” Act (40 U.S.C. § 3145), as supplemented by DOL regulations at 29 C.F.R. part 3, “Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in part by Loans or Grants from the United States.” The Contractor is prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled.

* Please refer to the prevailing wage determination in the solicitation.

SEISMIC SAFETY:
42 U.S.C. 7701 et seq., 49 C.F.R. part 41, Executive Order (E.O.) 12699

The Seismic Safety requirements apply only to contracts for the construction of new buildings or additions to existing buildings. The Seismic Safety requirements flow down from FTA recipients and sub-recipients to first tier contractors to assure compliance with the applicable building standards for Seismic Safety, including the work performed by all subcontractors.

The contractor agrees that any new building or addition to an existing building will be designed and constructed in accordance with the standards for Seismic Safety required in Department of Transportation (DOT) Seismic Safety Regulations 49 C.F.R. part 41 and will certify to compliance to the extent required by the regulation. The contractor also agrees to ensure that all work performed under this contract, including work performed by a subcontractor, is in compliance with the standards required by the Seismic Safety regulations and the certification of compliance issued on the project.

EMPLOYEE DISHONESTY/FIDELITY BOND, INSIDE MONEY AND SECURITIES COVERAGE:
Vendor shall obtain, at Vendor's expense, and keep in effect during the term of the contract, Employee Dishonesty, Third Party Fidelity Bond and Inside Money and Securities coverage for City-owned property in the care, custody, or control of the vendor. Coverage limits shall not be less than $1,000,000. The policy shall include as loss payee City of Ocala.

PERFORMANCE BOND:
The successful Bidder shall furnish to the Owner a Performance Bond satisfactory to the City of Ocala. A bond in an amount not less than the Total Bid Price will be required of the successful Bidder to guarantee that they will deliver a completed project under their contract in strict accordance with the Contract Documents.

CONTRACT LENGTH:
The term of any resulting contract will be for 3 year(s).

CONTRACT RENEWAL:
The resulting contract may be renewed for up to 2 times, with each renewal a 3 year term with the written consent of both parties.

SOLICITATION DOCUMENTS:
The City of Ocala (City) has no responsibility for the accuracy, completeness or sufficiency of any bid documents obtained from any source other than the official City links below:

Bid Ocala: http://www.bidocala.com
ProRFx Florida: http://florida.prorfx.com/

Obtaining these documents from any other source(s) may result in obtaining incomplete and inaccurate information. Obtaining these documents from any source other than directly from the source listed herein may also result in failure to receive any addenda, corrections, or other revisions to these documents that may be issued.

ADA NEEDS:
Please call the procurement professional shown on this listing forty-eight (48) hours in advance so arrangements can be made if reasonable accommodations are needed for you to participate in any meeting.

CLARIFICATIONS AND CORRECTIONS:
1.6. Electronic Bid Response

ELECTRONIC BID RESPONSE REQUIRED:

All bids/proposals MUST be electronically submitted by or before the due date under the appropriate solicitation/listing accessed online at: www.bidocala.com or www.prorfx.com
1.7.1. VEHICLE REVENUE PER HOUR PRICE

Item 1 of 1

Qty 31500
Unit of Measure HOUR
Type of Product PER REVENUE HOUR PRICE
MFG Name ----
MFG Part No ----
Description of what is needed Proposed rate per revenue hour
Your Bid (Unit Price in $) $58.50

2. RFP Response Documents

*2.1. Upload RFP Response HERE

Upload your company's complete proposal response and all supporting documents HERE.

[17-18 Master...] (PDF, 25.0 KB)
[RFp_Response...] (PDF, 917.6 KB)

Max. File Size you can upload is: 50MB. *.exe files will not be accepted

*2.2. Exhibit B- Cost Proposal Form

Upload your company's completed Exhibit B- Cost Proposal Form HERE

[Exhibit B C...] (PDF, 130.9 KB)
[Exhibit B C...] (PDF, 77.0 KB)
[Exhibit B C...] (PDF, 76.8 KB)

Max. File Size you can upload is: 50MB. *.exe files will not be accepted
City of Ocala

March 2, 2018

Request for Proposals
For
Transit Management Services
for
Ocala’s Suntran Transit System
in
Ocala, FL

Response By

TransitionS
Commute Solutions LLC

Managing Commutes - Bridging Communities
COVER LETTER

March 2, 2018

RE: RFP Transit Management Services for City of Ocala (Suntran Transit System)

Dear City of Ocala Staff and Selection Committee Members,

I extend my personal thanks for allowing Transitions Commute Solutions, LLC the opportunity to bid and potentially operate transit services for the City of Ocala.

We have carefully reviewed the Request for Proposal. In response, we are submitting this along with one (1) original hard paper copy, four (4) copies and one (1) digital copy as requested.

Since October 2012, our team has taken great pride in supporting both the operational goals of the Coastal Regional Commission (CRC), Middle Georgia Regional Commission (MGRC), and Three Rivers Regional Commission (TRRC), Department of Health and Human Services, Federal Transit Administration and Enterprise Holdings by providing call center operations and consulting services to support for their residents and customers. We would look forward to bringing the same high standards for customer service to the Suntran Transit System.

Over the last decade, our staff has supported the management and development of transportation resources throughout the United States. Our success extends beyond operational cost containment measures, but by the dedication our team has for the programs we serve. We strongly believe that we have the ability to provide the City of Ocala the best overall service based on pricing, management approach, Government regulator knowledge, services, marketing/growth, and daily operational requirements. This approach improves transportation programs, reduces expenditures consumed by companies with limited or no paratransit management experience and improves Local, State, and Federal compliance in regards to any style of programs and policies.

We are excited about the potential opportunity to create a partnership where shared values and goals will lead to a successful and well operated program. As an invested partner in your services and community, I, and my Executive staff, are committed to, and will be personally involved in creating programs that best meet the needs of the commuters. If you have any additional questions, or require additional information to assist in the evaluation process, please contact me at (407) 779-5983.

Sincerely,

Justin Rison, CEO
Background and Experience

Transitions understands it is the desire of City of Ocala to obtain the services of a qualified professional transit organization with the demonstrated knowledge, experience, competence, resources, and familiarity with the provision of high quality public/private transit services designed to serve the local population while applying cost containment. As such, Transitions confirms our ability to offer services which support the following requirements of the Transit Management RFP as well as all compliance measure for FTA, DOT, Transportation Disadvantaged and State requirements.

As the current provider of transit services for the Coastal Regional Commission, Coweta County Transit, Department of Health and Human Services, and Three Rivers Regional Commission covering over 20 counties, our goal is to continue to improve the services offered and extend the operational program goals of the City of Ocala. Our current service areas encompass both Urban and Rural DOT environments including Fixed Route, Augmented Fixed Route, Paratransit and Vanpool services. As promised and delivered over the last 8 years, contractors of Transitions have benefited from our consolidated approach to management that has been cost effective for the all of the organizations we serve. If awarded, we will improve all aspects of the transportation offerings within City of Ocala.

Today, we support and manage contractual and non-contractual transportation programs in two states. Our integrated work approach combines the knowledge of industry standard resources with a forensic understanding of fleet management. We exceed customer expectations by ensuring our staff maintains ownership of the programs and awareness of the mission and goals of our customer. Our offer to City of Ocala and its current transportation participants is to provide a program hailed by our current customers as the best price and value for their agency.

Transitions has a high regard for the dedication City of Ocala makes to the Suntran Transit System, and we commend the significant efforts made to ensure quality services are provided to the region. As such, our approach will combine a network of value-added resources demonstrating our respect and commitment.

The Transitions team brings a historical program understanding of the FDOT programming and offers an innovative and customer-centric approach to the commuters of City of Ocala that provides the following features and benefits:

- **Management and Administrative Services** to successfully operate an FDOT and FTA compliant Urban and Rural Transportation Program within City of Ocala for covering all required services hours.

- **Day to Day supervision of the program** to comply with all FTA and FDOT policies including Drug and Alcohol Zero Tolerance Testing Policy and City of Ocala Title VI Plan provisions.

- **Local City based staff will oversee all maintenance and vehicle upkeep standards** to ensure the best efficacy for local match dollars spent.

- **Exemplary customer and vehicle service response times** that will make City of Ocala a more convenient, hassle-free experience for participants. As a true transportation provider, we understand the importance of program reliability to our customers.

- **A strong will to consistently improve transit offerings** to the communities we serve as well as advocating for transportation on a state level with organizations such as FPTA, ACT and APTA.
Founded in 2010 and headquartered in Winter Garden, FL, Transitions Commute Solutions, LLC is an independently owned, woman, veteran and minority owned, self-certified Transportation Disadvantaged small business. Currently employing a team of 159 employees including managers, call center personnel, office staff and drivers, our corporate headquarters manages company-wide operations, financial management, human resources and executive functions based in the Southeast US.

Organizational Chart Attached.

Transitions Commute Solutions is a transportation program management and transit coordination driven organization with a diverse background in Local, State, Federal and Private transportation contracting. Our major business units are Transit, Paratransit and Vanpool/Carshare operations with DOT, FTA, DHHS and private entities, national consultancy for multimodal transportation companies, and call center operations to support the provision and coordination of transportation services.

For over 7 years Transitions has excelled as a provider of coordinated paratransit subscription-based transportation, augmented fixed route transit and call center / dispatch / scheduling / routing services for the Coastal Regional Commission, Middle Georgia Regional Commission, the Department of Health and Human Services and Three Rivers Regional Commission covering over 20 counties and Metropolitan areas within the Southeast United States. Transitions also provides support to the Georgia Housing Authority and NEMT transportation for Southeast Trans. As such, our call center receives and processes calls, emails, electronic trip orders, and routes, coordinates multi-agency trip requests, provides customer service, as well as insurance, compliant resolution and reconcile administrative documentation, creates invoices and provides weekly and monthly usage reports for our customers. This allows our local management team to focus on customer service, contract compliance, and program auditing which provides the industry benchmark for user satisfaction.

We have found that true coordination and cost sharing is one of the most successful components of thriving transit systems. We benchmark with authorities all over the nation to improve our offering and coordination capabilities. Each location requires a unique approach to improve the transportation offerings and our company’s national reach and partnerships offers the best opportunity improve the Suntran Transit’s national recognition.

Contractors who choose Transitions as their provider have found success through reliable management, dedicated drivers, timely routes and services, local convenience, outstanding customer service and superior fleet management program consulting. Our contract stakeholders receive the knowledge, dedication and effort of our entire team - not simply a local manager. As a transportation consultant, we have access to an internal view of many operations around the country, which offers extensive knowledge in best practices that can be customized to suit the diverse needs of each client. As outlined in the below table, our services meet or exceed all operational and managerial requirements listed in the RFP.
Standard Program Requirements | Transitions Meets or Exceeds | Comment
--- | --- | ---
Transit Management Company

<table>
<thead>
<tr>
<th>Requirement</th>
<th>√</th>
<th>No concerns noted.</th>
</tr>
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<tbody>
<tr>
<td>Overall Management of the day to day operation of Suntran Transit.</td>
<td>√</td>
<td>No concerns noted.</td>
</tr>
<tr>
<td>Recruitment, development, training, and employment of all personnel necessary to operate Suntran Transit.</td>
<td>√</td>
<td>No concerns noted.</td>
</tr>
<tr>
<td>Development and Implementation of a business plan to improve cost-recovery and increase ridership.</td>
<td>√</td>
<td>No concerns noted.</td>
</tr>
<tr>
<td>Development and implementation of all necessary operation and maintenance policies and procedures.</td>
<td>√</td>
<td>Will meet or exceed</td>
</tr>
<tr>
<td>Transit planning, marketing, real estate management, equipment and facility utilization and maintenance, security, routes, scheduling, fares, services standards, purchasing, accounting, budgeting, safety and insurance coverage.</td>
<td>√</td>
<td>No concerns noted</td>
</tr>
<tr>
<td>Negotiation and administration of any labor contracts, including 13 © assurances.</td>
<td>√</td>
<td>Will meet all applicable standards.</td>
</tr>
<tr>
<td>Public relations, equipment specifications, grant applications and all other normal managerial functions common to the day to day operation of Suntran Transit, including administration of service contracts.</td>
<td>√</td>
<td>No concerns noted.</td>
</tr>
<tr>
<td>Recommendation and Implementation of service delivery innovations to improve the customer experience and increase overall system efficiencies, including smart phone applications, GIS-based real time information systems and service planning tools.</td>
<td>√</td>
<td>No concerns noted.</td>
</tr>
<tr>
<td>Alignment with the City of Ocala’s long-range planning goals outlined in the Map for Ocala, including incorporation of Priority Investment Areas in future transit planning.</td>
<td>√</td>
<td>No concerns noted.</td>
</tr>
<tr>
<td>Administer Suntran Transit defined benefit program.</td>
<td>√</td>
<td>No concerns noted.</td>
</tr>
</tbody>
</table>

Transitions Commute Solutions has never been in a period of corrective action, nor have we ever had a contract terminated. We have maintained all contracts we have ever been awarded, this is done through a team approach and constant communication to ensure all program goals are being met. Through multiple Triennial Reviews and FTA audits Transitions Commute Solutions has been commended by auditors for our preparedness and thorough documentation, resulting in only non-material findings from recent (the week before) changes in FTA circulars.

**Organization and Key Personnel**

**Proposed General Manager (Full Resume Available Upon Request)**

James Brown: With over 10 years of Private and Public transit experience Mr. Brown has developed a high energy, people first leadership style. Overseeing both Fixed Route and Paratransit services Brown has led a team in excess of 158 employees and 110 vehicles has produced $1 million + savings for transit agencies across the country. He has worked with transit organizations in 6 states and is a proven leader in public transit within the Southeast United States.
James holds a Bachelor’s Degree from the University of Central Florida and numerous leadership awards from Fortune 500 companies from his previous fleet management experience. Brown receives consistent praise from transit professionals all over the country and has produced the benchmark in any operation he oversees.

His skills bring an intuitive ability to define the most efficient and effective method to meet organizational and contractual goals and objectives while leveraging all available resources to position our stakeholders for a positive future.

**Proposed Call Center Manager**

**Shakai Joyner:** As Regional Customer Service and Call Center Manager, Ms. Joyner is responsible for the leadership and management of the Transitions call center and data management team. Her oversight of 1 assistant manager and 13 employees including customer service training and development. Concurrently, Joyner oversees systems utilization, performance statistics, and key performance indicators of the entire center, contract compliance and conflict resolution.

Shakai studied at the University of South Carolina, obtaining a Bachelor’s Degree in Management and currently holds a Master Scheduler certification from RouteMatch. With over a decade of experience providing customer service, 5 in progressive management, Ms. Joyner leads her team supporting 1200 inbound calls a day supporting 20 counties, 145 drivers, and programs totaling $7.5 million in annual revenues. Under the management of Ms. Joyner, Transitions call center exceeds all compliance measures for customer satisfaction, response times, complaint resolution and reporting.

**EXECUTIVE MANAGEMENT**

The support of our Executive Team is within the **fully allocated cost proposed for this contract.** All travel and time associated in creating and supporting the provision of services will not exceed the amount stated in the cost proposal. Transitions is committed to efficient management and will provide these support personnel on an as needed and as requested basis.

**Justin A. Rison:** As the President and Chief Executive Officer, Mr. Rison is responsible for the executive leadership of the company’s national consulting and transportation demand management services. In addition to managing the corporate and strategic goals of the company, Rison focuses on key long-term strategies which include the application and support of federal policies, programs and public / private relationships for paratransit and vanpool systems.

Early in his transportation career, he expanded service operations by developing a private sector business model as the owner/operator of a vanpool fleet management company supporting government agency transit models in seven states. Later, he supported governmental opportunities for a national commuter transportation provider. He has successfully managed staff and resources to expand vanpool growth with Enterprise Rideshare, making him a highly sought after professional in the industry. With expertise in sustainable commute options, supplemental funding sources and innovative solutions to transportation demand management techniques, Rison offers valuable
business and industry management relationship skills to prospective clients and is exceptional in his ability to manage contractually-based public/private partnerships.

**Jimmie Green:** As our Vice President and Chief Administrative Officer, Mr. Green indirectly manages staff and resources in twenty counties, over 90 employees and 80 operational units. With oversight of route construction, vehicle maintenance and staff planning, Jimmie insures efficiencies are made using key Transitions web based applications to safely manage resources. Jimmie will support direct day to day operations by reviewing weekly and monthly administrative functions.

Mr. Green is a retired United States Army veteran and has an additional 15 years managing transit services working for Greyhound. He also managed staff, vehicles operations and equipment for the Savannah Regional Airport making him extremely proficient in fleet management and local geographic knowledge. His background provides key review of fleet and maintenance concerns for our on-location audit team.

**Julie A. Christian:** As the Chief Marketing Officer, Mrs. Christian is responsible for the administrative and marketing leadership of the company’s national consulting and transportation demand management services. In addition to managing the day-to-day marketing and organizational functions, Christian focuses on key operations, which include marketing research, contractual compliance, employee programs, and community outreach and client relationship management.

Christian’s professional experience as a transportation manager for a Fortune 500 Pharmaceutical company, project manager for a national fleet management company and her involvement on the board and multiple committees for non-profit Transportation Management Associations provide her key and unique insight relating to the operational needs of commuters and commute programs.

Mrs. Christian has been recognized by the Association of Commuter Transportation (ACT) as one of the Top 40 Under 40 TDM professionals in the nation.

**Ron Herman:** As the Human Resources Director, Mr. Herman is responsible for the hiring and retention of individuals who meet the high standards associated with Transitions professionals. Mr. Herman facilitates all aspects of employee on boarding, including orientation and training programs, as well as standard human resources functions for all current staff including evaluations, payroll activities and application and enforcement of Transitions policies and procedures.

Herman has an additional 25 years of Human Resource and Auditing experience serving in the United State Federal Government and bring a wealth of knowledge in the realm of Local, State, and Federal employment practices and guidelines. He also administers and supports operational compliance with our Drug and Alcohol program.

**Jeff Beccaris:** As Director of Finance, Mr. Beccaris is responsible for the accounting operations of the company including weekly, monthly, quarterly, annually and ad hoc financial reporting. Further
responsibilities including maintaining standard operating procedures coupled with managing accounting system controls. In addition, he provides accounting recommendations and guidance to management, maintains company funding while supporting development and review.

Jeff graduated from Pennsylvania State University and currently possesses over 15 years of accounting and finance experience.

Transitions Commute Solutions is always interested in maintaining qualified individuals that have been with the program prior to our arrival and are well received by the systems we serve. If any of the current staff fall into that category, at any level, Transitions will make every effort to ensure continued employment for those individuals.

Management Approach

General Approach

Transitions Commute Solutions is a policy driven company that utilizes industry standards to produce a consistent product across all of our business units. Transitions will insure that our services comply with the following minimum pick-up and delivery service requirements which shall be delineated in any applicable transportation service agreements:

- Transitions’ on-time performance is standard practice. Our vehicles will consistently be on time for pick-up and delivery, unless there are extenuating circumstances beyond our control. **A 95% on-time performance will be maintained for all our drivers and trips.**
- Pick-up and delivery window will be performed as requested by CITY. With the exception that consumers are not to be picked up prior to the end of an appointment or activity. Transitions will give notification to the consumer in the event of unavoidable delays.
- Consumers must be on time for appointments unless there are extenuating circumstances beyond the control of Transitions or the driver. Transitions will notify the consumer in the event of unavoidable delays.
- Transitions will ensure that the duration of each consumer’s transport is no more than 45 minutes longer than the average travel time required for direct transport from the consumer’s point of pick up to the consumer’s destination.
- Late arrival by more than 20 minutes will be reported to the dispatcher for the purpose of notifying the consumer of the late arrival. Transitions will advise scheduled riders of alternate pick-up arrangements, as required, when late arrivals will occur within a given route.
- Driver will wait five minutes or as determined by the Suntran after the appointed pick-up time before recognizing passenger as a “no-show”.
- Drivers will support and enforce a no smoking, drinking, or eating policy on a vehicle.
- Driver will assist all passengers on and off loading a given vehicle.
- Transitions will monitor trips to ensure that consumers are picked-up and delivered timely.
Driver will record all data relevant for monthly reporting via written and electronic processes.

Driver will conduct both pre and post trip vehicle inspections and report relevant findings to a supervisor.

**Reconciliation and Routing Software Validation**

Optimized routing, Shiftplanning manpower scheduling, vehicle AVL tracking, and daily route sheets are all reconciled to ensure proper billing of hours, including trip totals and categorization. Company policies promote the most efficient use of time and back-end tracking processes verify that no undue billing occurs.

Transitions staff are experts in all forms of routing software including MAP, Routematch, Avail Tech, Fleetmatics and Remix.

**Driver Eligibility Requirements**

As required, paratransit drivers will adhere to all applicable Federal regulations and policies established by USDOT, FTA and the Suntran regarding drug and alcohol testing for the transit system. Employees shall:

- Submit to pre-employment, random, post-accident, and reasonable suspicion drug testing as ordered by the Suntran. Failure to do so will result in termination of driver.
- Possess a valid driver’s license.
- Support a “zero” tolerance policy on offenses deemed so by the Suntran.
- Be 24 years of age or older.
- All “safety sensitive employees” will receive at least 60 minutes of training on the effects and consequences of prohibited drug use on personal health, safety, and the work environment, and on the signs and symptoms that may indicate prohibited drug use.
- Have no more than two moving violations and/or at-fault accidents in the previous three years and no more than four moving violations and/or at-fault accidents in the previous five years.
- Have no major convictions in the past five years (e.g. driving under the influence of alcohol or drugs, failure to stop and report an accident, driving while license is suspended or revoked, reckless driving, etc.).
- Be licensed for a minimum of five years in the United States.
- Meet and comply with any laws/criteria required by the state.
- Review standard operating procedures relating to use of cell phone. All drivers are prohibited from use of personal cell phone and texting while driving a company vehicle.
- The driver will not be required to have his or her own insurance.

Once employed, Transitions will complete a checklist for successful safety-sensitive employee applications. Approved drivers will be instructed to report any changes in their motor vehicle registration or licensing status that may affect their eligibility as an approved driver. Lastly, Driver Motor Vehicle Record (MVR) will be reviewed annually to ensure that drivers continue to meet the criteria of an approved driver.
Complaint Resolution
Standardized regional phone numbers are processed in the consolidated call center. Because of this system, the call center is generally the first contact point regarding concerns or complaints. The complaint resolution and tracking process is initiated by the call center and immediately logged within our program message board. This process alerts all management and stakeholders instantly through email alerts. Our messaging board system is also used for weather, traffic, and regional awareness alerts keeping all informed of potential concerns. The call center leads the investigation and reporting process regarding complaints. Results are communicated to the operational and executive management team. A formal response will be provided to the City, detailing findings, proposed mitigation, tactics and resolutions techniques. Many steps of Six Sigma are followed to determine the root cause of a given complaint, developing strategies to combat a repeat concern in the future. Companywide, on average, Transitions responds to less than 4 formal complaints a year for over 500,000 performed trips. Transitions prides ourselves on an open and swift communication process which resolves issues before they become active complaints.

Comprehensive Technical Familiarity with the Core Tasks

Over the last eight years, Transitions has proudly operated as a regional and community partner with many transit systems and programs in the southeast including Florida, Georgia, Mississippi, Florida, South Carolina, and Tennessee. We are also extremely proud never been removed from a contract and have been awarded all renewals for programs we operate and support.

Every step of the way, we have created program ownership to reduce expenses and improve customer service for the regions we contract with, including:

- Reduced excessive unrealized work hours and overtime expenses from previous contract holders or community managed programs.
- The correct amount of staff hours relating to performance, greatly reducing employee expenses.
- Instituting a driver and staff “dress code” requiring a staff uniform to improve both the professional appearance of drivers and the customer experience.
- Insuring all drivers are 100% compliant relating to all United States Department of Transportation, Federal Transit Administration, Department of Health and Human Services, training and screening requirements.
- Utilizing on-line staff resource tools for staff schedules, policies and information, fully accessible by transit partners.
- Utilizing on-line maintenance records to provide full transparent accountability to transit partners; reducing maintenance expenses and vehicle down time from previous providers.
- Utilizing on-line incident and management reporting to provide transparency and improved communications with transit partners.
- Creating programs to reduce fuel consumption and 100 percent accountability of all fuel usage expenses; improve vehicle sanitation levels.
- Increasing wages for all staff and creating a diversified management team.
Creating and maintaining on-time and at-fault accident performance standards, which outperformed national benchmarks for all years in service.

In addition to our contracted services, Transitions has served as a vested partner with both our transit partners and the surrounding communities. Over the length of our various contracts, we have supported local communities by:

- Supporting and developing and launch of a regional call center, generating $120,000/year in operational rental income for a local government agency.
- Supporting the Georgia Transit Association (GTA) annual conference, which generated over $100,000 to the local economy for Jekyll Island in 2015 and again for Savannah for 2017.
- Creating an annual “driver day” event for all families and staff that are employed by Transitions in all company regions to recognize the outstanding efforts of their service to the community.
- Supporting local non-profit and community outreach groups which include: Greenbriar Children's Center, VA Outpatient Clinic, Tom D. Austin House, Ronald McDonald House Charities, Wesley Academy of Early Learning, Toys for Tots, One Warm Coat, Pilgrim Baptist Church, Casa Glynn, St. Jude’s Hospital, and the Juvenile Diabetes Research Foundation.
- Creating Transitions’ annual food drive event, “Fill Vans with Cans,” a food drive in which proceeds are distributed to local food pantries.
- Creating Transitions’ event, Lunch Boxes for Learning: Providing lunch boxes and nutritious food provided to low-income children.
- Contributing to the McIntosh County Office of the Sheriff’s Georgia Sheriffs' Youth Homes

Our integrated work approach combines the knowledge of industry standard resources with a forensic understanding of fleet management. In addition, we exceed customer expectations by ensuring all staff maintain ownership and program awareness relating to the mission and goals of our customer including community involvement.

We continuously review our operational systems to improve results, ensure compliance and to extend operational program goals. Our offer to the CITY and its current transportation participants will continue to be a program embraced by our current customers as the best value and price.

We understand and maintain compliance with all measures respective to ADA, EEO, 49 CFR 40, 655, 654, 653, and all applicable Florida administrative codes. Transitions will operate in a manner that supports the goals of the contract and maintains a partnership with the CITY to ensure residents receive service. As such and if awarded, Transitions will respond as requested to any and all requirements, policies, regulations and conditions that may be required by FDOT, CITY and/or member counties and any other applicable federal, state or local entities as needed to provide service under the requirements of the contract.

We will provide best in class customer service through our extensive customer service training programs and consolidated call center. Utilizing the routing software database for scheduling, dispatching and routing services, we will further support effective / efficient routes. Drivers will receive quality training and the most effective routes, providing the best opportunity for success.
each day. By staying current with all federal funding regulations, FAST-ACT guidelines and necessary requirements for drug and alcohol monitoring programs for FTA and USDOT regulations, we ensure program compliance for our company and our partners.

We are an active participant within the Commuter Transportation Association of America (CTAA) the Association for Commuter Transportation (ACT), with our CEO serving as the past Vice President for the Southeast division of ACT (2014-2015) and now serves as an active Georgia Transit Association Board of Directors, Treasurer and Conference Chair, is the GTA Treasurer for 2017-2018 and the GTA Conference Chairman 2014, 2015, 2016 and 2017. All of our executive staff and management staff participate on local public transportation boards within the communities we provide transportation. In addition, we support or serve on workforce development boards, community improvement boards and several not-for-profit foundations as either board members or as a corporate sponsor.

**Budget Management**

Transition’s Management and Finance team are subject matter experts in funds granted through the Federal Transit Administration (FTA), United States Department of Transportation (USDOT), Florida Department of Transportation (FDOT), and all components of the Department of Health and Human Services (DHHS) and can provide best in class funds management for the City of Ocala with the focus on public transit systems.

From our first day of transit operations and consultancy, our company has focused solely on underserved populations and under funded programs where better management of grants and funding streams could vastly improve the quality of life for commuters. The development of grant and fund management is an effort done in concert with all local stakeholders to promote ownership in the program’s success. Transitions maintains proprietary processes and fiscal knowledge which have had great effect on the systems we currently serve and would assist City of Ocala in not only managing current levels, but increasing the efficacy of dollars spent in the region.

With over 60 years of fleet and transit budgeting experience Transitions provides first class budgeting, forecasting and reporting knowledge, specifically for Federal Government, DOT and FTA contracting.

**Revenue Short Fall**

**Funded to Keep Your Program Operational**

As stated with many FTA and USDOT supported programs, a 30-45 day window may occur prior to payment from the date of final monthly invoice. On occasion, this timeframe for payment can exceed 90 days from the point the expense occurred. This delay can negatively impact many transit agencies and small businesses managing paratransit programs. In the process of managing our current programs, Transitions has never shut down services based on delayed payments by FTA USDOT, DHHS, Commissions, or transit authorities. Because we understand the funding constraints placed on transit organizations, we have proactively sourced long term funding options with our lending partner, Aegis Business Solutions.
In addition to our own internal control mechanisms, Transitions reviews methods to increase funding with a strict understanding of the guidelines which manage state and federal funding sources. Transitions’ executive team performs outreach in our regions to solicit purchase of service agreements for transportation, which can aid in local match funding sources.

**Transition**

**Eight Weeks Pre-Conversion**

Transitions and the City will meet to create a program transitional plan. Consideration and preference will be given to existing dedication support staff in the region. In addition, the Department of Labor and local military establishments will be contacted for potential job recruitment activities.

We will establish a priority list and identify key contractual/program differences that need to be communicated to current participants (e.g. changes, details of Transitions program, salary, staffing plan, etc.). By doing this, we will:

- Identify documents that need to be created to communicate changes to participants.
- Identify communication channels to be used to communicate information with participants.
- Establish weekly conference call schedule to determine needs / tasks, update status, etc.

**As well as the following:**

Recruitment meeting will be conducted to determine new drivers and staff to support program. Driver screening will be conduct to meet all program requirements and DOT policies for current employee retention and provide

- Details about Transitions program.
- Contact new hire personnel.
- Driver approval process and deadlines.
- Reporting and training requirements and deadlines.
- Establish training program for new staff.
- Establish office location.
- Establish needs lists relating to City of Ocala / Transitions.

**Four Weeks to One Week Pre-Conversion**

- Driver Training
- Transitions employment training
- Full vehicle inspection is conducted in the presence and with the City. Vehicles concerns are noted and logged.
- Gas card provided (if applicable).
- Maintenance schedule, payment schedule, insurance parameters and vehicle features are reviewed.
- Appropriate local contact points and customer service information is provided to drivers.

**One Week - Post Award:**
• Review routes, staff schedules for program inefficiencies.
• Continue conducting on-site meetings at work with drivers.
• Develop marketing materials and signage specific to the City.
• Address any unexpected issue related to program changes or participant concerns.

**Thirty Days Post-Delivery**
• Review monthly activity to develop action to promote cost reductions in program operations.
• Determine effective measurable goals.
• Create tracking systems to calculate / track measurable goals.
• Incentive offering for drivers to achieve goals.

As this response demonstrates, Transitions possesses the past performance experience, ability, staff management experience, fleet knowledge and ancillary resources to effectively manage the Suntran Transit System. With transit experience in 30 states, we effectively manage Federal, State, private and public commuters programs. Over the last eight years, commuters and communities have turned to Transitions for improved customer service, greater fleet options and value-based pricing models. By developing new markets and replacing outdated business models in both open market systems and with closed contract awards, we continue to find ways to improve the public transit business model. Our customers and contract stakeholders have rewarded us with numerous referrals and praise. When you allow Transitions to manage your commute, we will bridge your communities. For us, this is not just a statement on our logo, but an affirmation of the positive impact well managed transit programs have for a region.

Our goal for the City of Ocala and the Suntran Transit system is fully summarized in our Mission Statement:

To provide holistic, excellence driven, community-focused transportation solutions which empower wellness, employment, education and connectivity through sustainable, affordable, and innovative business practices that improve the quality of life for commuters.

Lastly, while industry growth is good business, our success is not and will not be measured by the expansion of contracts, but by our ability to successfully build positive transit models and programs. We provide our customers with industry leading transportation management experience and the by-product of which is growth. When you entrust your customers with Transitions, our goal is to exceed expectations at all levels of service.
PROPOSERS IDENTIFICATION AND QUALIFICATION INFORMATION FORM

a. Identification of Respondent:
   Name of Organization: Transitions Commute Solutions, LLC
   Business Address: 45 W. Smith St. Winter Garden, FL 34787
   Telephone Number: (800) 865-6302
   Years in Business at this Location: 8

b. Name and Title of Individual to Contact for Further Information:
   James Brown, Chief Operating Officer
   James.Brown@transit4u.com
   (800) 865-6302 x4

c. Legal Status of Organization:
   Limited Liability Company (LLC)

d. Has Respondent or any Officer or Partner of Respondent failed to complete a contract?
   NO

e. Location of central office that will provide overall administration and management of the project:
   45 W. Smith St. Winter Garden, FL 34787

f. Is any litigation pending against respondent or any officer or partner of respondent?
   NO
As a private company, Transitions is supported by Aegis Business Credit, a Florida based lending firm. Transitions is a financially strong company and prepared to meet all obligations of the City of Ocala for the term of the contract.

A letter of fiscal stability from Aegis is provided below to ensure security in the provision of transportation services for City of Ocala.

Please see following page for corresponding documentation.
February 28, 2018

Reference: Transitions Commute Solutions, LLC
City of Ocala, Florida

On behalf of our client, Transitions Commute Solutions, LLC ("Transitions"), I am writing to confirm that Aegis Business Credit has provided Transitions with a revolving credit facility with a maximum amount in the low seven figures. This facility provides funding for working capital. Aegis is a finance company, which provides working capital solutions to a variety of clients.

Transitions has been a client of Aegis for over five years, is considered to be in good standing with us and may access funds in accordance with the legal documentation governing the facility held by Aegis.

Best Regards,

AEGIS BUSINESS CREDIT, LLC

Barbara Wilhelm
Chief Operations Officer
ATTACHMENT 2

Organizational Chart

Please see following page for corresponding documentation.
### REFERENCES

**Coastal Regional Commission**

<table>
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<tr>
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<tr>
<td>Don Masisak</td>
<td>Transportation Director</td>
<td>1181 Coastal Dr. SW</td>
<td>Darien</td>
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<td>31305</td>
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**Three Rivers Regional Commission**

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<tr>
<td>Robert Hiett</td>
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<td>120 N. Hill St.</td>
<td>Griffin</td>
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**Department of Health and Human Services**

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<tr>
<td>Linda Sisco</td>
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**CERTIFICATE OF LIABILITY INSURANCE**

**THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFER NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.**

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

**PRODUCER**
Sovereign Risk Solutions, LLC  
1640 Powers Ferry Road SE, Bldg 28  
Marietta, GA 30067

**CONTACT NAME:**  
**PHONE:** (678) 996-3400  
**FAX:** (678) 996-3401  
**E-MAIL ADDRESS:**

**INSURER(S) AFFORDING COVERAGE**  
**NAIC #**

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**CERTIFICATE HOLDER**

**CANCELLATION**

**EVIDENCE OF INSURANCE FOR REFERENCE**

**AUTHORIZED REPRESENTATIVE**

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**COVERAGES**

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**WORKERS’ COMPENSATION AND EMPLOYERS’ LIABILITY**

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**DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)**

**THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.**
Request for Taxpayer Identification Number and Certification

Name (as shown on your income tax return)

Business name, if different from above

Print or type on page 2.

Check appropriate box: □ Individual/Sole proprietor □ Corporation □ Partnership

Limited liability company. Enter the tax classification (D disregarded entity, C corporation, P partnership) C... □ Exempt payee

Address (number, street, and apt. or suite no.)

Box 710870

City, state, and zip code

Winter Garden, FL 34787

List account number(s) here (optional)

Requester’s name and address (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on Line 1 to avoid backup withholding. For individuals, this is your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see How to get a TIN on page 3.

Note. If the account is in more than one name, see the chart on page 4 for guidelines on whose number to enter.

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and
3. I am a U.S. citizen or other U.S. person (defined below).

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the Certification, but you must provide your correct TIN. See the instructions on page 4.

Sign Here

Signature of U.S. person ▲

Date ▲ 1/31/17

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Purpose of Form

A person who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) to report, for example, income paid to you, real estate transactions, mortgage interest you paid, acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA.

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN to the person requesting it (the requester) and, when applicable, to:

1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
2. Certify that you are not subject to backup withholding, or
3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income.

Note. If a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

Definition of a U.S. person. For federal tax purposes, you are considered a U.S. person if you are:

- An individual who is a U.S. citizen or U.S. resident alien,
- A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States,
- An estate (other than a foreign estate), or
- A domestic trust (as defined in Regulations section 301.7701-7).

Special rules for partnerships. Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax on any foreign partners' share of income from such business. Further, in certain cases where a Form W-9 has not been received, a partnership is required to presume that a partner is a foreign person, and pay the withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S. status and avoid withholding on your share of partnership income.

The person who gives Form W-9 to the partnership for purposes of establishing its U.S. status and avoiding withholding on its allocable share of net income from the partnership conducting a trade or business in the United States is in the following cases:

- The U.S. owner of a disregarded entity and not the entity,
COST SCHEDULE BREAKDOWN FOR REVENUE HOURS

Complete the attached forms detailing unit and total costs for key items in each of your proposals. Your total costs, divided by the annual revenue hours, should total to the fixed revenue hourly rate you specified in the Revenue Hour Cost Table.

<table>
<thead>
<tr>
<th>Personnel</th>
<th>Annual Hours</th>
<th>Hourly Wage Salary</th>
<th>Fringe &amp; Health Benefits</th>
<th>Total Annual Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>Full-Time Drivers</td>
<td>49950</td>
<td>$14.50</td>
<td>$144,855</td>
<td>$869,130</td>
</tr>
<tr>
<td>Part-Time Drivers</td>
<td>8320</td>
<td>$14.00</td>
<td>$23,296</td>
<td>$139,776</td>
</tr>
<tr>
<td>Street Supervisors</td>
<td>4160</td>
<td>$16.00</td>
<td>$13,312</td>
<td>$79,872</td>
</tr>
<tr>
<td>Dispatchers</td>
<td>4160</td>
<td>$15.00</td>
<td>$12,480</td>
<td>$74,880</td>
</tr>
<tr>
<td>Maintenance Manager</td>
<td>2080</td>
<td>$28.85</td>
<td>$19,500</td>
<td>$72,009</td>
</tr>
<tr>
<td>Mechanics</td>
<td>4160</td>
<td>$21.75</td>
<td>$18,096</td>
<td>$108,576</td>
</tr>
<tr>
<td>Administrative/Clerical</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>a. Administrative Asst</td>
<td>2080</td>
<td>$31.00</td>
<td>$12,896</td>
<td>$77,376</td>
</tr>
<tr>
<td>b. Program Manager</td>
<td>2080</td>
<td>$31.00</td>
<td>$12,896</td>
<td>$77,376</td>
</tr>
<tr>
<td>c.</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>a. Human Resources</td>
<td>2080</td>
<td>$10.00</td>
<td>$3,120</td>
<td>$23,920</td>
</tr>
<tr>
<td>b. Bookkeeper</td>
<td>2080</td>
<td>$10.00</td>
<td>$3,120</td>
<td>$23,920</td>
</tr>
<tr>
<td>c.</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Subtotal</td>
<td>81150</td>
<td></td>
<td>$263,571</td>
<td>$1,546,835</td>
</tr>
</tbody>
</table>
1. REVENUE HOUR COSTS

Please complete the following forms to indicate scheduled revenue hour charge. Fill out all tables.

For Contract Years One, Two, and Three, the City will pay the rate for each hour of service operated as proposed in the table below. Should the City decide to extend the Agreement, compensation in Contract Years four through ten will be subject to negotiation between both parties at the end of each contract year. There will not be separate pay rates for weekday versus weekend service or special trip requests or for any other service (if provided).

The calculation of total cost will include the cost to the City, as well as any indirect costs of the City associated with monitoring the contract.

<table>
<thead>
<tr>
<th>YEARS 1-3</th>
</tr>
</thead>
<tbody>
<tr>
<td>Service</td>
</tr>
<tr>
<td>Fixed Route Transit System Service (City of Ocala provides the vehicles)</td>
</tr>
</tbody>
</table>

*These are estimated hours only. Actual payment will be made on the actual service hours provided.*
### Maintenance and Subcontracted Services

<table>
<thead>
<tr>
<th>Maintenance</th>
<th>Total Annual Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tires</td>
<td>$91,263</td>
</tr>
<tr>
<td>Parts &amp; Supplies</td>
<td>$81,364</td>
</tr>
<tr>
<td>Bus Wash Supplies &amp; Other</td>
<td>$54,139</td>
</tr>
<tr>
<td>Oil &amp; Lubricants</td>
<td>$38,671</td>
</tr>
<tr>
<td><strong>Subtotal</strong></td>
<td><strong>$295,915</strong></td>
</tr>
</tbody>
</table>

**Description of Subcontracted Services**

a. Fleet Wash                        $30,478
b.  
c.  

**Other**

a.  
b.  
c.  

Subtotal                          $295,915
MEMORANDUM

MARCH 23, 2018

TO: TAC MEMBERS

FROM: MICHAEL DANIELS, DIRECTOR

SUBJECT: FY 2018/19-2019/20 UNIFIED PLANNING WORK PROGRAM (UPWP)

Attached please find the FY 2018/19-2019/20 draft UPWP. As you will recall, the UPWP serves as the TPO staff’s two-year work outline and budget and is effective on July 1. Our allocation for each funding source included in the UPWP is as follows:

<table>
<thead>
<tr>
<th>Funding Source</th>
<th>FY 2018/19</th>
<th>FY 2019/20</th>
</tr>
</thead>
<tbody>
<tr>
<td>PL</td>
<td>$807,110</td>
<td>$550,000</td>
</tr>
<tr>
<td>Section 5305(d)</td>
<td>$74,876</td>
<td>$78,097</td>
</tr>
<tr>
<td>TD</td>
<td>$26,821</td>
<td>$26,821</td>
</tr>
</tbody>
</table>

The FY 2018/19 PL allocation includes a $310,000 carryforward from the previous UPWP. The FY 2019/2020 allocation is an initial estimate and will be updated early next year when the actual allocations are made available.

The UPWP covers routine activities such as traffic counts, TIP development, and public involvement as well as various studies. For the next two years, staff will be working on several plans including an update to the 2045 Long Range Transportation Plan (LRTP), an update to the Pennsylvania Avenue study, the NE 8th Avenue Road Diet, Corridor Assessments for CR 484 and US 27, Trail Safety and Supporting Facilities Study and the Nature Coast Trail Feasibility Study.
Staff is requesting approval of the UPWP for submittal to FDOT. Upon approval, staff will submit to FDOT for review and bring back the final draft at the April 24th meeting. If you have any questions, please contact our office at 629-8297.
UNIFIED PLANNING WORK PROGRAM

Fiscal Years 2018/2019—2019/2020

Effective Date: July 1, 2018—June 30, 2020

Adoption Date: April 24, 2018

Prepared by the
Ocala/Marion County Transportation Planning Organization
201 SE 3rd Street Second Floor
Ocala, Florida 34471
(352) 629-8297

www.ocalamariontpo.org

FAP No. 0314-054
FDOT Financial Project Numbers: 439331-1-14-01,-02
Code of Federal Domestic Assistance Numbers:
20.205 – Highway Planning and Construction
20.505 – Federal Transit Technical Studies Grant (Metropolitan Planning)

This report was financed in part by the Federal Highway Administration, Federal Transit Administration, Florida Department of Transportation and participating local governments.
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Organization and Management ............................................................................................................. 3
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APPENDIX FY 2018/19 & FY 2019/20 PL Budget Detail
Activity within TPO Planning Area
Section 5305(d) Forms (SF 424, GMIS, Approved Budget) Certifications and Assurances
Certification of Restrictions of Lobbying
Debarment and Suspension Certification Title
VI Nondiscrimination Policy Statement
Disadvantaged Business Enterprise Utilization Agency Comments
Annual Certification

WHEREAS, the Ocala/Marion County Transportation Planning Organization, designated by the Governor of the State of Florida as the Metropolitan Planning Organization (MPO) and body responsible for the urban transportation planning process for the Ocala/Marion County area; and

WHEREAS, Title 23 CFR Section 450.108(c) and Florida Statute 339.175(9)(a)2 require each MPO to annually submit a Unified Planning Work Program; and

WHEREAS, a Unified Planning Work Program is defined as an annual transportation planning work program which identifies the planning budget and the planning activities to be undertaken by the TPO during the program year; and

WHEREAS, the Ocala/Marion County Transportation Planning Organization's 2018/19 - 2019/20 Unified Planning Work Program has been prepared consistent with Chapter 3 of the MPO Program Management Handbook.

NOW THEREFORE BE IT RESOLVED by the Ocala/Marion County Transportation Planning Organization adopts the amended Unified Planning Work Program for 2018/19 - 2019/20 and authorizes the TPO Director to execute all applications, invoices, revisions, amendments, un-encumbrances and de-obligations that may be necessary during the duration of the UPWP.

CERTIFICATE

The undersigned duly qualified and acting Chairman of the Ocala/Marion County Transportation Planning Organization hereby certifies that the foregoing is a true and correct copy of a Resolution adopted at a legally convened meeting of the Ocala/Marion County Transportation Planning Organization held on this 24th day of April 2018.

By: ________________________________
    David Moore, Chairman

Attest: ________________________________
        Michael Daniels, TPO Director
Cost Analysis Certification

Ocala/Marion County TPO

Unified Planning Work Program - FY 18/19-19/20

Adopted 5/15/2018

Revision Number: Initial Adoption

I hereby certify that the cost for each line item budget category has been evaluated and determined to be allowable, reasonable, and necessary, as required by Section 216.3475, F.S. Documentation is on file evidencing the methodology used and the conclusions reached.

Name: Jamie Kersey
FDOT D-5 Liaison
Title and District

Signature

3/15/2018
# Glossary of Abbreviations

<table>
<thead>
<tr>
<th>Abbreviation</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>ADA</td>
<td>Americans with Disabilities Act of 1990</td>
</tr>
<tr>
<td>ATMS</td>
<td>Automated Traffic Management System</td>
</tr>
<tr>
<td>CAC</td>
<td>Citizen's Advisory Committee</td>
</tr>
<tr>
<td>CFMPOA</td>
<td>Central Florida Metropolitan Planning Organization Alliance</td>
</tr>
<tr>
<td>CFR</td>
<td>Code of Federal Regulations</td>
</tr>
<tr>
<td>CFRPM</td>
<td>Central Florida Regional Planning Model</td>
</tr>
<tr>
<td>CMP</td>
<td>Congestion Management Process</td>
</tr>
<tr>
<td>CTC</td>
<td>Community Transportation Coordinator</td>
</tr>
<tr>
<td>CTD</td>
<td>Commission for the Transportation Disadvantaged</td>
</tr>
<tr>
<td>CTST</td>
<td>Community Traffic Safety Team</td>
</tr>
<tr>
<td>DBE</td>
<td>Disadvantaged Business Enterprise</td>
</tr>
<tr>
<td>DOPA</td>
<td>Designated Official Planning Agency</td>
</tr>
<tr>
<td>DRI</td>
<td>Development of Regional Impact</td>
</tr>
<tr>
<td>ETDM</td>
<td>Efficient Transportation Decision Making</td>
</tr>
<tr>
<td>FAST Act</td>
<td>Fixing America’s Surface Transportation Act</td>
</tr>
<tr>
<td>FDOT</td>
<td>Florida Department of Transportation FHWA</td>
</tr>
<tr>
<td>FDOT FHWA</td>
<td>Federal Highway Administration</td>
</tr>
<tr>
<td>FSUTMS</td>
<td>Florida Standard Urban Transportation Modeling Structure</td>
</tr>
<tr>
<td>FTA</td>
<td>Federal Transit Administration</td>
</tr>
<tr>
<td>FTP</td>
<td>Florida Transportation Plan</td>
</tr>
<tr>
<td>GIS</td>
<td>Geographic Information System</td>
</tr>
<tr>
<td>GMIS</td>
<td>Grant Management Information System (FTA funds)</td>
</tr>
<tr>
<td>ITS</td>
<td>Intelligent Transportation System</td>
</tr>
<tr>
<td>Abbreviation</td>
<td>Description</td>
</tr>
<tr>
<td>--------------</td>
<td>-------------</td>
</tr>
<tr>
<td>JPA</td>
<td>Joint Participation Agreement</td>
</tr>
<tr>
<td>LOS</td>
<td>Level of Service</td>
</tr>
<tr>
<td>LRTP</td>
<td>Long Range Transportation Plan</td>
</tr>
<tr>
<td>MAP-21</td>
<td>Moving Ahead for Progress in the 21st Century Act</td>
</tr>
<tr>
<td>TPO</td>
<td>Transportation Planning Organization</td>
</tr>
<tr>
<td>MPOAC</td>
<td>Metropolitan Planning Organization Advisory Council</td>
</tr>
<tr>
<td>ROW</td>
<td>Right of Way</td>
</tr>
<tr>
<td>PD&amp;E</td>
<td>Project Development and Environmental Study</td>
</tr>
<tr>
<td>PEA</td>
<td>Planning Emphasis Area</td>
</tr>
<tr>
<td>PIP</td>
<td>Public Involvement Plan</td>
</tr>
<tr>
<td>RPC</td>
<td>Regional Planning Council</td>
</tr>
<tr>
<td>SIS</td>
<td>Strategic Intermodal System</td>
</tr>
<tr>
<td>STIP</td>
<td>State Transportation Improvement Program</td>
</tr>
<tr>
<td>TAC</td>
<td>Technical Advisory Committee</td>
</tr>
<tr>
<td>TAZ</td>
<td>Traffic Analysis Zone</td>
</tr>
<tr>
<td>TDLCB</td>
<td>Transportation Disadvantaged Local Coordinating Board</td>
</tr>
<tr>
<td>TDP</td>
<td>Transit Development Plan</td>
</tr>
<tr>
<td>TIP</td>
<td>Transportation Improvement Program</td>
</tr>
<tr>
<td>TRIP</td>
<td>Transportation Regional Incentive Program</td>
</tr>
<tr>
<td>UPWP</td>
<td>Unified Planning Work Program</td>
</tr>
<tr>
<td>UA</td>
<td>Urbanized Area (as designated by the 2010 Census)</td>
</tr>
<tr>
<td>USC</td>
<td>United States Code</td>
</tr>
</tbody>
</table>
The Unified Planning Work Program (UPWP) has been prepared to define the tasks to be performed with funds under Title 23 Sections 134 (Metropolitan Transportation Planning), 135 (Statewide Transportation Planning) and Title 49 (Public Transportation) by the Ocala/Marion County Transportation Planning Organization (TPO) for the period July 1, 2018, through June 30, 2020. This document serves to define activities for the general public as well as public officials and agencies that contribute manpower and allocate funds to the transportation planning process. The UPWP provides a description of planning tasks and an estimated budget for each of the planning tasks to be undertaken by the TPO. Planning activities programmed within the UPWP meet the level of effort requirements anticipated by the TPO to meet local priorities as well as the requirements of Federal Highway Administration (FHWA), Federal Transit Administration (FTA), and the Florida Department of Transportation (FDOT). The state and federal governments provide funding support through the FDOT, the FHWA (PL funds), and the FTA (Section 5305(d) funds). Public involvement for the development of the UPWP is accomplished through the regularly scheduled meetings of the Technical Advisory Committee (TAC) and Citizens Advisory Committee (CAC), (draft only) and TPO (draft & final approval). The draft UPWP is also placed on the TPO website for public review prior to approval by the TPO.

Transportation planning in the Ocala/Marion County TPO planning area is guided by the Year 2040 Long-Range Transportation Plan (LRTP). The LRTP utilizes input from government officials, citizen’s advisory boards, technical experts and the general public. This plan is used to forecast travel demands in Marion County. The current long-range transportation plan was adopted on November 24, 2015, and includes a Needs Assessment and Cost Feasible Plan. Selected projects from the Cost Feasible Plan are identified in the Transportation Improvement Program (TIP) project priority listing. These projects are prioritized on an annual basis.

In December 2015, the Fixing America’s Surface Transportation Act (FAST Act) was signed into law. The FAST Act serves as the primary surface transportation legislation and is valid until September 30, 2020. The bill identifies ten factors that shall be considered as part of the review of projects and plans. Those factors are as follows:

1. Support the economic vitality of the metropolitan area, especially by enabling global competitiveness, productivity, and efficiency;
2. Increase the safety of the transportation system for motorized and non-motorized users;
3. Increase the security of the transportation system for motorized and non-motorized users;
4. Increase the accessibility and mobility of people and for freight;
5. Protect and enhance the environment, promote energy conservation, improve quality of life, promote consistency between transportation improvements and State and local planned growth and economic development patterns;
6. Enhance the integration and connectivity of the transportation system, across and between modes, for people and freight;
7. Promote efficient system management and operation; and
8. Emphasize the preservation of the existing transportation system.
9. Improve the resiliency and reliability of the transportation system and reduce or mitigate stormwater impacts of surface transportation.

10. Enhance travel and tourism.

Table I, on page 37, illustrates the TPO’s consideration of the eight planning factors in the transportation planning process.

In addition to the FAST Act factors, both the FHWA and FDOT periodically develop Planning Emphasis Areas (PEAs) for consideration as part of the transportation planning process. PEAs are not necessarily requirements for the transportation planning process but more concepts that should be considered as part of the process. For FY 2020, FHWA has no Planning Emphasis Areas, FDOT’s Planning Emphasis Areas are as follows:

State

Rural Transportation Planning

MAP-21 defined the structure and responsibilities of designated regional transportation planning organizations in federal regulations for the first time. Florida Statutes include several provisions that require coordination with local governments including those in rural areas. Some rural communities in Florida face significant development pressures and need transportation investments to handle growing populations and economic activities. Others simply struggle to maintain their existing transportation system and with providing services to a spread-out community. MPOs are encouraged to plan for and coordinate with rural governmental entities both within their planning boundaries as well as those areas outside of the current boundaries that are impacted by transportation movements between regions.

Transportation Performance Measures

FHWA has finalized six interrelated performance rules to implement the transportation performance measures framework established by MAP-21 and the FAST Act. Collectively, the rules address challenges facing the transportation system, including: improving safety, maintaining the condition of the infrastructure, reducing traffic congestions, improving the efficiency of the system and freight movement, protecting the environment, and reducing delays in project delivery. The rules established national performance measures. State DOTs and MPOs must establish targets for each measure. Planning documents will identify the strategies and investments used to reach the targets. Progress towards meeting the targets will be reported through new and existing mechanisms. MPOs need to account in their UPWP for the effort necessary to satisfy the federal requirements. As MPOs and Florida DOT venture into this first round of target setting and adopting performance measures into our planning products, more emphasis will be placed on this topic area. The cooperative efforts of Florida’s MPOs and DOT to insure this new planning tool will be effective and well-coordinated will need to be shown in the upcoming UPWP.

ACES (Automated/Connected/Electric/Shared-use) Vehicles

According to the Federal Highway Administration, “Transportation is in the midst of disruptive change from new technologies (automated and connected vehicles); new institutions (shared mobility firms); and changing attitudes (reduced car ownership). Across the nation, transportation planners are under pressure to develop performance-oriented policies, plans, and investment decisions that consider an increasingly complex transportation landscape. In the process, planners need to consider, but cannot yet reliably predict, the potential impact of disruptive and transformational Connected Vehicle (CV) and Automated Vehicle (AV) technologies on safety, vehicle ownership, road capacity, VMT, land-use, roadway design,
future investment demands, and economic development, among others. While some forms of CV and AV are already being deployed across the United States, significant unknowns exist regarding the rate of technology adoption, which types of technologies will prevail in the marketplace, the interaction between CV/AV vehicles and various forms of shared mobility services, and the impacts of interim and widespread levels of CV/AV usage.”

Adopting and supporting innovative technologies and business practices supports all seven goals of the Florida Transportation Plan and the federal planning factors found in the FAST Act. ACES may lead to great improvements in safety, transportation choices, and quality of life for Floridians, our visitors and the Florida economy. Though there is a great deal of speculation and uncertainty of the potential impacts these technologies will have, MPOs need to determine how best to address the challenges and opportunities presented to them by ACES vehicles.

Table II, on page 37, illustrates the TPO’s consideration of the Planning Emphasis Areas in the transportation planning process.

The UPWP is developed over a four-month period beginning in January. The initial draft is developed by staff and reviewed by the CAC and TAC then the TPO board reviews and approves or recommends modifications to the draft version of the document. The draft is then transmitted to the FDOT, the Federal Highway Administration (FHWA), and the Federal Transit Administration (FTA) for review. These agencies provide comments back to TPO staff prior to final adoption. If there are substantial revisions required as a result of multi-agency comments, the final draft is again reviewed by the CAC and TAC prior to submittal to the TPO for final approval. Otherwise, the final draft is submitted directly to the TPO board in May.
The TPO is the public agency responsible for developing policies and procedures to guide the transportation planning process for the Ocala urbanized area. As the body most directly responsible for the guidance of the transportation planning process, the TPO strives to ensure that the recommendations are in keeping with the goals and standards of the federal and state government, Marion County and its incorporated municipalities. The TPO board is composed of five Marion County Commissioners, four Ocala City Council members, the Mayor of Ocala, one Dunnellon City Council member and one Belleview City Commissioner. The TPO staff, the Citizens Advisory Committee (CAC), the Technical Advisory Committee (TAC), and the Transportation Disadvantaged Local Coordinating Board (TDLCB) assist the TPO with planning support recommendations. The TPO also serves as the oversight and policy board for SunTran, the local transit system. As the TPO is the sole agency responsible for fixed-route transit, an Intergovernmental Coordination and Review agreement for public transportation is not necessary. Each committee carries out its prescribed responsibilities according to adopted bylaws.

The TPO functions include, but are not limited to, the preparation of the required tasks assigned. Its annual responsibilities are to perform the tasks of preparing the UPWP, the TIP, and the annual TPO Audit Report. As with all transportation planning delegated by the federal and state laws, the TPO is responsible for insuring adequate representation and compatibility of state, county, and municipal projects in the transportation planning process. This includes consideration of all modes of transportation with respect to the needs of the elderly and handicapped as outlined in the Americans with Disabilities Act.

The CAC is composed of members of the general public who represent the general welfare of the community. The TAC, composed of engineers, planners, and other related transportation professionals, reviews plans, programs, and projects and recommends solutions to the TPO based on technical expertise. The TDLCB identifies the local needs of the transportation disadvantaged population and investigates alternatives to meet those needs. Additional public input is provided through public meetings, public hearings, and civic meetings.

The TPO staff is responsible for collecting and disseminating all information from the transportation planning process to the general public. The work effort required to support the planning process is administered by the TPO staff in cooperation with local governments and the FDOT. Other agencies that are consulted in various phases of the planning process include the Department of Environmental Protection, the Federal Aviation Administration, and the Water Management District Offices.

The Interlocal Agreement for the Creation of the TPO was signed on June 21, 2016, by the four local governments and FDOT. The Agreement established the TPO as the official planning agency for the Ocala urbanized area and the portion of the Lady Lake Urbanized Area within Marion County. Figure 1 illustrates both urbanized areas. The planning area of the TPO covers the entire county. Thereafter, additional JPA's were executed annually for maintaining continued federal and state match funding. In August, 2018, the TPO approved an extension to the JPA for the administration of all planning funds in Section 5305(d)). The Planning Funds JPA was approved for two years on 6/21/16 and is reviewed as part of the annual certification process to ensure consistency with FDOT and TPO policies. The JPA of March 4, 1991,
with the Commission for the Transportation Disadvantaged (CTD) established the Ocala/Marion County TPO as the Designated Official Planning Agency (DOPA) for transportation disadvantaged planning. This JPA also established the Ocala/Marion County Transportation Disadvantaged Local Coordinating Board (TDLCB). The TPO adopted bylaws for the TPO Board in May, 2004 and bylaws for the TAC in May, 2004 and updated bylaws for the CAC in 2006.

As a result of the 2010 Census, the TPO conducted its decennial review of board structure and membership once the new urbanized areas were announced in Spring 2012. It was anticipated that the new designations would bring about significant challenges due to the potential merging of all or parts of the existing Ocala, Lady Lake, Leesburg-Eustis and Orlando urbanized areas. The merge did not occur; however, a new urbanized area was designated within the existing TPO planning area. The Homosassa Springs-Beverly Hills-Citrus Springs Urbanized Area covers a significant portion of Citrus County with a small portion encompassing the City of Dunnellon and unincorporated Marion County. In May 2013, the TPO submitted to FDOT a letter reaffirming the existing board structure with no changes. Figure 1 illustrates the designated urbanized areas as well as the final smoothed urbanized areas.

Figure 1
In November 2015, the TPO adopted the 2040 Long Range Transportation Plan (LRTP). This development of this plan was somewhat different from previous plans due to primarily the Great Recession. Like many jurisdictions around the state, the Ocala/Marion area saw significant decreases in traffic counts. These decreases led to a reduction of Needs Assessment projects by about 30%. The plan and its supporting documentation can be viewed at www.ocalamariontpo.org.

**HIGHWAY PROJECTS**

The TPO has continued its involvement in numerous highway projects. A brief outline is as follows:

**NW 49th Street Interchange**

The NW 49th Street Interchange is one of the TPO’s top priorities. The purpose of the new interchange is to provide improved access to several large-scale industrial parks within the Ocala/Marion County Commerce Park, site of the new distribution centers for FedEx, AutoZone Inc. and Chewy Inc. The Project Development and Environmental (PD&E) Study is nearing completion and Preliminary Engineering (PE) funds are scheduled to be made available by the FDOT in FY 2022. Due to the projected impact of this project, the City of Ocala and the Marion County Board of County Commissioners are partnering to expedite the design and construction of the interchange.

**SR 40 – SR 35 to CR 314A**

The first section of SR 40 from SR 35 to CR 314A is scheduled for construction in 2020. Dating back nearly 30 years, this project underwent an extensive environmental collaboration in mid-2000s. In an effort to develop consensus approach, FDOT convened the SR 40 Task Force comprised of agency staff, environmental groups and citizens to develop a comprehensive plan for SR 40 that would allow for the expansion of SR 40 while protecting environmentally sensitive lands along the corridor. This first segment of the project will include numerous wildlife underpasses as well as 12’ multiuse path that will be part of the Heart of Florida Loop.

**US 41 – SW 111th Place Lane to SR 40**

The US 41 project from SW 111th Place Lane to SR 40 will add two lanes to the existing section as well as a multiuse trail. The trail will provide access to the Rainbow Springs State Park for the City of Dunnellon’s ever increasing population of recreational cyclists. The project was expected to begin construction in 2019. However, construction funding has been deferred until FY 2022.

**Corridor Planning**

The TPO has developed four corridor plans in the past few years with a particular focus on improving the multimodal environment. Portions of US 441 and SR 40 in and near downtown Ocala were reviewed to enhance multimodal access and traffic operations. Two intersections on US 441 (SR 40 & SR 464) are currently in right-of-way acquisition for pedestrian and operational improvements and the section of SR...
40 Downtown (US 441 to NE 8th Avenue) has completed design and is awaiting funding for construction. This design will include significant rework of the sidewalk system to better accommodate pedestrians as well as a new left turn lane at NE 1st Avenue and SR 40 to improve access to the northern area of Downtown.

A plan for SR 40 in Silver Springs was initiated to support Marion County’s establishment of a Community Redevelopment Area (CRA). Again, this study focuses on improving multimodal facilities, primarily pedestrian but includes a transit element as well. The plan also includes alternatives for a roundabout at the intersection of SR 40 and SR 35. This skewed intersection presents significant issues both for vehicles and pedestrians due to its size. The plan is completed but design alternatives for the development of the roundabout are still being scrutinized by Marion County and the FDOT.

**REGIONAL TRAILS**

Over the last two years, the TPO has made significant progress on the development of a regional trail system including the completion of the Land Bridge and Santos Trails segments. The establishment of a regional trail network has been an on-going effort of the Central Florida MPO Alliance and the Department of Environmental Protection. The Heart of Florida Loop crosses four counties: Citrus, Marion, Lake and Volusia and links to the existing Withlacoochee State Trail on the west.

A number of additional trails are also in planning or design phases including connections from the Marjorie Harris-Carr Cross Florida Greenway to the cities of Belleview, Dunnellon and Ocala. Phase I of the Silver Springs Bikeway is due for construction in 2019/2020.

**PUBLIC TRANSPORTATION**

The TPO serves as the policy and oversight board for SunTran, the area’s first fixed-route bus system. Ridership has consistently grown since inception, topping 415,000 in FY 2016. In August 2017, the TPO adopted the 2027 Transit Development Plan (TDP). The TDP identified several short-term, mid-term and long-term improvements including expansion of service hours, improvements to ADA compliance and built on route changes in coordination with SunTran’s first Comprehensive Operations Analysis (COA) which was completed in mid-2015. Utilizing data from the Automated Passenger Counter/Computer Aided Dispatch (APC/CAD) system and rider surveys, the COA reviewed SunTran’s day-to-day operations to identify improvements in route efficiency and scheduling. TPO and SunTran staff are coordinating the recommended route changes and they will be implemented in the Summer of 2018.

**BICYCLE/PEDESTRIAN ACTIVITIES**

Collaborative efforts with the DEP, FDOT, Marion County Board of County Commissioners and the TPO have resulted in the recent completion of the sixteen miles of paved multi-use trails on the Marjorie Harris-Carr Cross Florida Greenway. Planning and/or design efforts have also progressed on the Silver Springs Bikeway – Phase I, Dunnellon to Greenway Trail, Belleview to Greenway Trail, the Downtown Ocala to Silver Springs Trails, the Indian Lake State Trail, Baseline to Santos Trail and the Pruitt Trail.

Additional activities include the resumption of the Bicycle Rodeo program, now with two operating
programs, in collaboration with the Marion County Health Department of Health and the Center for Urban Transportation Research (CUTR) and continued cooperative planning efforts with the City of Ocala and the Marion County Board of County Commissioners to expand the urban trails system and identify areas of safety and operational concerns.

**INTELLIGENT TRANSPORTATION SYSTEMS (ITS) MASTER PLAN/AUTOMATED TRAFFIC MANAGEMENT SYSTEM (ATMS) IMPLEMENTATION**

In February 2008, the TPO completed its first county-wide ITS Plan. The ITS Plan identified priority corridors that would benefit from the implementation of ITS strategies. The Plan was a coordinated effort between the TPO staff and representatives from the Cities of Ocala and Belleview, Marion County and the FDOT. Corridors identified for ITS applications include SR 200, SR 464, US 441, SR 40 and several other major local roads. Since the completion of the Plan, TPO staff has worked with local agency staff and FDOT to implement ITS strategies on various corridors. These strategies comprise the Automated Traffic Management System (ATMS) and include modernizing traffic controllers connected via fiber-optic cables, installation of traffic cameras and establishing Traffic Management Centers (TMC) for both Marion County and the City of Ocala. In late 2015, the TPO worked with both the City of Ocala and Marion County to deploy the area’s first adaptive traffic system on SR 464. The TPO is currently working with consultants to update the ITS Plan and identify projects for Phase III deployment and working with the FDOT to activate the ‘Frame-On’ system on I-75 and the ‘Frame-Off’ system on US 301.

**PRIORITIES FOR FY 2018/19 AND FY 2019/20**

**TRANSIT DEVELOPMENT PLAN**

The TPO recently adopted an update of the Transit Development Plan (TDP) in August of 2017. The TDP is required to be updated every five years as a condition to receiving FDOT Block Grant funds. The TDP used information developed as part of the recently completed COA for existing conditions and services and analyzed potential areas of expansion as well as funding opportunities to fund expansion.

**PERFORMANCE MEASURES**

The TPO adopted the mandated Safety Performance Measures on February 27th 2018. Mobility, bridge and pavement performance measures are due to be adopted by November 16th 2018. TPO staff are currently awaiting final descriptions and requirements for these categories. TPO staff has been actively involved in FDOT’s Mobility Performance Team (MPT). The MPT was established to assist FDOT and MPOs/TPOs in implementing the performance measure requirements. Initial performance measures are expected to focus primarily on highway modes but may be expanded to include transit.

**2045 LONG RANGE TRANSPORTATION PLAN**
Activities for the 2045 LRTP over this UPWP cycle include review of the existing model network and TAZ structure and review of potential data sources to develop 2015 base year socioeconomic data and the overall development of the final model network. In addition, TPO staff will continue to coordinate regional model issues through FDOT’s modeling coordination committee. Public involvement and planning activities to support the development of the 2045 LRTP are expected to begin in Fall 2018.

**ITS MASTER PLAN UPDATE**

As previously mentioned, the TPO adopted its first ITS Master Plan in 2008. Since then, local agencies have made significant strides in deploying various ITS strategies including cameras, Bluetooth monitoring devices, Dynamic Message Signs (DMS) and adaptive signal control. The ongoing Plan update is analyzing progress to date and examining future needs not only in technology but staffing requirements as well. In addition, the Plan will review current incident management practices on I-75 and recommend improvements. Based on a recent FDOT review, I-75 has at least one lane-blocking incident every nine days. The I-75 review will include coordination with both Alachua and Sumter Counties. Coordination with Lake and Sumter Counties will also be required for both US 441 and US 301.

**PRIORITY FOR FY 2018/19 AND FY 2019/20 – CON’T**

**REGIONAL TRANSIT**

In 2013, the East Central Florida Task Force was convened to develop consensus recommendations for a future transportation corridor to connect Orange, Osceola and Brevard counties (http://www.ecfcorridortaskforce.org/). One of the recommendations made by the Task Force was the development of a Regional Transit Plan that included all nine counties in FDOT District 5. The Plan has identified regional transit strategies to be implemented by 2060. The CFMPOA directors are currently serving as the oversight project committee.

**NE 8TH AVENUE ROAD DIET**

The 8th Avenue corridor is currently a five-lane configuration with the fifth lane being a single continuous suicide turn-lane from SR 40 to SR 492. In its current configuration, 8th Avenue is effectively a physical barrier between Tuscaloosa Park west of the corridor and the residential land uses to the east.

In order to “remove the barrier”, the City of Ocala proposes to reduce the capacity of the corridor from five-lanes to two-lanes with turn lanes provided in a central landscaped median. Along with the reduction of lanes, the City also proposes to add a twelve-foot multi-use path along the length of the corridor, bus pullouts for the SunTran fixed route system and mid-block protected pedestrian crossings.

**CR 484/PENNSYLVANIA AVENUE STUDY - ADDENDUM**

The CR 484/Pennsylvania Avenue corridor in Dunnellon has been identified as a primary connection to the Dunnellon Trail and the Heart of Florida Loop trail system. To date, this corridor has been included in three separate multi-modal enhancement studies and an application for redesign and construction has been submitted to the FDOT. Based on that application, the FDOT has requested that additional conceptual design be completed to indicate where on-street parking should be retained, pedestrian crosswalks and refuges be located and what types of access management treatments will be acceptable to the community.
The development of the trails system within Marion County is progressing rapidly on all levels. The plans to design and construct a large portion of the planned network have already been developed, but planning for supporting amenities for all trail user groups have conceptually progressed in only a handful of locations.

To accurately assess the future needs of all trail user groups, a comprehensive analysis of the characteristics of each user group will be conducted to determine usage patterns such as type of user and activity, average length of activity and frequency of use. Additional analysis should also include user perceptions in terms of safety, cleanliness, maintenance and overall experience. Final recommendations from this study will present a complete list of recommended amenities and future improvements, for the entire trail system, organized by short-term, medium-term and long-term improvements.

Wayfinding contributes to the branding and the visibility of cycling infrastructure and addresses the perception that there is a lack of cycling infrastructure even in areas where there are already safe, accessible cycling routes and supporting facilities. The study would investigate the best alternatives to create an informative and consistent system of directional tools throughout Marion County, both on the developing trails system and surface facilities.

**NATURE TRAIL CONNECTOR FEASIBILITY STUDY**

The Nature Trail Connector is part of a trail system that connects the City of Dunnellon to City of Tallahassee. The intent of the Feasibility study is to identify a preferred alignment for a portion of the trail between US 41 and downtown Dunnellon.

**CR 484 CORRIDOR ASSESSMENT**

The intent of the Corridor assessment on CR 484 between County Road 475A and SW 49th Avenue, is to maintain mobility, safety and enhance a key freight corridor and interchange in Marion County as the impact of planned industrial and commercial development increases freight and vehicular traffic.

**US 27 CORRIDOR ASSESSMENT**

The intent of the Corridor assessment on US 27 between NW 44th Avenue and NW 27th Avenue, is to maintain mobility, safety and enhance a key freight corridor and interchange in Marion County as the impact of planned industrial and commercial development increases freight and vehicular traffic.
The specific elements of the Unified Planning Work Program are organized into the following tasks:

1.0 Administration: identifies those functions necessary for proper management of the transportation planning process on a continuing basis.

2.0 Data Collection: includes the collection and analysis of socioeconomic, land use, and other transportation related data on a continuing basis in order to document changes within the transportation study area.

3.0 Long Range Planning: includes work related to the development and maintenance of the Long Range Transportation Plan (LRTP) as well as the Efficient Transportation Decision Making Process (ETDM) and items related to Census 2010.

4.0 Short Range Planning: includes development of the annual Transportation Improvement Program and Priority Project process, reviews of impacts to the transportation system from new development and annual Enhancement Project process.

5.0 Public Transportation: includes all work items related to SunTran and the Transportation Disadvantaged Program.

6.0 Public Involvement: describes the activities used to encourage public participation in the transportation planning process.

7.0 Special Projects: identifies any short-term projects or studies undertaken by the TPO.

Generally, planning tasks are those activities that are not considered to be administrative tasks. Additional work elements related to transit, energy, short-range transportation planning including Congestion Management Process, Transportation Disadvantaged (TD), intermodal/multimodal planning, Intelligent Transportation Systems (ITS), and air quality planning shall be included when applicable. The UPWP should address any issues identified during the MPO’s most recent certification review and specify the actions the MPO will take to address them.

Each task provides an overview of the activities to be completed and the funding sources and costs associated with those activities. A detailed budget is included in Appendix I & II. Cost categories are as follows:

**Personnel:** Salaries and fringe benefits for TPO staff. Fringe includes retirement, FICA, health insurance, workers compensation and executive benefits.

**Travel:** Costs for travel.

**Direct Expenses:**
- Office: Supplies, Telecom/IT services, copier (leased), postage, equipment, etc.
- Facility: Utilities, maintenance, insurance
- Administrative: Training, legal, audit, etc.

**Consultant:** Costs for consultant services.

Section 120 of Title 23, United States Code, permits FDOT to use toll revenue expenditures as a credit toward the non-federal matching share of all programs authorized by Title 23. This credit, referred to as a soft match, is listed as state funds in the Planning Funds section of Tables V & VII. For this UPWP, the total soft match is $293,652, approximately 22% of the FHWA planning funds.
UPWP TASK 1.0 – ADMINISTRATION

The Program Administration task includes the administrative activities necessary to carry out the transportation planning process.

OBJECTIVE

To guide and effectively manage the tasks identified in the Unified Planning Work Program (UPWP) and maintain an effective and efficient continuing, cooperative and comprehensive transportation planning process.

PREVIOUS WORK

| Completion of UPWP (April 2016) | Attended MPOAC meetings |
| Provided staff support to TPO and committees | Completed annual audit (April 16, 17) |
| Provided training to elected officials and staff in the following areas: | |
| FDOT Public Involvement | |
| National Transit Database | |
| MPOAC Institute (April, May 2017) | |

REQUIRED ACTIVITIES

**STAFF SUPPORT**

1.1 Provide staff support and administration to the TPO and its committees by developing meeting schedules, providing technical assistance, providing minutes and other tasks as directed. Support includes travel and associated administrative, facility and office expenses (i.e. office supplies, telecomm/IT expenses, utilities, etc.,

1.2 Purchase computers and other office equipment/furnishings as needed. Note: items over $5,000 require FDOT and FHWA approval prior to purchase.

1.3 Administrative support for travel, purchasing, invoice development, payroll processing and overall office administration

1.4 Develop FY 2020/21 – 21/22 Unified Planning Work Program. (May 2020)

1.5 Continued participation in the Metropolitan Planning Organization Advisory Council (MPOAC).

1.6 Maintain and update, as necessary all Ocala/Marion County TPO agreements.

1.7 Monitor legislative actions on the federal, state, and local level that affect the transportation system in Marion County.
Other activities as directed by the TPO or its subcommittees.

**CERTIFICATION**

1.9 FDOT Annual Certification (June 2019, 2030)
- Compile responses to FDOT certification questions.
- Meet with FDOT staff to review responses and prepare final certification documentation.

**AUDIT**

1.10 Employ a qualified auditor (contracted) to perform the TPO audit in accordance with federal requirements and Chapter 215.97, Florida Statutes (Florida Single Audit Act).

1.11 Assist in the development of the Comprehensive Annual Financial Report (CAFR) as it relates to Ocala/Marion County TPO grants.

1.12 Receive copy of all audit reports relating to revenues and expenditures.

1.13 Retain legal counsel for the Ocala/Marion County TPO.

**TRAINING**

1.14 Continue to provide training opportunities to TPO Board and staff members in various policy, technical and administrative areas.

**END PRODUCT**

Effective and efficient management of the local 3-C planning process including active participation by public agencies and citizens.

Final FY 2020/21 - 21/22 UPWP. (May 2020)
Timely submittal of invoices to FDOT for PL and Section 5305(d) (ongoing).
Additional training in mission critical areas. (ongoing)
MPOAC Institute board member training (ongoing)
Annual audit (Spring 2019, 2020)

**RESPONSIBLE AGENCY**

Ocala/Marion County TPO
### FUNDING SOURCES/USES

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The Data Collection task includes the data gathering activities from a number of sources including the City of Ocala, Marion County, the Florida Department of Transportation, and local law enforcement. The data is used in numerous ways including level-of-service determinations, identification of high-hazard intersections and GIS-based applications.

**OBJECTIVE**

To monitor changes in traffic characteristics within the TPO planning boundary. To compare existing conditions with projections to anticipate planning needs and activities. Provide data to appropriate agencies to improve overall safety of the transportation system.

**PREVIOUS WORK**

Maintenance of historical traffic and public transportation related data, such as: traffic counts, accident data, roadway inventories, level of service, financial information, and service area.

Annual update of Road Segment Inventory Database.

Published annual Transportation Information Guidebook. (October 2014, November 2015)

Participated in Community Traffic Safety Team and FDOT Transportation System Management and Operations (TSM&O) Group.

**REQUIRED ACTIVITIES**

**DATA COLLECTION**

| 2.1 | Coordinate collection of traffic counts within the planning area. |
| 2.2 | Update the Road Segment Inventory Database (RSID) as necessary. |
| 2.3 | Publish annual Transportation Information Guidebook. |
| 2.4 | Continue to collect necessary data for Congestion Management System (CMS). |
| 2.5 | Annually review the traffic count program to ensure adequate coverage and to eliminate unnecessary or redundant count locations. |
| 2.6 | Work with local government staff to develop travel-time reports from Bluetooth sensors along local roadways. |

**SAFETY**
2.7 Analyze crash trends and statistics to identify high-hazard locations and prioritize potential improvements.

2.8 Continue participation on the Marion County Community Traffic Safety Team and D5 Transportation Systems Management & Operations (TSM&O) working group.

**END PRODUCT**

Continuing refinement of local database of traffic and socioeconomic characteristics. (ongoing)

Reports developed from various sources as required to monitor changes in system activity. (ongoing)

Publish Transportation Information Guidebook. (May 2017, May 2018)

**RESPONSIBLE AGENCY**

Ocala/Marion County TPO

**FUNDING SOURCES/USES**

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The Long Range Planning task includes the activities related to the long-term implementation of various transportation projects. The Task also includes coordination efforts with our regional partners to address transportation on a regional level.

**OBJECTIVES**

Maintain a Long Range Transportation Plan and a computer simulation model (FSUTMS) for forecasting travel patterns.

Evaluate alternative transportation modes and systems. Improve traffic operations through the use of ITS technologies. Coordinate planning efforts with regional partners.

**PREVIOUS WORK**

**2040 LONG RANGE TRANSPORTATION PLAN**
Adopted 2040 Long Range Transportation Plan. (November 2015)
Completed public involvement program. (November 2015)
Completed Goals, Objectives and Performance Measures (September 2015)
Completed Needs Assessment (August 2015)
Competed Financial Resources (August 2015)

**INTELLIGENT TRANSPORTATION SYSTEMS**
Continued ITS Implementation Plan (SR 464).
Continued work with local governments to identify and prioritize ITS corridors. Reviewed transit-related ITS improvements.
Worked with FDOT on the update of the Regional ITS Architecture.

**ON-GOING ACTIVITIES**
Continued participation in the development of various transportation projects.

**REGIONAL COORDINATION**
Continued participation in Central Florida MPO Alliance (CFMPOA)
- Adopted legislative priorities
- Completed regional highway priorities (July 2015)
- Completed regional trail priorities (July 2015)

Coordinated Transportation Regional Incentive Program (TRIP) projects with the Heart of Florida Transportation Alliance (February 2015)
Participated in the I-75 Relief Task Force
REGIONAL TRAILS

Worked with FDOT, FDEP, US Fish & Wildlife and Marion County to assess potential environmental impacts of the Land Bridge Gap and Santos Gap paved trails.
Assisted Marion County with the development of the Design/Build projects for Land Bridge Gap and Santos Gap paved trails.
Worked with Citrus County on the development of the Withlacoochee State Trail to Dunnellon Trail Gap.

REQUIRED ACTIVITIES

2045 LONG RANGE TRANSPORTATION PLAN

3.1 Begin development of 2045 LRTP.
FY 2018/19:
➢ Review/update traffic model network (June 2017)
➢ Through the District model coordinating committee, work with FDOT and neighboring MPOs/TPOs to ensure regional issues for both highway and transit are addressed.

FY 2019/20
➢ Initiate development of base year (2015) socioeconomic data

AIR CONFORMITY

3.2 Monitor Environmental Protection Agency (EPA) development of Air Conformity standards.

3.3 Monitor local ozone tracking stations located at the YMCA and Marion County Sheriff’s Impound Yard. Data available online at http://www.dep.state.fl.us/air/air_quality/county/Marion.htm

3.4 Develop plan to address conformity issues should planning area be designated as non-attainment.

PERFORMANCE MEASURES

3.5 Adopt required Performance Measures (November 2018)
➢ Anticipated measures include:
   • Travel time reliability / variability
   • Vehicle and person hours of delay
   • Average travel speed
   • Other measures as deemed pertinent to the Ocala/Marion County TPO
➢ Pavement condition
➢ Bridge condition

3.6 Continue participation in the Mobility Performance Measures Team.
3.7 Establish a process to collect and review data for the various performance measures to determine progress on adopted targets. (June 2019)

**INTELLIGENT TRANSPORTATION SYSTEMS (ITS)**

3.8 Continue work with City of Ocala and Marion County to further implement projects from ITS Master Plan.

3.9 Review potential ITS applications for SunTran.

3.10 Initiate update of ITS Master Plan. See Task 7.0 Special Projects for further details.

**REGIONAL COORDINATION**

3.11 Continue participation in Central Florida MPO Alliance.
   - Establish legislative priorities.
   - Establish regional priorities for highway, transit and regional trails.
   - Develop Regional Transit Plan

3.12 Continue membership in the Heart of Florida Transportation Alliance.
   - Review and update Regional Transportation Plan as necessary.
   - Work with Gainesville MTPO to address I-75 congestion issues.

3.13 Assist local governments, as needed, to implement locally-identified transportation projects.

**REGIONAL TRAILS**

3.14 Continue development of the Heart of Florida Loop and other regional trails.
   - Assist Marion County in the development of the Pruitt and Silver Springs Trail segments.
   - Work with the Hernando-Citrus MPO to expedite the development of the Withlacoochee State Trail connection to the Dunnellon Trail.
   - Work with state and local agencies in the development of the Silver Springs Bikeway.

**END PRODUCT**

2045 LRTP (November 2020)
Regionally coordinated transportation planning process. (ongoing) Regionally coordinated long range transportation plan.
**RESPONSIBLE AGENCY**

Ocala/Marion County TPO

**FUNDING SOURCES/USES**

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**UPWP TASK 4.0 – SHORT RANGE PLANNING**

The Short Range Planning task includes the activities related to the actual implementation of various transportation projects identified as part of the 2040 LRTP and other TPO plans. The Task also includes annual maintenance of the Transportation Improvement Program (TIP) as well as legislative activities.

**OBJECTIVES**

To identify and address short term transportation needs.  
Review development activity to monitor its effect on the local transportation system.

**PREVIOUS WORK**

Completion of Annual Priority Project process. Published annual listing of Federal Projects Obligated.  
Worked with local governments on various planning issues. Adopted annual legislative priorities.  
Assisted local governments in developing FDOT’s 4P applications for off-system projects.

**REQUIRED ACTIVITIES**

**TRANSPORTATION IMPROVEMENT PROGRAM (TIP)**

4.1 Develop FY 2024 and FY 2025 project priority lists. (August 2018, 2019)

4.2 Update TIP bi-annually. (June, October)

4.3 Review local government comprehensive plans for consistency with TPO TIP and LRTP as necessary.

4.4 Publish annual listing of federally-funded obligated projects. (December)

4.5 Continue refinement of Interactive TIP system.

4.6 Amend TIP as necessary.

**MONITOR TRANSPORTATION SYSTEM IMPACTS**

4.7 Monitor and review traffic operation needs through collection and analysis of peak hour traffic data.

4.8 Monitor and review DRI and other site specific impacts in the development review process.
4.9 Conduct site impact analysis for new development projects as requested by local governments.

4.10 Advise local governments and boards on decisions which may impact corridors identified for improvement or identified as physically or policy constrained.

4.11 Coordinate TPO actions with local government comprehensive plan development efforts to encourage alternative modes of transportation.

4.12 Assist local governments in the implementation of the transportation provisions of SB 360, especially as they relate to the Mobility Plan.

### FAST ACT TRANSPORTATION ALTERNATIVES (TA) PROGRAM

4.13 Assist local governments in FAST TA application process.

4.14 Monitor progress of programmed TA projects and assist in their implementation when necessary.

### LEGISLATIVE ACTIVITIES

4.15 Develop annual legislative priorities. (November 2018, 2019)

4.16 Monitor legislative activities on both the federal and state level to determine impact on transportation issues.

4.17 Assist MPOAC with legislative activities. ($1,000 - Local funds)

### END PRODUCT

- Annual Transportation Improvement Plan (June 2019, 2020)
- Annual Listing of Federal Projects (December 2019, 2020)
- Annual Legislative Priorities (January 2019, 2020)

### RESPONSIBLE AGENCY

Ocala/Marion County TPO
## Funding Sources/Uses

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The Public Transportation task reflects the activities related to the local public transportation system which includes services provided locally by SunTran and Marion Transit Services (MTS). SunTran is the fixed-route service operating primarily in the urban area and is a joint effort of Marion County and the City of Ocala. The TPO serves as the policy and oversight board for SunTran. MTS provides paratransit services throughout the county as well as Americans with Disabilities (ADA) service within the fixed-route area for SunTran. MTS is also the designated Community Transportation Coordinator (CTC) through the Commission for the Transportation Disadvantaged (CTD).

OBJECTIVES

To ensure the efficient and effective provision of public transportation by providing technical assistance and staff support to the local Community Transportation Coordinator and the SunTran system.

PREVIOUS WORK

SUNTRAN

Annual review of routes and schedules.
Completed annual National Transit Database (NTD) Report. (February 2017, 2018)
Five Year update of Transit Development Plan (TDP).
Update of SunTran website

TRANSPORTATION DISADVANTAGED

Selection of Community Transportation Coordinator. (November 2015)
Completion of Annual Operating Report.
Annual review/update of Transportation Disadvantaged Service Plan (TDSP). Annual review of Community Transportation Coordinator.

REQUIRED ACTIVITIES

SUNTRAN

5.1 Review congested route segments/intersections for potential ITS applications to improve service.

5.2 Periodically review routes and schedules to determine effectiveness, identify linkages between residential and employment centers.

5.3 Update SunTran website on a regular basis.
5.4 Annually update TDP.

SUNTRAN (CON’T)

5.5 Continue work with the District 5 reThink commuter assistance program.

5.6 Develop shelter and bench program for fixed-route service area.

5.7 Integrate data from Avail Technologies (i.e. passenger counts, real-time location, arrival/departure times, etc.) into both the SunTran website and smartphone application.

TRANSPORTATION DISADVANTAGED

5.8 Provide staff support and administration to Transportation Disadvantaged Local Coordinating Board (TDLCB).

5.9 Conduct grant administration including quarterly operational reports and financial statements.

5.10 Continue to facilitate coordination between the TDLCB and the CTC, Marion Transit Service (MTS).

5.11 Review CTC’s annual report and perform evaluation. (December)

5.12 Review of Memorandum of Agreement and approval of fare structure prior to submission to Commission for the Transportation Disadvantaged.

5.13 Continue coordination with the Commission for Transportation Disadvantaged.

5.14 Annually update TDSP.

END PRODUCT

Effective and efficient coordinated public transportation system (ongoing) Completion of CTC review (annual) Completion of NTD report (annual) Completion of TDP and TDSP updates (annual)

RESPONSIBLE AGENCY

Ocala/Marion County TPO
### Funding Sources/Uses

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The Public Transportation task identifies the activities that keep the public involved in the transportation planning process. Activities include meeting notices as well as presenting information to various civic groups and local agencies on a regular basis.

**OBJECTIVES**

**TPO**

Ensure adequate opportunity for public input on the transportation planning process as well as specific projects.

**FDOT – WORK PROGRAM PUBLIC HEARING**

To consider annual changes to the Five Year Work Program pursuant to Section 339.135(4) (C), Florida Statutes.

**PREVIOUS WORK**

**TPO**

Continual update of TPO website.
Completed update of TPO Public Involvement Plan. (August 2014)
Provided presentations and/or overviews of TPO activities to various civic and professional groups.

**FDOT**


**REQUIRED ACTIVITIES**

**TPO**

6.1 Develop and disseminate public information as necessary to inform the public of transportation planning activities. Conduct presentations on transportation related topics to civic and governmental agencies as requested.

6.2 Provide a clearinghouse for transportation related activities for all levels of government and public involved in improving the local transportation system.

6.3 Complete monthly updates to the TPO Web Page - [www.ocalamariontpo.org](http://www.ocalamariontpo.org).

6.4 Continue to monitor and track all public information requests.

6.5 Update TPO website on a regular basis.
6.6 Develop and publish an annual report on TPO activities.

6.7 Periodically review and update Public Involvement Plan (PIP) to comply with the FAST Act, Title VI and other applicable requirements.

**FDOT**

To develop and conduct the Department’s Tentative Five Year Work Program and consider making any changes to the Program that is necessary to balance the Five Year Work Program. The Work Program Public Hearing(s) is being developed and conducted pursuant to Section 339.135(4)(C), Florida Statutes, as amended. The Public Hearing(s) will include information for Brevard, Flagler, Lake, Marion, Orange, Osceola, Seminole, Sumter and Volusia Counties. The Public Hearing(s) will include consideration of proposed projects for the Florida’s Turnpike Enterprise. The Public Hearing(s) and Public Information Meetings are conducted annually. The Department continuously coordinates with the MPOs/TPOs in their project priority development and project selection in the Department’s Tentative Five Year Work Program. The Department will hold a Public Hearing(s) for the tentative work program in December of the 2018 and January of the 2019 calendar year. The Department will continuously coordinate with the MPOs/TPOs to provide video tapings of each Public Hearing to be broadcasted on public television. The Department will continue to provide a website for the Work Program Public Hearing. The website will include a link to a webinar option for the MPOs/TPOs and citizens to access the District’s Work Program Public Hearing. The website will continue to have information and maps on the Department’s Tentative Five Year Work Program.

**END PRODUCT**

Effective program to provide the public information regarding the transportation planning process and specific projects.

Update of TPO website. (ongoing)

**RESPONSIBLE AGENCY**

Ocala/Marion County TPO

FDOT
### FUNDING SOURCES/USES

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The Special Projects task identifies the activities that are non-recurring, special studies dealing with various transportation issues.

**OBJECTIVES**

Conduct identified studies and/or surveys to improve the overall transportation system.

**PREVIOUS WORK**

- Completed ITS Master Plan Update (June 2018)
- Completed Transit Development Plan (August 2017) Completed
- Bellevue Greenway Study (May 2018) Completed Downtown
- Ocala to Silver Springs Trail Crossing Study at SR 35. (January 2018)
- Completed Indian Lake Trail Crossing Study at NE 58th Avenue (January 2018)

**REQUIRED ACTIVITIES**

### 7.1 NE 8th Avenue Road Diet Study

The 8th Avenue corridor is currently a five-lane configuration with the fifth lane being a single continuous suicide turn-lane from SR 40 to SR 492. In its current configuration, 8th Avenue is effectively a physical barrier between Tuscanilla Park west of the corridor and the residential land uses to the east. Traffic counts on the corridor currently average approximately 8,600 VPD (2016). Volumes fluctuate from year to year but have never surpassed 10,124 VPD (1998) and have recently been as low as 6,100 (2006).

The Study will identify the correct components to utilize in order to address vehicular traffic capacity and accessibility and at the same time promote a multimodal corridor that connects the residential neighborhood to the east with Tuscanilla Park and the rest of Downtown Ocala.

- Develop/conduct public involvement meetings with affected stakeholders
- Develop corridor design alternatives
- Develop planning-level cost estimates
- Draft and Final Report
- Develop final plan documentation

### 7.2 Trails Wayfinding, Safety & Supporting Facilities Master Plan

A Trail / Wayfinding Signage, Safety and Education Master Plan and a catalog of supporting facilities is a necessary next step to assist trail users trail projects within the Marjorie Harris-Carr Greenway and to and from Ocala/Marion County’s various neighborhoods and parks.

- Stakeholder Meetings
- General Public Involvement Meetings
- Develop signage and wayfinding standards and alternatives
- Planning Level Cost Estimates
7.3 Nature Coast Trail Feasibility Study
The intent of the Feasibility study is to identify a preferred alignment for the development of a multi-use trail along the Nature Coast Trail from Dunnellon to Chiefland.

- Public and Stakeholder Outreach
- Data Collection and Review
- Mapping
- Conduct Field Analysis
- Create Trail Corridor Map and Alternatives
- Planning Level Cost Estimates
- Draft and Final Trail Corridor Feasibility Study Reports

7.4 US 27 Corridor Assessment
The intent of the Corridor assessment between NW 44th Avenue and NW 27th Avenue is to maintain mobility, safety and enhance a key freight corridor and interchanges as the impact of planned industrial and commercial development increases freight and vehicular traffic.

- Data Collection
  - Traffic characteristics, safety crash data, truck traffic
  - Travel speed / intersection bottleneck data
  - Intersection operations
  - Land use (existing and future)
  - Right-way cross sections

7.5 CR 484 Corridor Assessment
The intent of the Corridor assessment between SW 49th Avenue and CR 475A is to maintain mobility, safety and enhance a key freight corridor and interchanges as the impact of planned industrial and commercial development increases freight and vehicular traffic.

- Data Collection
  - Traffic characteristics, safety crash data, truck traffic
  - Travel speed / intersection bottleneck data
  - Intersection operations
  - Land use (existing and future)
Right-way cross sections

- Existing and future conditions
- Prioritized Action Plans
- Planning Level Cost Estimates
- Technical Appendices Reports

7.6 CR 484 Pennsylvania Avenue Study Addendum

The intent of this project is to provide additional concept plans beyond the existing phase 1 study to address access management, mid-block pedestrian crossing locations, and proposed locations for on-street parking to be reviewed and endorsed by the City of Dunnellon and incorporated into the design plans developed by FDOT.

- Review previous concept plans approved by the City of Dunnellon
- Conduct stakeholder meetings to discuss desired outcomes
- Prepare a conceptual layout illustrating improvement recommendations
- Identify up to three design alternatives

FUNDING SOURCES/USES

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* The CR 484 Corridor Assessment ($50,000 project) and the Pennsylvania Avenue Addendum Study ($31,000) to be paid out of the 16/17 FY allotment of 5305D funds that are referenced in the 16-18 UPWP.

** The US 27 Corridor Assessment (50,000) to be paid out of the FY 17/18 allotment of 5305D funds in the 16-18 UPWP.

**FLORIDA DEPARTMENT OF TRANSPORTATION ASSISTANCE**

This task outlines the assistance provided to the TPO by FDOT on a number of issues. The information included in this section is prepared by the Florida Department of Transportation and submitted to the TPO for inclusion.

**GENERAL PLANNING ACTIVITIES**

The Florida Department of Transportation (FDOT) is a contributor to transportation planning and policy development in District Five. Generally, the specific recurring transportation planning activities accomplished by FDOT’s District Five Planning Office can be placed in one of the following categories: Transportation Planning Activities, Data Collection Activities and Systems Planning Activities.

**REQUIRED ACTIVITIES**

**TRANSPORTATION PLANNING ACTIVITIES**

**TPO SUPPORT**

Provide a TPO Liaison between the Department and each TPO; provide supporting information and documentation to support TPO planning; review and take appropriate action on Transportation Improvement Program(TIP) and TIP Amendments; review and take appropriate action on Unified Planning Work Program (UPWP) and UPWP Amendments; review and take appropriate action on Long Range Transportation Plan; review and take appropriate action on Public Involvement Plan; prepare and conduct
Federal and State Certification reviews; assist MPOs/TPOs in attending various committee meetings and Community Awareness Planning Meetings; assist MPOs/TPOs with Work Program System issues and reports; assist MPOs/TPOs in State and Federal Grant Programs; and support and assist with transit issues and initiatives. Review and update TPO contract agreements (Interlocal Agreement for the Creation of Metropolitan Planning Organization, Intergovernmental Coordination and Review (ICAR), and Transportation Planning Funds Joint Participation Agreement.

Assist with providing revenue forecasts (for federal and state funds) to the TPO to develop their Long Range Transportation Plans; provide support and assistance to ensure that the MPOs/TPOs comply with the state and federal policies, procedures and federal code of regulation, comply with Title VI in the planning process (UPWP, TIP, Model Validation, etc.) and comply with other certification requirements; provide supporting information and documentation to support TPO planning; assist TPO with boundary and membership issues for merging and emerging TPOs.

**TRANSIT SUPPORT**

Provide Transit Analyst services between the Department and the TPO; assist the TPO with transit related issues and initiatives; review and recommend appropriate action on TIP and TIP Amendments and UPWP and UPWP Amendments for transit projects. Provide a FDOT representative to the TPO’s Transportation Disadvantaged Local Coordinating Board (TDLCB) Meetings; provide technical assistance to the TDLCB; review and update TPO transit grant agreements for Section 5303 grants and transit programs; Assist the TPO with Work Program and execution of all related system issues and reports.

**INTERGOVERNMENTAL SUPPORT AND REVIEW**

Review and submit recommendations on Local Government Comprehensive Plans (LGCP) amendments, both proposed and adopted, and Evaluation and Appraisal Reports, Capital Improvement Elements (CIEs), and Capital Improvement Plan (CIPs) and TCEAs for appropriate land uses and transportation related impacts on those facilities of state concern. Assist MPOs/TPOs with feasibility studies and implementation planning.

**STRATEGIC INTERMODAL SYSTEM PLAN**

Process requests for designation changes; coordinate regional and local facilities with the SIS; coordinate the Department’s transit initiative with the SIS; manage policy level public and partner involvement efforts related to the SIS; assist in technical level public and partner involvement efforts related to the SIS; assist in providing revenue forecasts.

**PUBLIC INVOLVEMENT**

Conduct Public Involvement activities related to Efficient Transportation Decision Making (ETDM), Project Development and Environmental (PD&E) studies, and Work Program Public Hearings; provide tools for developing and reviewing projects at the Planning Screen Phase (used in the development of TPO long range transportation plans and SIS cost-feasible plan).
BICYCLE/PEDESTRIAN SUPPORT

Support and assist with bicycle, pedestrian and transit related issues and initiatives. Provide interagency coordination and technical support in the area of multimodal transportation planning and development. Review and provide feedback on local roadway and site plans for the inclusion of alternative transportation facilities. Review and provide feedback on alternative transportation planning documents and studies. Act as District Five steward for regional trail initiatives and projects. Coordinate multimodal transportation network infrastructure inventory and needs assessment for all facilities in District Five.

SAFETY

The District Five Intermodal System Development Safety efforts will support the following: Florida’s Pedestrian and Bicycle Focused Initiative, Corridor Planning Studies for TPO projects for Completed Streets, Multimodal Corridors, Context Sensitive Solutions and Transportation Design for Livable Communities, and Improvements to accommodate transit accessibility, pedestrians and accessibility for persons with disabilities.

TRANSPORTATION SYSTEMS MANAGEMENT & OPERATIONS PROGRAM (TSMO)

Develop a District Five Transportation Systems Management and Operations (TSM&O) Program within a team of champions made up of MPOs/TPOs, transit agencies and District staff.

DATA COLLECTION ACTIVITIES

SYSTEMS INVENTORY

Provide for the efficient transfer of road jurisdiction by the Department and local governments based on mutual agreement; functionally classify roads, including the designation of federal aid eligibility; and develop, analyze, and assign an integrated statewide network of federal, local and state systems.

MAPPING

Maintain and provide mapping information related to the SIS; maintain and update functional classification maps.

SYSTEM PLANNING ACTIVITIES

DEVELOPMENT OF REGIONAL IMPACT (DRI) REVIEW

Conduct large scale development review through the DRI process or as requested by Regional Planning Councils. These reviews offer technical comments and may result in
the development and coordination of transportation projects and funding partnerships, including agreements with developers. These projects are then coordinated with the TPO during project development, prioritization, or programming. In addition, provide review and comments for the review of master plans, sectors plans and sub-DRI developments for impacts to the state highway system.

SYSTEMS MANAGEMENT

Provide assistance for determining the need for, and feasibility of, new access points (IJRs) and modifications (IMRs) to existing access points on the SIS facilities; conduct Level-of-Service analysis that will determine current and future conditions of the State Highway System; Project Design Traffic and 18 KIP Equivalent Single Axle Loadings (ESALs) preparations.

MODELING

The District will continue to support regional transportation modeling activities and gather information on how to make improvements through improved policies, procedures and guidelines for transportation demand forecasting for the Florida Standard Model; assist in validation of models and conduct planning studies requested by local governments and TPOs.

STRATEGIC INTERMODAL SYSTEM

Conduct Traffic/Travel Demand Assignment Studies; develop traffic projections; develop and maintain a SIS Needs Plan and SIS Cost Feasible Plan; provide input for SIS modifications and refinements; develop, coordinate and distribute SIS corridor plans.

FDOT DISTRICT 5 SPECIFIC ACTIVITIES

TRAFFIC MODELING

The Department will continue to support the District Five MPOs/TPOs (Space Coast TPO, Lake-Sumter MPO, Ocala/Marion TPO, METROPLAN ORLANDO, and River-to-Sea TPO) with ongoing modeling activities applications, enhancements and technical support.

EFFICIENT TRANSPORTATION DECISION MAKING (ETDM)/SOCIOCULTURAL EFFECTS (SCE)

To assist and collaborate with Space Coast TPO, Lake-Sumter MPO, Ocala/Marion County TPO, METROPLAN ORLANDO and River-to-Sea TPO with the implementation of the Efficient Transportation Decision Making (ETDM) Process. District Five is coordinating with each of the MPOs/TPOs to determine which projects should be sent out for an ETDM review.

The District will continue assisting the TPO with their ETDM/SCE (Sociocultural Effects) tasks by helping to coordinate schedules, provide guidance, and assist in
sending projects for Planning Screen reviews, including providing guidance with summary reports for those projects. The District will continue to run Programming Screens on projects prior to PD&E, as required by FHWA, FDOT will provide ETDM technical assistance and training to TPO staff as needed or requested.

DISTRICT FIVE CENTRAL FLORIDA GEOGRAPHIC INFORMATION SYSTEMS (CFGIS)

District Five continues to utilize the resources of the Central Florida GIS (CFGIS) initiative. The availability of the Data Clearinghouse allows members of the general public, while providing a user’s group forum for GIS users within the Central Florida region, to facilitate data sharing and information exchange. District Five has been a major funding contributor to the CFGIS initiative. Discussions have occurred with the East Central Florida Regional Planning Council (ECFRPC) to further identify the regional data needs, funding partnerships, and the roles and responsibilities of the agencies involved.

The Department is continuing to keep their GIS interactive tools up-to-date utilizing the CFGIS information portal. Some tools currently available on this portal include: TransMap, which serves transit data; the Strategic Intermodal System Implemental & Management (SISIM) tool which allows partners throughout the district to share information concerning the implementation of operational improvements for SIS facilities; etc. Additionally District Five maintains a non-GIS specific information Traffic Data web page on this website. This would make transportation data currently being maintained by the Department more publicly available as an interactive tool to be housed on the CFGIS server.

END PRODUCT

Proper and timely response for management of technical problems and requests. State match to assist in timely and successful completion of FTA sponsored activities.

RESPONSIBLE AGENCY
For FY 2018/19 & 2019/20, FDOT will soft match PL funds using toll revenue expenditures as a non-cash match toward the non-federal share. The amount reflected above represents the amount of soft match required (both state and local) for the amount of federal PL funds requested. FDOT also provides a cash match for FTA Section 5305(d) funds. Those funds are shown in each task that contains 5305(d) funds.

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## TABLE I
FAST ACT PLANNING FACTORS

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<td>ACES (Automated / Connected/Electric/Shared-Use Vehicles)</td>
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See page 1 for details
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<th>-- 2020 --</th>
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<td>AUG</td>
<td>SEP</td>
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<td>1.7 Audit</td>
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<td>1.8 Receive copy of audit reports</td>
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<td><strong>TASK 2.0 DATA COLLECTION</strong></td>
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<td>2.1 Collection of count data</td>
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<td>2.3 Publish Traffic Information Guidebook</td>
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<td>2.4 CMS data collection</td>
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<td>2.5 Review of traffic count program</td>
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<td>2.7 Analysis of accident data</td>
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<td>4.11 Process FAST ACT TA Applications</td>
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<td>5.12 Review CTC Performance</td>
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<td>5.13 Review CTC Fare Structure</td>
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<td><strong>TASK 7.0 SPECIAL PROJECTS</strong></td>
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<td>7.1 NE 8th Avenue Road Diet</td>
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<td>7.2 Trails, Wayfinding, Safety &amp; Supporting Facilities Master Plan</td>
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<td>7.3 Nature Coast Trail Feasibility Study</td>
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<td>7.4 US 27 Corridor Assessment</td>
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<td>7.5 CR 484 Corridor Assessment</td>
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<td>7.6 CR 484 Pennsylvania Avenue Study Addendum</td>
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### TABLE IV
FY 2018/19 AGENCY PARTICIPATION

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<tr>
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<th>Cash Match</th>
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### TABLE V
FY 2018/19 FUNDING SOURCES

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<th>FTA Section 5305(d)</th>
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<td>$4,000</td>
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<td>$4,915</td>
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<td>Special Proj.</td>
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<td>$56,086</td>
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<td>$1,240</td>
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<td>$178,011</td>
<td>$1,000</td>
<td>$59,902</td>
<td>$7,488</td>
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## TABLE VI
### FY 2019/20 AGENCY PARTICIPATION

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## TABLE VII
### FY 2019/20 FUNDING SOURCES

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<th>FDOT Cash Match</th>
<th>TD</th>
<th>State</th>
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<th>FDOT Cash Match</th>
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<td>Task 4.0 SRP</td>
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<td>Task 5.0 Public Trans.</td>
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<td>$2,763</td>
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<tr>
<td>Task 6.0 Public Inv.</td>
<td>$24,414</td>
<td>$5,385</td>
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<tr>
<td>TOTAL</td>
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<td>$110,126</td>
<td>$62,446</td>
<td>$7,806</td>
<td>$25,828</td>
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### Current/Upcoming Activities

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<tr>
<th>Activity</th>
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<th>Length</th>
<th>Description</th>
<th>Responsible Agency</th>
<th>Website</th>
<th>Completion Date</th>
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<tbody>
<tr>
<td>NE 8th Avenue Road Diet Study</td>
<td>SR 40 to SR 492</td>
<td>0.85 mi.</td>
<td>Study will review the feasibility of reducing the NE 8th Avenue corridor from two to four lanes. Additional proposed enhancements will include a multi-use path and the possible inclusion of on-street parking.</td>
<td>FDOT</td>
<td>-</td>
<td>TBD</td>
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<tr>
<td></td>
<td>SW 49th Ave to CR 475A</td>
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<td>CR 484 Corridor Assessment</td>
<td>NW 27th Ave to NW 44th Ave</td>
<td>2.7 mi.</td>
<td>The plan will build upon findings from the interchange study previously conducted on I-75. Necessity of this plan is predicated upon the large scale industrial development that is on-going in the area of US 27 and I-75.</td>
<td>FDOT</td>
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<tr>
<td>US 27 Corridor Assessment</td>
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<td></td>
<td>Study will develop a consistent signage/wayfinding master plan and identify needed safety related and supporting facilities for the area wide trail system.</td>
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<tr>
<td>Trails Wayfinding &amp; Supporting Facilities</td>
<td>Countywide</td>
<td></td>
<td>Study will determine the most desirable multi-modal alignment within Marion County and the City of Dunnellon for the trail connecting Dunnellon through Marion, Levy and Dixie County to Chiefland.</td>
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<td>Master Plan</td>
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<td>Nature Trail Feasibility Study</td>
<td>Dunnellon - Marion County</td>
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<td>Final planning study to address access management and on-street parking concerns for redesign of the corridor to accommodate multi-modal features.</td>
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<td>Update of 2012 Transit Development Plan</td>
<td>Sep 2017</td>
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<tr>
<td>Belleview Greenway Connector Study</td>
<td>City of Belleview to Greenway</td>
<td>Determine most desirable multi-modal route to connect the City of Belleview to the Cross Florida Greenway.</td>
<td>May 2018</td>
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<tr>
<td>Trails Crossing Study</td>
<td>(1) SR 35, and (2) NE 58th Avenue</td>
<td>Potential crossings for two planned trails were analyzed, conceptually designed and costed out at a planning level.</td>
<td>Jan 2018</td>
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<tr>
<td>Silver Springs Corridor Plan</td>
<td>NE 49th Court Rd to NE 60th Ct</td>
<td>Plan will identify improvements to enhance multi-modal access consistent with Marion County CRA plan for the area and renovations to Silver Springs State Park.</td>
<td>Aug 2018</td>
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<td>NW 44th Ave to NW 35th Street</td>
<td>New interchange at I-75 and NW 49th Street</td>
<td>Jun 2018</td>
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<td>ITS Master Plan Update</td>
<td>Countywide</td>
<td>Update of 2009 ITS Master Plan</td>
<td>Jun 2018</td>
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**Appendix III**

**Planning Activities within TPO Planning Area**

---

**Transit Development Plan**

- **Countywide**
- **Update of 2012 Transit Development Plan**
- **TPO**
- **Sep 2017**

**Belleview Greenway Connector Study**

- **City of Belleview to Greenway**
- **Determine most desirable multi-modal route to connect the City of Belleview to the Cross Florida Greenway.**
- **TPO**
- **May 2018**

**Trails Crossing Study**

- **(1) SR 35, and (2) NE 58th Avenue**
- **Potential crossings for two planned trails were analyzed, conceptually designed and costed out at a planning level.**
- **TPO**
- **Jan 2018**

**Silver Springs Corridor Plan**

- **NE 49th Court Rd to NE 60th Ct**
- **Plan will identify improvements to enhance multi-modal access consistent with Marion County CRA plan for the area and renovations to Silver Springs State Park.**
- **TPO**
- **Aug 2018**

**NW 49th Street Interchange PD&E**

- **NW 44th Ave to NW 35th Street**
- **New interchange at I-75 and NW 49th Street**
- **FDOT**
- **Jun 2018**

**ITS Master Plan Update**

- **Countywide**
- **Update of 2009 ITS Master Plan**
- **TPO**
- **Jun 2018**
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**Total FTA Funds**: $59,902

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**Total FTA Funds**: $59,902

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**Total Net Project Cost**: $59,902

**Total FTA Funds**: $59,902
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Total Net Project Cost $ 74,876

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Total Net Project Cost $ 74,857

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Total Net Project Costs $ 74,876

Federal Share (80%) $ 59,902
Local Share (20%) $ 14,974

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91.37.08.8P-2 02 Technical Studies - Planning $ 74,876
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**Total FTA Funds** $62,478

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**Total FTA Funds** $62,478

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**Total Net Project Cost** $62,477

**Total FTA Funds** $62,478
## Section 5305(d)3 - FY 2020
Grant Management Information System Codes
All Funds
Ocala/Marion County TPO

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**Total Net Project Cost:** $78,097

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**Total Net Project Cost:** $78,097

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**Total Net Project Cost:** $78,097

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## Application for Federal Assistance SF-424

### 1. Type of Submission:
- [ ] Preapplication
- [x] Application
- [ ] Changed/Corrected Application

### 2. Type of Application:
- [x] New
- [ ] Continuation
- [ ] Revision

### 3. Date Received:
03/14/2018

### 4. Applicant Identifier:
Not Applicable

### 5a. Federal Entity Identifier:
Not Applicable

### 5b. Federal Award Identifier:

### State Use Only:

### 6. Date Received by State:

### 7. State Application Identifier:
1001

### 8. APPLICANT INFORMATION:

#### a. Legal Name:
Ocala/Marion County Transportation Planning Organization

#### b. Employer/Taxpayer Identification Number (EIN/TIN):
59-6000392

#### c. Organizational DUNS:
055474280000

#### d. Address:

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#### f. Name and contact information of person to be contacted on matters involving this application:

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<th>Prefix:</th>
<th>Mr.</th>
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<tbody>
<tr>
<td>* First Name:</td>
<td>Michael</td>
</tr>
<tr>
<td>Middle Name:</td>
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</tr>
<tr>
<td>* Last Name:</td>
<td>Daniels</td>
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<td>Title:</td>
<td>Director</td>
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Organizational Affiliation:

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<tr>
<th>* Telephone Number:</th>
<th>352-629-8297</th>
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<td>Fax Number:</td>
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| * Email: | mdaniels@ocalfl.org |
**Application for Federal Assistance SF-424**

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</tr>
</thead>
<tbody>
<tr>
<td>Federal Transit Administration</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>11. Catalog of Federal Domestic Assistance Number:</strong></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>20.505</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>CFDA Title:</strong></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Section 5305(D)</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>12. Funding Opportunity Number:</strong></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>-</td>
<td></td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>Title:</strong></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Metropolitan Transportation Planning</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>13. Competition Identification Number:</strong></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Not Applicable</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>Title:</strong></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Not Applicable</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>14. Areas Affected by Project (Cities, Counties, States, etc.):</strong></th>
<th></th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th><strong>15. Descriptive Title of Applicant's Project:</strong></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>FY 18/19 Section 5305D Allocation</td>
<td></td>
</tr>
</tbody>
</table>

Attach supporting documents as specified in agency instructions.

Add Attachments  Delete Attachments  View Attachments
Application for Federal Assistance SF-424

16. Congressional Districts Of:
   * a. Applicant [3,5,11]
   * b. Program/Project [3,5,11]

   * Attach an additional list of Program/Project Congressional Districts if needed.

17. Proposed Project:
   * a. Start Date: 07/01/2018
   * b. End Date: 06/30/2019

18. Estimated Funding ($):
   * a. Federal 59,902.00
   * b. Applicant 0.00
   * c. State 0.00
   * d. Local 14,974.00
   * e. Other 0.00
   * f. Program Income 0.00
   * g. TOTAL 74,876.00

19. Is Application Subject to Review By State Under Executive Order 12372 Process?
   - ☑ a. This application was made available to the State under the Executive Order 12372 Process for review on ________________.
   - ☑ b. Program is subject to E.O. 12372 but has not been selected by the State for review.
   - ☑ c. Program is not covered by E.O. 12372.

20. Is the Applicant Delinquent On Any Federal Debt? (If "Yes," provide explanation in attachment.)
   - ☑ Yes
   - ☑ No

   If "Yes", provide explanation and attach

21. By signing this application, I certify (1) to the statements contained in the list of certifications** and (2) that the statements herein are true, complete and accurate to the best of my knowledge. I also provide the required assurances** and agree to comply with any resulting terms if I accept an award. I am aware that any false, fictitious, or fraudulent statements or claims may subject me to criminal, civil, or administrative penalties. (U.S. Code, Title 218, Section 1001)

   ☑ ** I AGREE

   ** The list of certifications and assurances, or an internet site where you may obtain this list, is contained in the announcement or agency specific instructions.

Authorized Representative:

Prefix: Mr.  
* First Name: Michael
Middle Name:  
* Last Name: Daniels
Suffix:  
* Title: Director

* Telephone Number: 352-629-8297  
Fax Number:  
* Email: mdaniels@ocalafl.org

* Signature of Authorized Representative:  
* Date Signed: 04/15/2018
Application for Federal Assistance SF-424

* 1. Type of Submission:  ☒ Application  ☐ Preapplication  ☐ Changed/Corrected Application

* 2. Type of Application:  ☒ New  ☐ Continuation  ☐ Revision

* If Revision, select appropriate letter(s):

* 3. Date Received:  03/14/2018

* 4. Applicant Identifier:  Not Applicable

5a. Federal Entity Identifier:  Not Applicable

5b. Federal Award Identifier:  

State Use Only:

6. Date Received by State:  

7. State Application Identifier:  1001

8. APPLICANT INFORMATION:

* a. Legal Name:  Ocala/Marion County Transportation Planning Organization

* b. Employer/Taxpayer Identification Number (EIN/TIN):  59-60000392

* c. Organizational DUNS:  0559474280000

* d. Address:

  * Street1:  201 SE 3rd Street

  * Street2:  Second Floor

  * City:  Ocala

  * County/Parish:  

  * State:  FL: Florida

  * Province:  

  * Country:  USA: UNITED STATES

  * Zip / Postal Code:  34471-0000

* e. Organizational Unit:

  Department Name:  

  Division Name:  

* f. Name and contact information of person to be contacted on matters involving this application:

  Prefix:  Mr.

  * First Name:  Michael

  Middle Name:  

  * Last Name:  Daniels

  Suffix:  

  Title:  Director

  Organizational Affiliation:  

  * Telephone Number:  352-629-8297

  Fax Number:  

  * Email:  mdaniels@ocalfl.org
**Application for Federal Assistance SF-424**

**9. Type of Applicant 1: Select Applicant Type:**  
E: Regional Organization

**Type of Applicant 2: Select Applicant Type:**  

**Type of Applicant 3: Select Applicant Type:**  

* Other (specify):

**10. Name of Federal Agency:**  
Federal Transit Administration

**11. Catalog of Federal Domestic Assistance Number:**  
20.505

**CFDA Title:**  
Section 5305(D)

**12. Funding Opportunity Number:**  
-

* Title:

Metropolitan Transportation Planning

**13. Competition Identification Number:**  
Not Applicable

**Title:**  
Not Applicable

**14. Areas Affected by Project (Cities, Counties, States, etc.):**

[Add Attachment] [Delete Attachment] [View Attachment]

**15. Descriptive Title of Applicant's Project:**  
FY 19/20 Section 5305D Allocation

Attach supporting documents as specified in agency instructions.

[Add Attachments] [Delete Attachments] [View Attachments]
16. Congressional Districts Of:
   * a. Applicant: 3,5,11
   * b. Program/Project: 3,5,11

Attach an additional list of Program/Project Congressional Districts if needed.

17. Proposed Project:
   * a. Start Date: 07/01/2019
   * b. End Date: 06/30/2020

18. Estimated Funding ($):
   * a. Federal: 62,477.00
   * b. Applicant: 0.00
   * c. State: 0.00
   * d. Local: 15,620.00
   * e. Other: 0.00
   * f. Program Income: 0.00
   * g. TOTAL: 78,097.00

19. Is Application Subject to Review By State Under Executive Order 12372 Process?
   a. This application was made available to the State under the Executive Order 12372 Process for review on ________________.
   b. Program is subject to E.O. 12372 but has not been selected by the State for review.
   c. Program is not covered by E.O. 12372.

20. Is the Applicant Delinquent On Any Federal Debt? (If "Yes," provide explanation in attachment.)
   Yes  No

   If "Yes", provide explanation and attach

21. By signing this application, I certify (1) to the statements contained in the list of certifications** and (2) that the statements herein are true, complete and accurate to the best of my knowledge. I also provide the required assurances** and agree to comply with any resulting terms if I accept an award. I am aware that any false, fictitious, or fraudulent statements or claims may subject me to criminal, civil, or administrative penalties. (U.S. Code, Title 218, Section 1001)

   ** I AGREE

   ** The list of certifications and assurances, or an internet site where you may obtain this list, is contained in the announcement or agency specific instructions.

Authorized Representative:

Prefix: Mr.  * First Name: Michael
Middle Name: 
* Last Name: Daniels
Suffix: 

* Title: Director

* Telephone Number: 352-629-8297  Fax Number: 
* Email: mdaniels@ocalafl.org

* Signature of Authorized Representative:  * Date Signed: 04/28/2018
DEBARMENT AND 
SUSPENSION 
CERTIFICATION

As required by U.S. DOT regulations on Government-wide Debarment and Suspension (Non-
procurement) at 49 CFR 29.510:

(1) The Ocala/Marion County TPO certifies to the best of its knowledge and belief, that it and its principals:

   (a) Are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by a Federal department or agency;

   (b) Have not within a three-year period preceding this proposal been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, state or local) transaction or contract under a public transaction; violation of Federal or state antitrust statutes; or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;

   (c) Are not presently indicted for or otherwise criminally or civilly charged by a governmental entity (Federal, state or local) with commission of any of the offenses listed in paragraph (2) of this certification; and

   (d) Have not within a three-year period preceding this certification had one or more public transactions (Federal, state or local) terminated for cause or default.

(2) The Ocala/Marion County TPO also certifies that if, later, it becomes aware of any information contradicting the statements of paragraphs (a) through (d) above, it will promptly provide that information to FTA.

Executed this 24th day of April 2018

By: ____________________________
    David Moore, Chairman
TITLE VI
NONTDISCRIMINATION POLICY
STATEMENT

The Ocala/Marion County Transportation Planning Organization (TPO) assures the Florida Department of Transportation that no person shall on the basis of race, color, national origin, sex, age, disability, family or religious status, as provided by Title VI of the Civil Rights Act of 1964, the Civil Rights Restoration Act of 1987 and the Florida Civil Rights Act of 1992 be excluded from participation in, be denied the benefits of, or be otherwise subjected to discrimination or retaliation under any program or activity.

The TPO further agrees to the following responsibilities with respect to its programs and activities:

1. Designate a Title VI Liaison that has a responsible position within the organization and access to the Recipient’s Chief Executive Officer.
2. Issue a policy statement signed by the Chief Executive Officer, which expresses its commitment to the nondiscrimination provisions of Title VI. The policy statement shall be circulated throughout the Recipient’s organization and to the general public. Such information shall be published where appropriate in languages other than English.
3. Insert the clauses of Appendix A of this agreement in every contract subject to the Acts and the Regulations
4. Develop a complaint process and attempt to resolve complaints of discrimination against sub-recipients. Complaints against the Recipient shall immediately be forwarded to the FDOT District Title VI Coordinator.
5. Participate in training offered on Title VI and other nondiscrimination requirements.
6. If reviewed by FDOT or USDOT, take affirmative action to correct any deficiencies found within a reasonable time period, not to exceed ninety (90) calendar days.
7. Have a process to collect racial and ethnic data on persons impacted by your agency’s programs.

THIS ASSURANCE is given in consideration of and for the purpose of obtaining any and all federal funds, grants, loans, contracts, properties, discounts or other federal financial assistance under all programs and activities and is binding. The person whose signature appears below is authorized to sign this assurance on behalf of the Recipient.

Executed this 24th day of April 2018

By: ____________________________
    David Moore, Chairman
During the performance of this contract, the contractor, for itself, its assignees and successors in interest (hereinafter referred to as the “Contractor”) agrees as follows:

(1.) Compliance with Regulations: The Contractor shall comply with the Regulations relative to nondiscrimination in Federally-assisted programs of the U.S. Department of Transportation (hereinafter, “USDOT”) Title 49, Code of Federal Regulations, Part 21, as they may be amended from time to time, (hereinafter referred to as the Regulations), which are herein incorporated by reference and made a part of this Agreement.

(2.) Nondiscrimination: The Contractor, with regard to the work performed during the contract, shall not discriminate on the basis of race, color, national origin, sex, age, disability, religion or family status in the selection and retention of subcontractors, including procurements of materials and leases of equipment. The Contractor shall not participate either directly or indirectly in the discrimination prohibited by section 21.5 of the Regulations, including employment practices when the contract covers a program set forth in Appendix B of the Regulations.

(3.) Solicitations for Subcontractors, including Procurements of Materials and Equipment: In all solicitations made by the Contractor, either by competitive bidding or negotiation for work to be performed under a subcontract, including procurements of materials or leases of equipment; each potential subcontractor or supplier shall be notified by the Contractor of the Contractor’s obligations under this contract and the Regulations relative to nondiscrimination on the basis of race, color, national origin, sex, age, disability, religion or family status.

(4.) Information and Reports: The Contractor shall provide all information and reports required by the Regulations or directives issued pursuant thereto, and shall permit access to its books, records, accounts, other sources of information, and its facilities as may be determined by the Florida Department of Transportation, the Federal Highway Administration, Federal Transit Administration, Federal Aviation Administration, and/or the Federal Motor Carrier Safety Administration to be pertinent to ascertain compliance with such Regulations, orders and instructions. Where any information required of a Contractor is in the exclusive possession of another who fails or refuses to furnish this information the Contractor shall so certify to the Florida Department of Transportation, the Federal Highway Administration, Federal Transit Administration, Federal Aviation Administration, and/or the Federal Motor Carrier Safety Administration as appropriate, and shall set forth what efforts it has made to obtain the information.

(5.) Sanctions for Noncompliance: In the event of the Contractor’s noncompliance with the nondiscrimination provisions of this contract, the Florida Department of Transportation shall impose such contract sanctions as it or the Federal Highway Administration, Federal Transit Administration, Federal Aviation Administration, and/or the Federal Motor Carrier Safety Administration may determine to be appropriate, including, but not limited to:

a. withholding of payments to the Contractor under the contract until the Contractor complies, and/or
b. cancellation, termination or suspension of the contract, in whole or in part.

Incorporation of Provisions: The Contractor shall include the provisions of paragraphs (1) through (6) in every subcontract, including procurements of materials and leases of equipment, unless exempt by the Regulations, or directives issued pursuant thereto. The Contractor shall take such action with respect to any subcontract or procurement as the Florida Department of Transportation, the Federal Highway Administration, Federal Transit Administration, Federal Aviation Administration, and/or the Federal Motor Carrier Safety Administration may direct as a means of enforcing such provisions including sanctions for noncompliance. In the event a Contractor becomes involved in, or is threatened with, litigation with a sub-contractor or supplier as a result of such direction, the Contractor may request the Florida Department of Transportation to enter into such litigation to protect the interests of the Florida Department of Transportation, and, in addition, the Contractor may request the United States to enter into such litigation to protect the interests of the United States.
DISADVANTAGED BUSINESS ENTERPRISE UTILIZATION

It is the policy of the Ocala/Marion County Transportation Planning Organization that disadvantaged businesses, as defined by 49 Code of Federal Regulations, Part 26, shall have an opportunity to participate in the performance of MPO contracts in a nondiscriminatory environment. The objectives of the Disadvantaged Business Enterprise Program are to ensure non-discrimination in the award and administration of contracts, ensure firms fully meet eligibility standards, help remove barriers to participation, create a level playing field, assist in development of a firm so it can compete successfully outside of the program, provide flexibility, and ensure narrow tailoring of the program.

The Ocala/Marion County Transportation Planning Organization and its consultants shall take all necessary and reasonable steps to ensure that disadvantaged businesses have an opportunity to compete for and perform the contract work of the Ocala/Marion County Transportation Planning Organization in a non-discriminatory environment.

The Ocala/Marion County Transportation Planning Organization shall require its consultants to not discriminate on the basis of race, color, national origin, sex, age, handicap/disability, or income status in the award and performance of its contracts. This policy covers in part the applicable federal regulations and the applicable statutory references contained therein for the Disadvantaged Business Enterprise Program Plan, Chapters 337 and 339, Florida Statutes, and Rule Chapter 14-78, Florida Administrative Code.

Executed this 24th day of April 2018

By: ____________________________
David Moore, Chairman
Project Briefing

Ocala/Marion Transportation Planning Organization
Presenter: David Cooke, AICP

March 26, 2018
Background
Study Process
Upcoming Events
Stay Engaged
Study Area & Project Development Process

We Are Here

Planning Phase

Project Development & Environment Study

Design

Right-of-Way

Construction
Purpose and Need

What is the Purpose of the Study?
• Evaluate the feasibility of:
  • A new transportation corridor
  • In Citrus and Marion Counties
  • Tampa Bay area to I-75/US 301 region

Why is the Project Needed?
• Address transportation challenges including:
  • Population growth
  • Traffic congestion
  • Truck and visitor traffic
  • Hurricane evacuation

- Accommodate Population Growth
- Reduce Traffic Congestion
- Provide for Efficient Freight Movement
- Address Visitor Traffic
- Reduce Evacuation Times
Planning for the Future

PREPARING FOR TWO FUTURES

We can... Do nothing or Choose to improve
Study Process

- Alternative Corridor Evaluation (ACE) process
  - Provides a method for identifying and evaluating corridors
  - Allows for stakeholder, agency and public input
  - Meets the state and federal planning requirements for the next phase

**OPPORTUNITY FOR PUBLIC COMMENT**

1. Collect Data
2. Identify Potential Corridors
3. Screen Corridor Alternatives
4. Evaluate Potential Corridors
5. Prepare Report and Findings
6. Determine if project should proceed into PD&E
Status Update

- Conducted initial outreach meetings
- Completed data collection
- Conducted a Public Kick-off Meeting
  - Citrus County, October 12, 2017 (64 in attendance)
  - Marion County, October 18, 2017 (46 in attendance)
- Performed traffic analysis
  - Identifying preliminary corridor alternatives
  - Beginning evaluation of alternatives
  - Continue stakeholder outreach
## Upcoming Meetings

### Corridor Alternatives Public Meeting:

<table>
<thead>
<tr>
<th>County</th>
<th>Date</th>
<th>Time</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Citrus</strong></td>
<td>Thursday, April 26, 2018</td>
<td>4:00 - 7:00 p.m.</td>
<td>National Guard Armory 8551 W Venable Street Crystal River, FL 34429</td>
</tr>
<tr>
<td><strong>Marion</strong></td>
<td>Tuesday, May 1, 2018</td>
<td>4:00 - 7:00 p.m.</td>
<td>Hilton Ocala 3600 SW 36th Avenue Ocala, FL 34474</td>
</tr>
</tbody>
</table>

Can’t attend the meeting? [www.CoastalConnector.com](http://www.CoastalConnector.com)
Contact Us

**Rebecca Bolan, PE**  
*Project Manager for Florida’s Turnpike Enterprise (Montgomery Consulting Group)*  
PO Box 613069  
Ocoee, FL 34761  
(407) 264-3416  
rebecca.bolan@dot.state.fl.us

**Rax Jung, PE**  
*Project Development Engineer Florida’s Turnpike Enterprise Environmental Management Office*  
PO Box 613069  
Ocoee, FL 34761  
(407) 264-3870  
rax.jung@dot.state.fl.us

info@CoastalConnector.com  
www.CoastalConnector.com
QUESTIONS?
### Project Status Report as of March 21, 2018

#### MARION

**SR 35 (Baseline Road) from SE 96th Place Road to SR 464 (SE Maricamp Road)**

<table>
<thead>
<tr>
<th>FIN #</th>
<th>238693-1-52-01</th>
</tr>
</thead>
<tbody>
<tr>
<td>CONTRACT #</td>
<td>E5W78</td>
</tr>
</tbody>
</table>

**Design-Build**

**PROJECT DESCRIPTION:** Widening and resurfacing SR 35 (Baseline Road) from Southeast 96th Place Road to south of S.R. 464 (Southeast Maricamp Road) from a two-lane to a four-lane roadway.

<table>
<thead>
<tr>
<th>CONTRACTOR:</th>
<th>D.A.B. Constructors, Inc.</th>
</tr>
</thead>
<tbody>
<tr>
<td>LET DATE:</td>
<td>6/17/2015</td>
</tr>
<tr>
<td>ORIGINAL:</td>
<td>850</td>
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<tr>
<td>COST:</td>
<td>$17,605,644.44</td>
</tr>
</tbody>
</table>

| FED. AID #: | N/A                      |
| FUND TYPE  | Design-Build             |

| TIME BEGAN: | 8/28/2015 |
| ELAPSED:    | 929       |
| WORK Began: | 8/28/2015 |
| % ORIGINAL: | 109.29%   |
| EST. COMPLETION: | Late 2018 |
| % TO DATE:  | 78.00%    |

<table>
<thead>
<tr>
<th>CONTACT</th>
<th>PHONE</th>
<th>EMAIL</th>
</tr>
</thead>
<tbody>
<tr>
<td>PROJECT ADMINISTRATOR</td>
<td>C: 850-596-7392</td>
<td><a href="mailto:harry.wood@atkinsglobal.com">harry.wood@atkinsglobal.com</a></td>
</tr>
<tr>
<td>FDOT PROJECT MANAGER</td>
<td>O: 352-620-3012 C: 352-812-5796</td>
<td><a href="mailto:nicole.aiton@dot.state.fl.us">nicole.aiton@dot.state.fl.us</a></td>
</tr>
<tr>
<td>CONTRACTOR’S PROJECT MANAGER:</td>
<td>C: 352-436-2994</td>
<td><a href="mailto:lyslet@dabcon.com">lyslet@dabcon.com</a></td>
</tr>
<tr>
<td>CONTRACTOR’S SUPERINTENDENT:</td>
<td>C: 352-302-1795</td>
<td><a href="mailto:clayp@dabcon.com">clayp@dabcon.com</a></td>
</tr>
<tr>
<td>SENIOR PROJECT ENGINEER</td>
<td>C: 850-596-8081</td>
<td><a href="mailto:eric.rosenstein@atkinsglobal.com">eric.rosenstein@atkinsglobal.com</a></td>
</tr>
<tr>
<td>CONSTRUCTION MANAGER</td>
<td>O: 352-620-3007</td>
<td><a href="mailto:denise.larkin@dot.state.fl.us">denise.larkin@dot.state.fl.us</a></td>
</tr>
</tbody>
</table>

#### MARION

**Interstate Lighting I-75 (SR 93) at CR 484, SR 326, and CR 318**

<table>
<thead>
<tr>
<th>FIN #</th>
<th>435057-1-52-01</th>
</tr>
</thead>
<tbody>
<tr>
<td>CONTRACT #</td>
<td>T5575</td>
</tr>
</tbody>
</table>

**Conventional Construction**

**PROJECT DESCRIPTION:** Installation of new lighting along I-75 at the interchanges with CR 484, SR 326 and CR 318.

<table>
<thead>
<tr>
<th>CONTRACTOR:</th>
<th>United Signs &amp; Signals, Inc.</th>
</tr>
</thead>
<tbody>
<tr>
<td>LET DATE:</td>
<td>6/14/2017</td>
</tr>
<tr>
<td>ORIGINAL:</td>
<td>290</td>
</tr>
<tr>
<td>COST:</td>
<td>$3,075,596.26</td>
</tr>
</tbody>
</table>

| FED. AID #: | N/A                      |
| FUND TYPE  | Conventional             |

| TIME BEGAN: | 11/27/2017 |
| ELAPSED:    | 125        |
| WORK Began: | 11/27/2017 |
| % ORIGINAL: | 43.10%     |
| EST. COMPLETION: | Fall 2018 |
| % TO DATE:  | 40.32%     |

<table>
<thead>
<tr>
<th>CONTACT</th>
<th>PHONE</th>
<th>EMAIL</th>
</tr>
</thead>
<tbody>
<tr>
<td>FDOT PROJECT ADMINISTRATOR</td>
<td>O: 352-620-3012 C: 352-812-5796</td>
<td><a href="mailto:nicole.aiton@dot.state.fl.us">nicole.aiton@dot.state.fl.us</a></td>
</tr>
<tr>
<td>CONTRACTOR’S PROJECT MANAGER:</td>
<td>O: 352-742-1904</td>
<td><a href="mailto:d.harris@ussfl.com">d.harris@ussfl.com</a></td>
</tr>
<tr>
<td>CONTRACTOR’S SUPERINTENDENT:</td>
<td>C: 352-602-8321</td>
<td><a href="mailto:medwards@ussfl.com">medwards@ussfl.com</a></td>
</tr>
<tr>
<td>CONSTRUCTION MANAGER</td>
<td>O: 352.620.3005 C: 352.274.8191</td>
<td><a href="mailto:ronda.daniell@dot.state.fl.us">ronda.daniell@dot.state.fl.us</a></td>
</tr>
</tbody>
</table>
### Project Status Report as of March 21, 2018

**SR 40 (Fort Brooks Road) from East of NE 10th Street to East of NE 145th Avenue**

<table>
<thead>
<tr>
<th>FIN #</th>
<th>434408-1-52-01</th>
<th>CONTRACT #</th>
<th>T5603</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Construction Lump Sum</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>PROJECT DESCRIPTION:</strong> Mill and resurface SR 40 (Fort Brooks Road) from east of NE 10th Street Road to east of NE 145th Avenue Road</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>CONTRACTOR:</strong> D.A.B. Constructors, Inc.</td>
<td><strong>LET DATE:</strong> 8/30/2017</td>
<td><strong>ORIGINAL:</strong> 90</td>
<td><strong>COST:</strong> $413,888.88</td>
</tr>
<tr>
<td><strong>FED. AID #:</strong> D517061B</td>
<td><strong>NTP:</strong> 11/09/2017</td>
<td><strong>CURRENT:</strong> 111</td>
<td><strong>TIME:</strong> 72</td>
</tr>
<tr>
<td><strong>FUND TYPE</strong></td>
<td><strong>TIME BEGAN:</strong> 12/11/2017</td>
<td><strong>WORK BEGAN:</strong> 12/11/2017</td>
<td><strong>% ORIGINAL:</strong> 80.00%</td>
</tr>
<tr>
<td><strong>EST. COMPLETION:</strong> Spring 2018</td>
<td><strong>PROJECT COMPLETE - UPDATE PENDING FINAL ESTIMATE</strong></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**CONTACT**

- **FDOT PROJECT ADMINISTRATOR**
  - Tricia Buster: O: 352-620-3041; C: 352-812-5807; tricia.buster@dot.state.fl.us
- **CONTRACTOR’S PROJECT MANAGER:**
  - Mike Lemke: C: 352-601-8043; mikel@dabcon.com
- **CONSTRUCTION MANAGER**
  - Ronda Daniell: O: 352.620.3005; C: 352.274.8191; ronda.daniell@dot.state.fl.us

---

**SR 500/US 441/S Pine Avenue Drainage Improvements from SE 10th Ave to SE 31st Street**

<table>
<thead>
<tr>
<th>FIN #</th>
<th>435666-1-52-01</th>
<th>CONTRACT #</th>
<th>E5Z05</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Conventional Construction</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>PROJECT DESCRIPTION:</strong> Replace the storm sewer pipe and drainage structures to alleviate flooding along U.S. 441.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>CONTRACTOR:</strong> Commercial Industrial Corp.</td>
<td><strong>LET DATE:</strong> 12/05/2017</td>
<td><strong>ORIGINAL:</strong> 240</td>
<td><strong>TIME:</strong> 240</td>
</tr>
<tr>
<td><strong>FED. AID #:</strong></td>
<td><strong>NTP:</strong> 2/08/2018</td>
<td><strong>CURRENT:</strong> 240</td>
<td></td>
</tr>
<tr>
<td><strong>FUND TYPE</strong></td>
<td><strong>TIME BEGAN:</strong> 3/12/2018</td>
<td><strong>WORK BEGAN:</strong> 3/12/2018</td>
<td><strong>% ORIGINAL:</strong> 7.50%</td>
</tr>
<tr>
<td></td>
<td><strong>EST. COMPLETION:</strong> Late 2018</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**CONTACT**

- **PROJECT ADMINISTRATOR**
  - Steven Fisher: O: 352-620-3019; C: 352-812-6990; steven.fisher@dot.state.fl.us
- **CONTRACTOR’S PROJECT MANAGER:**
  - Jay Blankenfeld: O: 352-840-0161; C: 352-494-9021; jay@cicfl.com
- **CONTRACTOR’S SUPERINTENDENT:**
  - Ronda Daniell: O: 352.620.3005; C: 352.274.8191; ronda.daniell@dot.state.fl.us

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**LANDSCAPE PROJECTS CURRENTLY IN ESTABLISHMENT PERIOD**

**MARION**

**I-75 Landscaping at SW 20th Street and SW 43rd Street**

<table>
<thead>
<tr>
<th>FIN #</th>
<th>437828-1-52-01</th>
<th>CONTRACT #</th>
<th>E5Y94</th>
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</thead>
<tbody>
<tr>
<td><strong>Contract Days:</strong> 820</td>
<td><strong>Days Elapsed:</strong> 265</td>
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</tr>
<tr>
<td><strong>Present Amount:</strong> $438,500.00</td>
<td><strong>Paid to Date:</strong> $342,800.00</td>
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</table>

**MARION**

**I-75 Landscaping at CR 318**

<table>
<thead>
<tr>
<th>FIN #</th>
<th>437818-1-52-01</th>
<th>CONTRACT #</th>
<th>E5Y29</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Contract Days:</strong> 833</td>
<td><strong>Days Elapsed:</strong> 438</td>
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</tr>
<tr>
<td><strong>Present Amount:</strong> $412,920.00</td>
<td><strong>Paid to Date:</strong> $355,166.30</td>
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</tr>
</tbody>
</table>

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**Outside Consultant**

**In-House Construction**

**Maintenance**